



2017 ANNUAL REPORT
BUILDING A CREDIBLE
FUTURE TOGETHER



# 2017 ANNUAL REPORT BUILDING A CREDIBLE FUTURE TOGETHER

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# 2017 ANNUAL REPORT BUILDING A CREDIBLE

FUTURE TOGETHER

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**Africa's Preferred Exchange Hub.** 



To provide investors and businesses a reliable, efficient and an adaptable exchange hub in Africa, to save and to access capital.

# Notice of the 57th Annual General Meeting

NOTICE IS HEREBY GIVEN that the Fifty-Seventh Annual General Meeting of Members of the Nigerian Stock Exchange ("The Exchange") will be held at the NSE Event Centre, 20th floor, Stock Exchange House, 2/4, Customs Street Lagos, on Thursday, 7<sup>th</sup> June, 2018 at 11:00 a.m. prompt to transact the following businesses:

#### **ORDINARY BUSINESS**

- 1. To present the Audited Financial Statements of The Exchange for the year ended 31 December 2017, and the Reports of the National Council and the Auditors thereon.
- 2. To re-elect the following Council members, who are retiring by rotation, as members of the National
- I. Mr. Abubakar B. Mahmoud, SAN, OON;
- ii. Erelu Angela Adebayo;
- iii. Chartwell Securities Limited (Represented by Mr. Oluwole Adeosun); and
- iv. Equity Capital Solutions Limited (Represented by Mr. Kamarudeen Oladosu).
- 3. To authorize the National Council to fix the remuneration of the Auditors.

#### NOTE:

- 1. A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of himself.
- 2. No person shall be appointed a proxy who is not already a member of The Exchange or the accredited representative of a member, save that a corporation being a member of The Exchange may appoint as its proxy one of its Directors or other authorized representative who is not a member of The Exchange.
- 3. The Common Seal must be affixed on the proxy form if executed by a company.
- 4. Executed proxy forms should be deposited at the registered office of The Exchange (2/4, Customs Street, Marina, Lagos State) at least 48 hours before the time of holding the meeting.

Dated this 17<sup>th</sup> day of May 2018 By Order of Council

Mojisola Adeola Council Secretary Stock Exchange House 2/4, Customs Street, Marina, Lagos, Nigeria.





# PRESIDENT'S **STATEMENT**

It is my distinct honor and privilege to have this first opportunity to communicate with The Exchange's valued stakeholders since being elected President of the National Council in September 2017. It has been an exciting year for the NSE, characterized by a solid financial performance, growth in market activities and renewed interest in the Nigerian capital market, which saw the NSE, emerge as the third best performing stock market in the world. We continued to fulfill our mission to provide investors and issuers a reliable and adaptable exchange hub to save and access capital. We also made significant progress on our strategic goals, whilst redefining our strategic approach to ensure the long-term growth and sustainability of our business in a changing world. It is therefore with great enthusiasm that I present to you the Annual Report and Financial Statements of the NSE for the year ended December 31, 2017.

# Operating Environment and Financial Performance

The year 2017 saw a pick-up in global growth, driven by improvements in global oil prices, sustained growth in investment and trade and stronger consumer confidence. Mirroring emerging and developing economies across the globe, Nigeria posted higher economic growth and exited recession in the second quarter of the year. Central to the return to positive growth and macro stabilization, were several policies and initiatives introduced to the foreign exchange (FX) market in 2017, to resolve exchange rate divergence and liquidity challenges that prevailed in 2016.

As the recovery of the domestic and global economy gained momentum in the second half of 2017, activity on the NSE surged, resulting in a 80% growth in top line revenues from the previous year. Operating surplus after tax grew from N27.45M in 2016 to N3.79Bn in 2017, indicating one of the highest operating surpluses recorded in the last 5 years. Our net assets grew by 19.3% to N23.1Bn providing us greater financial flexibility to execute our strategic agenda and respond to changes in our operating environment. The CEO's Statement and Financial Highlights provides details of The Exchange's market performance and financial performance in 2017.

# Strategic Performance

Buoyed by improvements in the macro environment, the NSE's management team and staff successfully executed on a number of

ambitious operational and strategic initiatives. Demutualization of The Exchange remained a key strategic priority as a critical precursor to a more dynamic, open and efficient capital market. In 2017, we made significant progress on this objective through the help and support of our members, the Securities and Exchange Commission (SEC), the National Assembly (NASS) and other key stakeholders. We successfully progressed the Demutualization Bill past the First and Second Readings and the Public Hearing stages of the law making process. With the finish line in sight, I would like to appeal for the continued cooperation and support of members as we approach the final stages of the transition to a demutualized exchange.

We also made significant progress in our efforts to establish the first Exchange Traded Derivatives (ETDs) market in West Africa as we achieved a number of major milestones during the year. These include: successful articulation of enhancements to legal and regulatory frameworks supportive of derivative instruments; drafting of a comprehensive Rulebook and exposure of same to the market; completion of development work on enhancements to our trading engine; delivery of training programmes tailored to the needs of the variety of professionals across the entire derivatives value chain; widespread stakeholder sensitization efforts to enhance prospective participants' capacity and awareness; and the development of requisite specifications, pricing, and liquidity enhancement frameworks for the maiden ETDs. Accordingly, The Exchange is working cohesively with our ecosystem to officially launch ETD's in H2'18.

In Q1 2017, the National Council requested a comprehensive re-assessment of The Exchange's strategy in response to changes in the operating environment and competitive landscape that have occurred since the creation of our initial strategic plan. Our initial strategy was created at a time when the economy was growing at an average of 6% p.a. Accordingly, management developed a new corporate strategy from 2018 to 2021 which has been approved by the National Council. In line with our redefined strategic ambitions, The Exchange will be focusing on enhancing its customer focus, growing retail investor participation and restructuring for greater agility and efficiency especially as we transit to a demutualized exchange. Our people remain an integral part of our business; therefore, we are looking to ensure that the right people are in the right place to drive our new strategy. The Strategic Report provides further information on our strategic performance and new strategic direction.

# Strengthening Partnerships

Our collaborations with domestic and international organizations towards new financial products gained greater impetus, with several product launches during the year. We collaborated with the Federal Government of Nigeria (FGN) through the Debt Management Office (DMO) to launch the FGN Savings Bond. The FGN Savings Bond is aimed at boosting the savings culture among retail investors. In December 2017, the DMO issued the maiden FGN Green Bond which is also the first to be issued by an African sovereign. We expect the listing of the FGN's Green Bond in 2018 which could open the door for more climate bond listings. Additionally, we continue to enhance our value proposition to the capital market vis-à-vis our mutual fund distribution platform, which we are developing in partnership with several market stakeholders.

Our partnership with the Convention on Business Integrity (CBi) continues to flourish. As part of our efforts to engrain corporate governance in the Nigerian capital markets, we rolled out the Corporate Governance Rating System (CGRS) to listed companies and constituted a steering board to approve results of the CGRS certification exercise. This will increase transparency in our market and provide investors additional data points upon which to make sound investment decisions. As part of our investor outreach program, we carried out awareness campaigns in partnership with the SEC, and supported capital market wide efforts such as the e-dividend registration initiative.

# Corporate Social Responsibility (CSR)

As one of Africa's foremost securities exchange, we believe that helping to tackle the social, economic and environmental challenges faced by the community where we operate is key to the sustainability of our business. In March 2017 we joined 34 stock exchanges around the world to commemorate International Women's Day where we signed the Women Empowerment Principles (WEP) - a globally-recognized set of Principles developed by the UN to empower women in the workplace, marketplace and community.

We also held the fourth edition of our annual Corporate Challenge, the five (5) kilometer race against cancer where we raised awareness on cancer. In 2017, we were able to raise the sum of N46.5 million for the purchase of 37 Mobile Cancer Centers (MCCs). I would like to appreciate the over 700 participants from 100 companies who took part in the event. In October 2017, we donated a fully functional school to support Internal Displaced Persons in Maiduguri, Borno State – Mansandari Alamderi Model Nursery and Primary School, Maiduguri. The school will be managed by Bridge International Academies, a renowned global educational firm that specialises in providing robust technology driven education systems to low income households in developing economies. The Exchange will continue to collaborate with organizations on initiatives that align with our CSR objectives and over-arching sustainability agenda.

# Governance and Board Changes

In September 2017, The Exchange welcomed nine (9) new members to its National Council, as we bid farewell to eight (8) members of the National Council whose tenures ended last year, my predecessor also concluded his tenure as president.

On behalf of all my colleagues on the National Council, I would like to thank the Ex-Officio, Mr. Aigboje Aig-Imoukhuede for his tremendous contribution to the growth of The Exchange, even in the extraordinarily challenging operating environment characterized by the 2014 commodity down cycle. Mr. Aig-Imoukhuede not only navigated The Exchange through some of its most turbulent years, but provided far-reaching strategic guidance via the 2018 – 2021 Corporate Strategy, to leave behind an organization whose resilience and global relevance are significantly stronger. My personal thanks go to him for ensuring a smooth and successful transition. I would also like to congratulate and thank members of the National Council who served and rotated out in 2017, namely, Alhaji Aliko Dangote, Engr. Muhammad Daggash; Dr. Umaru Kwairanga; Mr. Kayode Falowo; Mr. Michael Osime; Mr. Oluwole Abegunde; Mr. Dunama Balami and Mr. Oladipo Aina, all astute veterans of our capital market. Their wealth of experience, contributions to our deliberations and valuable insights have significantly enhanced The Exchange's success over the last few years.

Adhering to the highest global standards in governance and sustainability (UN Sustainable Development Goal 5: "to promote gender equality"), The Exchange took steps to address the lack of gender diversity on our National Council by electing three (3) eminent women to the National Council at the last AGM. This enabled us to achieve 23% female representation on the National Council against 0% representation in 2016. I am therefore delighted to welcome Erelu Angela Adebayo, Mrs. Fatimah Bintah Bello–Ismail, as well as Mrs. Catherine Echeozo who was elected the Second Vice President, Mr. Oluwole Adeosun; Mr. Kamarudeen Oladosu; Mr. Yomi Adeyemi, Mr. Seyi Osunkeye, Mr. Chidi Agbapu and Mr. Patrick Ajayi to the National Council. Our new members, though relatively younger than their outgoing peers, bring substantial experience in global financial markets and business leadership to the National Council, are indeed well equipped to build upon the good governance that was in place before I became President, and oversee the changing realities of our business.

# Conclusion

The Exchange remains inextricably interwoven to the Nigerian and global economy. Downside risks to the global economy such as policy uncertainty in key jurisdictions and geopolitical tensions in the Middle East have the potential to adversely affect our business; as do uncertainty and speculation in the run up to the 2019 elections. However, the outlook for the NSE is strongly positive, driven by (i) renewed growth in the Nigerian economy; (ii) stable and transparent FX market and (iii) higher global oil prices and stable domestic production.

As we face the reality of the Fourth Industrial Revolution and the various challenges presented by disruptive innovation, growing competition and rapid internationalization, the NSE is positioning itself to lead the adoption of innovative technologies and solutions to meet the expectations of customers across our value chain. I am confident that our new strategic plan will enable us to respond competitively to emerging trends and changes in our operating environment. As we embark on this new journey, the NSE will continue to be at the forefront in the advocacy for favourable government policies that will help attract new listings and deepen the Nigerian capital market. With the right business environment created by the unison in the actions of the various arms of government, I believe we will consolidate the gains made in 2017 and achieve new milestones and growth records in the coming years.

ABIMBOLA OGUNBANIO

PRESIDENT, NATIONAL COUNCIL

# CEO's **STATEMENT**

The year 2017 proved to be a stellar year for the Nigerian Stock Exchange regarding our financial performance and strategy execution. Despite an underwhelming start to the year amid Nigeria's first economic recession in over two (2) decades, 2017 transitioned into a remarkable year in our history. Having reached a low of 24,581.99 points in March 2017, a rebound in investment activity as the nation emerged from recession in the first quarter of 2017 saw the NSE All Share Index (NSE ASI) gain 42.30% to become, according to CNN, the third best performing index globally by year end. Much of this was the result of improved macro-economic conditions driven by higher global oil prices and increased domestic oil output, as well as The Exchange's keen focus on strategy execution and enhanced advocacy efforts, positively impacting the business of The Exchange during the period.

It is on this premise that I present to you the 2017 Annual Report of the Nigerian Stock Exchange.

# **Financial Performance**

The financial performance of the NSE bears testament to the vastly improved operating environment of 2017. Total income to the Group amounted to N8.30Bn, up 86% from 2016. This was mainly driven by a rejuvenation in trading activity following the introduction of the market-based foreign exchange regime in April 2017. Buoyed by improved ease of market entry and exit for foreign portfolio investors, transaction fees jumped 130% year-on-year to N3.6Bn, accounting for 45% of the Group's total income in 2017. Similarly, listing fees appreciated by 110% compared to 2016 indicating a revival in primary market activity from the lacklustre performance of the previous year.

Last year, we reiterated the need to diversify The Exchange's income streams and I am pleased by the positive results we have recorded in this regard. Our market services business consisting of technology and market data services continue to perform impressively. More telling is the fact that market services income has continued to grow despite the market down-cycle which significantly impacted our core trading and listing businesses in 2015 and 2016. In recognition of this, we will continue to invest heavily in developing our market services portfolio and providing innovative products and services that are less correlated with market cycles and, more importantly, global oil prices.



With the gradual improvement in economic conditions, it became necessary to loosen our tight expenditure control to enable us take advantage of opportunities that availed themselves during the year. Accordingly, the Group's total expenses increased by 9% year-on-year as we relaxed some of the strict budgetary controls, including the Cost Monitoring Committee we deployed in response to the strong economic headwinds of 2015 and 2016. I would like to specially appreciate all our staff for their understanding and for the various sacrifices we made, individually and collectively, during the tough times.

I am pleased to report that the Group recorded an operating surplus after tax of N3.79Bn in 2017, representing a 13,712% increase over 2016's modest operating surplus after tax of N27.45Mn. Accordingly, this has had a positive translation effect on the Group's financial position evidenced by the 19.30% appreciation in its net assets to N23.13Bn as at December 31st, 2017.

# Enhanced Advocacy and Stakeholder Engagement

The recent macro-economic challenges that have plagued the nation served to lay greater emphasis on the importance of advocacy for policies and legislation that engender the smooth functioning of the Nigerian capital markets. In recognition of this, we intensified our engagement efforts with various policy and decision makers to provide our view of challenges in the Nigerian economy and suggest remedial actions. One of such efforts was our advocacy for the adoption of a market-based approach for the pricing and allocation of foreign exchange to various users within the Nigerian economy. We are very pleased with the introduction of the Investors' and Exporters' (I&E) window and the various interventions by monetary authorities which have helped to stabilize the Nigerian FX market, renewing both domestic and foreign stakeholders' interest in the Nigerian capital market as evidenced by the MSCI's decision to retain Nigeria in its Frontier Market Index in June 2017.

We also incorporated the Association of Securities Exchanges of Nigeria (ASEN) in 2017, primarily aimed at providing a forum where exchanges in Nigeria can discuss matters of common interest and advocate for policies and laws that protect the general interests of the Nigerian capital market. The ASEN is currently comprised of five (5) member exchanges. We hope that the Association will enhance collaboration among Nigerian exchanges for a more resilient and sophisticated Nigerian capital market. Internationally, the NSE continues to play a leading role in advancing the African Securities Exchanges Association (ASEA) pan-African agenda to empower African securities exchanges to become key drivers of the economic and societal transformation of Africa.

On behalf of ASEA and in my capacity as President of the Association, I signed an MOU with the CFA Institute in June 2017 which avails staff of African exchanges and market operators enhanced access to the Institute's programs. I am pleased to note that a number of the beneficiaries from the NSE and our broker-dealer community are already scheduled to participate in the Institute's June 2018 program. We will continue to play our part in securing partnerships aimed at enhancing the viability of Africa's capital markets.

# **Strategy Execution**

Our enhanced stakeholder engagement efforts continued to yield fruits as we made steady progress in our three focus areas for 2017 namely: (i) Demutualization (ii) Introduction of Exchange Traded Derivatives (ETDs); and (iii) Monetization of our Market Services Suite.

As earlier mentioned by the Council President, the NSE is on track to become a more agile and flexible demutualized securities exchange. We are hopeful that the Demutualization Bill will be signed into law in 2018, and are working assiduously with our Advisors to fine-tune outstanding aspects of the demutualization project as well as providing clarity on the process via regular engagement with all our valued stakeholders. As articulated in the Bill, it is anticipated that the demutualization of the NSE will further catalyse the development of a dynamic, transparent and efficient capital market, which is critical to Nigeria's socio-economic development.

We also made significant progress towards overcoming the most significant roadblocks on the path towards an ETD market in 2017 and we expect that the year ahead will also see the launch of exchangetraded derivative instruments. This will not only help us meet our objective of facilitating order flow across various asset classes; but will offer our ever-increasing community of domestic and global investors a greater array of products to diversify and manage risk.

We have also begun to see gains from monetizing our market services. The Exchange has the capacity to support exchange hosting services to exchanges within Nigeria and the rest of Africa, and continues to increase revenues from market data sales via new opportunities. We responded to the growing demand for simple and cost effective means of data delivery to our clients by developing our Market Data Application Programming Interface (API) which will significantly simplify business-to-business (B2B) integration of our market data into clients systems for use on their websites, mobile applications and so on. Going forward the NSE will continue to seek opportunities in the domestic and wider African capital market to offer our market data, technology and regulatory services.

# **Developing Best in Class Capabilities**

In support of our capacity building efforts, we launched X-Academy, the NSE's educational institute in June 2017 to empower financial professionals in Africa. During the year, we were able to deliver eight (8) programs to 1,279 participants. Over the next couple of years, we intend to exploit the vast potential for X-Academy to compete with leading global exchange institutes and become an integral part of Africa's capital market development. We will do this by reviewing and expanding our course offerings and leveraging existing NSE partnerships with leading global institutions such as the Chartered Institute for Securities and Investment (CISI), CFA Institute etc. for accreditation and joint trainings.

# Looking Ahead

According to the IMF, Nigeria's real GDP is forecast to grow at 1.9% in 2018 representing a relatively positive outlook for the Nigerian economy and the capital market. Although downside risks posed by political activities and currency movements will have an effect on the market, we expect that such impact will be short lived and the performance of the underlying business activities will ultimately determine market performance.

On its part, the NSE has worked very hard to reassess its strategic agenda in light of changing dynamics in both the operating environment and the global exchange landscape against the backdrop of the fourth industrial revolution. Accordingly, the NSE developed a new corporate strategy for the 2018 -2021 period with three (3) key focus areas of (i) delighting our customers across the value chain; (ii) boosting our retail segment penetration; and (iii) enhancing our organizational agility to support our evolving strategic ambitions. The Strategy Report will provide more details on our new Corporate Strategy.

# Conclusion

By many standards, 2017 was a very successful year for The Exchange and I would like to thank the National Council and our various stakeholders, especially the Broker-Dealer community for their support during what was a difficult period for the Nigerian capital market and country at large. I would also like to extend my warmest appreciation to all our staff for their dedication and unwavering commitment to the cause, without which we would not have achieved the feat we celebrate today. You are indeed African Champions.

To all of our esteemed stakeholders including our Exchange members (Ordinary and Dealing), the investor community, our issuers, the Securities and Exchange Commission (SEC) and government policy makers who continue to drive value in our market, we appreciate each and every one of you. Let me use this opportunity to assure you that we will not relent in our efforts to continue to provide you with a reliable and adaptable exchange hub to save and access capital in Nigeria.

Thank you.

Oscar N. Onyema, OON

Chief Executive Officer



# Strategy at the Core

As the engine of Africa's largest economy, the Nigerian Stock Exchange has a unique role to play in the sustainable growth of its domestic and regional capital markets and broader economy.

We fulfil this role by: (i) Mobilizing savings for productive investment in the economy, including sectors that require special attention such as the SME and infrastructure sectors; (ii) Providing thought leadership on economic and business issues; (iii) Building capacity for institutions and communities; and (iv) Promoting good governance as the foundation of sustainable and equitable long-term growth and competitiveness.

Our business model ensures long-term sustainability that enables us to weather cyclical changes in market conditions and provide new, innovative opportunities for wealth creation. We provide a market for the issuance and trading of a range of investment products (including equities, bonds, exchange-traded funds (ETFs), real estate investment trusts (REITs) and mutual funds) powered by world-class technologies and robust regulatory frameworks, for reliable and efficient access to capital formation and value creation.

Our core business as an exchange is complemented by operations and interests in the pre- and post-trade arenas. These currently include market data products, technology services, regulatory services and clearing and settlement services. Keeping our stakeholders at the forefront, our long-term strategy seeks to grow our traditional exchange business, while capitalizing on new business and diversification opportunities that enable us to enhance our customer value proposition, and better fulfil our broad societal and economic role.

# How We Create Value

## Stakeholders





Issuers















**Operations** 

| LISTING  | Equities    | Bonds      | Mutual Funds | ETFs     |           |        |
|----------|-------------|------------|--------------|----------|-----------|--------|
| TRADING  | Equities    | Bonds      | ETFs         | REITs    | Rights    |        |
| SERVICES | Market data | Technology | Regulation   | Training | Licensing | Events |

#### **Enablers**

| PEOPLE | TECHNOLOGY   | PARTNERS   | FRAMEWORKS  |
|--------|--|--|---|
|        | X -Gen<br>X-Boss<br>X-Issuer<br>X-Whistle<br>X-Web | ASEA  OSCO  FIX TORONO TORONO TORONO TORONO TORONO  OSCOPRATIONE  OSCOPRATIONE  STATE CONTRACTOR  STAT | Regulatory<br>Governance<br>Risk Mgt.<br>Sustainability |

# **Our Strategy**

The last year has seen The Exchange take significant steps forward in all areas of our strategic focus. We progressed long-term initiatives geared at elevating the Nigerian capital market such as the demutualization of the NSE and the establishment of an exchange-traded derivatives market; and executed several near-term strategies to meet the needs of our diverse stakeholders.

# 2017 in Numbers

**Growth in Market** Capitalization

Best-performing stock market globally (CNN)

Participants in financial literacy programs

in total assets (up 19% from 2016)

Listed securities\* (up 12.2% from 2016)

Domestic exchange association incorporated

People trained via X-Academy

Increase in Market **Turnover** 

Revenue growth for the NSE Group (8.3B)

**Donated to causes** and intervention programs

# Strategic Highlights

#### The Journey Towards Demutualization of the NSE

With the support of our Members and key stakeholders, we progressed the Demutualization Bill to the final stage of the law-making process. We expect that the completion of the process will accelerate momentum in the diversification of our client base and revenue streams via greater business flexibility, enhanced market access, and increased efficiency.

## **Developing a World-Class Derivatives Market**

During the year we concluded the product specifications, pricing, draft rules and liquidity enhancement frameworks for the maiden derivative product. We engaged widely to build capacity and awareness on derivatives, and to expedite the establishment of the requisite legal and regulatory frameworks for Nigeria's first central counterparty clearing house (CCP).

#### X-Academy a New-Age Learning Institute

In June, the NSE launched X-Academy, a professional training institute to empower financial market practitioners in Africa. X-Academy was established in line with our ambition to capitalize on our core competencies (which include technology and regulation) and meet our two-pronged strategy to diversify our business and elevate our ecosystem. It delivered eight (8) programs in 2017.



# Strategic Performance 2017

| Strategic<br>Goal  | Milestones/ Updates  | KPIs/ Outcomes   |  |  |  |  |
|--|--|--|--|--|--|--|
| Strategic Pillar 1: Increase listings across 5 asset classes |  |  |  |  |  |  |
| Enhance NSE · value proposition · .                          | product specifications, pricing framework and liquidity enhancement frameworks for the maiden derivative product.  | Listed securities 312 (up from 278 in 2016)  |  |  |  |  |
| confident ·  | Investor outreach: Held 175 financial literacy programs (FLPs).  Training Hosted 8 programs via X-Academy with 1,279 participants.  Investor Protection Fund: Paid out N6.40Mn for 17 claims in 2017.  | FLP participants<br>57,600   |  |  |  |  |
| Strategic Pillar 2:  | Increase order flow across 5 asset classes   |  |  |  |  |  |
| market<br>operators  | Product workshops: Held: (i) inaugural Sub-Saharan REITs Conference; (ii) Green Bond Conference; (iii) Market Data Workshop; (iv) training on Legal and Risk aspects of derivatives and CCP transactions; and (v) training on Corporate and Investment Application of Derivatives.  Sub-broker model: On-going engagement with key stakeholders to expedite the implementation of the trading and client account structure of the Sub-Broker model.  | Product trainings  4 (up from3 in 2016)  |  |  |  |  |
| Enhance staff · skills and reward system ·                   | <b>Staff training:</b> Increased staff training allocation by 43% for professional staff and 140% for auxiliary staff over FY16. <b>Policies/ frameworks:</b> (i) Introduced Key Talent Retention Policy aimed at retaining high performing employees; (ii) approved performance incentive scheme for all staff for FY18; and (iii) approved long service award for staff.   | Staff trained<br>153<br>(representing 67% of<br>professional staff and<br>57% auxiliary staff) |  |  |  |  |
| Trading and support systems                                  | X-Gen: Implemented system enhancements for: (i) easier capture of negotiated deals and block divestments; and (ii) derivatives trading.  SMARTs: Released Version 4.1.0 (with Derivative Alerts) in SMARTs test environment to enable detection of exceptions in trading parameters upon commencement of trading.  | Key system downtime  |  |  |  |  |
| Strategic Pillar 3:  | Operate a fair and orderly market based on just and equitable princ  | ciples   |  |  |  |  |
|  | Regulatory frameworks: (i) Participated in market review of the Companies and Allied Matters Act Cap. C20 LFN 2004 (CAMA), and Investments and Securities Act, No. 29, 2007 (ISA). (ii) Furthered engagement with key stakeholders to establish enabling legal and regulatory frameworks for the derivatives market; (iii) Released nine (9) SEC-approved rules/ amendments relating to: delisting, IPF, securities lending, block divestment, order handling and best execution.  Corporate Governance (CG): Rolled out the CG Rating System to all listed companies as well as the NSE Corporate Governance index.  Strategic Partnerships: Incorporated the Association of Securities Exchanges of Nigeria (ASEN), a domestic exchange industry association, to enhance advocacy and collaboration amongst the five (5) member exchanges. | Stakeholder forums held 15  Listed companies awarded the CGRS 35 (up from 8 companies in 2016) |  |  |  |  |

# A New Growth Trajectory Reaching our Vision of:



Creating value for investors and businesses in Africa and beyond



# **Preferred**

Aspiring to be the preferred market for the end-to-end customer experience



# **Exchange Hub**

Becoming the premier, fully integrated, multiasset class exchange hub in our region.

# **Enhancing Our Strategic Focus**

Over the years, the NSE has implemented far-reaching transformation initiatives aimed at:

- Increasing the number of listed securities;
- driving order flow; and
- maintaining a fair and orderly market that is based on just and equitable principles.

These focus areas are the cornerstones of the NSE's 2015 – 2019 strategic framework, developed in 2014 in partnership with McKinsey & Co.

Staying the course on our strategy in spite of harsh economic headwinds has yielded positive results. However, drastic changes in our operating environment have necessitated adjustments to the existing framework to achieve greater competitiveness. Some of these changes in our operating environment and competitive landscape are highlighted in the accompanying table.

Accordingly, in the second half of 2017, The Exchange re-assessed its strategic ambitions and developed a new four-year corporate strategy effective from 2018. The NSE's 2018-2021 strategy takes account of the marked changes in the global economy and investment landscape over the intervening period and provides a sharply enhanced focus towards new and emerging growth opportunities.

# Market Conditions and Industry Shifts

## Slower economic growth

and FX market volatility post-2014 commodity crash has created macro challenges, as competition from non-traditional sources has increased.

#### Real GDP Growth (%)



#### **Digital transformation**

Global capital markets are increasingly exploring and adopting emerging technologies, and investing in FinTech companies to achieve competitive advantage.

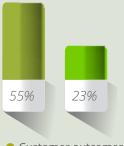
#### FinTech investment in Nigeria (USD'Mn)



#### **Focus on customers**

The global trend towards customer-centricity is gaining momentum, driven by technology and a rising middle class with a demand for more sophisticated financial services.

# Big data objectives for global financial institutions



# Customer outcomesRisk Management

# Proliferation of mobile and rise in digital finance

Nigeria is leading the world in mobile share of web traffic, as opportunities in digital finance increase (i.e. Gen Y solutions).

# Web traffic from mobile phones (2017)



Sources:IMF World Economic Outlook (October 2017); PwC Nigeria FinTech Survey (2017); IBM The Real World Use of Big Data in Financial Services; CIA World Factbook

# Our New Roadmap

The 2018 – 2021 Strategic Plan presents a dynamic framework to deliver the NSE's mission, with opportunities for all our stakeholders to flourish. Our reinvigorated approach to meeting the needs of our diverse customers is reflected in our new vision of 'Africa's preferred exchange hub'. This vision concisely states our ambitions to:

- Create value for investors and businesses in *Africa*, and beyond;
- Be the *preferred* market for the end-to-end customer experience; and
- Become a fully integrated, multi-asset class exchange hub with diversified revenue streams.

To successfully execute our plan we have identified four (4) pillars of growth, namely, operational efficiency, customer-centricity, innovation and partnerships. Towards operational efficiency, the Exchange will be focused optimizing internal operations in order to deliver greater value to our customers. Our outcomes in this area (vis a vis speed, convenience and simplicity) will drive our ability to reinvent the customer experience for our investors, issuers, intermediaries and wider stakeholders.

Our quest for customer-centricity will cut across all facets of our business. The 2018 – 2021 framework outlines our strategies to deliver innovative, tailored solutions which will support our customers throughout their lifecycle by providing flexibility and empowerment to decide how they save and access capital, as well as access information and support. Our efforts will be underpinned by a sound understanding of drivers of value in our different customer segments and should ultimately enable us to achieve "preferred" status.

In selecting innovation as a pillar for growth, we are seeking to institutionalize innovation as a foundation for the sustainability and long-term competitiveness of our business. In order to capitalize on the opportunities presented by the Fourth Industrial Revolution, The Exchange will investigate the market potential of key emerging technologies, and deploy solutions which: (i) empower a larger proportion of the populace to access the capital market; and (ii) unlock efficiencies in product and service delivery for capital market operators. Actualizing our aspirations requires a broad, collaborative effort, thus, we will partner with private and public organizations to identify and implement game-changing technologies that can catalyze growth in the Nigerian capital market.

This leads us to the cornerstone of our new strategy – partnerships. As The Exchange sets out to evolve to meet the needs of its valued customers and achieve the highest level of global competitiveness, we must transform not only our business, but elevate the wider ecosystem. This requires wide-sweeping reforms to enhance the regulatory environment; boost market liquidity; and meet global criteria for emerging market status. Accordingly, we will intensify our role as an advocate for economic policies required for a stable and well-functioning financial market, engaging with government, policy makers and stakeholders across the private and public sectors. We will also continue to leverage our network of over twenty (20) global exchanges and industry associations (including the World Federation of Exchanges (WFE) and the African Securities Exchanges Association (ASEA) for the adoption of global best practices in Africa's capital markets.



# Operationalizing the New Strategy

he 2018 – 2021 strategic framework is underpinned by a set of ambitious initiatives and targets, which will direct our efforts and capital allocation decisions over the next four (4) years. All relevant aspects of the previous framework have been integrated into the 2018 - 2021 Plan and will be prioritized and managed alongside the NSE's new "big bang" opportunities. Thus, in transitioning to the new strategic plan, The Exchange has ensured the continuity of on-going initiatives such as demutualization of the NSE and establishment of the ETDs market, amongst other key projects.

The NSE's immediate priorities under the new strategic framework are to: (i) complete the NSE's key market development initiatives; (ii) restructure the organization and recruit key talent; and (iii) drive a wholesale corporate shift from product-centricity to customer-centricity. As part of our tailored strategies for different customer segments, The Exchange will increase its focus on growing retail participation as a key component of a well-functioning and resilient market. At the crux of this is the establishment of a Retail Investor Office, to help us more effectively support the Nigerian populace to create durable wealth. The office will drive our efforts towards: (i) simple, affordable and attractive investment products and services for retail investors; and (ii) innovative financial literacy and investor outreach programs that foster radical change.

Recognizing that our people are fundamental to the successful implementation of the Plan, the organizational restructuring program is currently underway and is supported by a robust change management program run in partnership with PricewaterhouseCoopers (PwC). We are optimistic that the restructuring exercise will unlock structural efficiencies, deliver new organizational competencies and position us to efficiently execute on the 2018-2021 Strategic Plan. Over the course of 2018 we will provide further information on our strategic plan, and explore new opportunities to create shared value for our customers, our business and the Nigerian capital market.

# NSE 2018 - 2021 STRATEGIC PLAN

#### MISSION:

To provide investors and businesses a reliable, efficient and an adaptable exchange hub, to save and to access capital.

#### VISION:

Africa's preferred exchange hub



#### QUANTIFIED VISION:

Be the preferred exchange hub in Africa with a return on assets of 26% and net assets of N30billion by 2021

(1 - 2 - 3 - 4)

#### **OUR STRATEGIC PRIORITIES**



'Delight' stakeholders across the value chain



Drive order flow by invigorating retail market



Boost activity across markets, products and services



Elevate the Nigerian capital market



Capitalize on competencies and emerging technologies



Attract and develop highperformance professionals

# **OUR STRATEGIC PILLARS**



## Operational Efficiency

Efficient and reliable operations that enable us to provide our customers quality, timely products and services at the best value



#### **Customer Centricity**

Keener focus on our customers driven by robust customer intelligence and the commitment to better understanding and meeting customer needs



#### Innovation

Identification and development of dynamic products and services which exploit technology to create unique value for our customers.



#### **Partnerships**

Impactful collaborations with stakeholders from various geographies and sectors to grow our business and elevate the Nigerian capital market.

#### **OUR PHILOSOPHY**

With our enhanced strategic approach, we will measure our success by the size and prosperity of our community of issuers, investors and intermediaries in Nigeria, Africa and the world over. We aspire to increase our regional impact by helping more companies unlock their growth potential, providing new, accessible opportunities for citizens to create durable wealth, and better supporting governments to achieve inclusive growth and sustainable development. We are committed to achieving the highest levels of competitiveness across our business, matching local expertise with global insights, best practices and partnerships.

We will achieve our strategic ambitions by engraining customer service as a core organizational competence, elevating our ecosystem and providing a portfolio of globally competitive products and services which help our customers achieve their financial ambitions. At the heart of this, is our quest to operate in new geographical markets and enter new product markets (such as derivatives, clearing and settlement, technology and market services businesses), as we seek to lower trading costs, enable seamless cross-border trading and settlement and maximize value creation for our stakeholders.



# 2017 NSE Group Highlights

2017 saw a period where we continued to leverage on the improving economy and renewed confidence in the market. Cost management continues to play a key role in our performance

# **OPERATING SURPLUS AFTER TAX**

# N3.79BILLION

# TOTAL INCOME

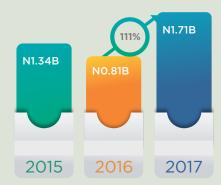


The improvement in total earnings is accounted for by the growth in listings and transaction fees

# TOTAL INCOME MIX



# LISTING FEE INCOME



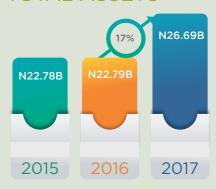
Renewed confidence in the capital market accounted for a 111% increase in listing fees during the year

# TOTAL EXPENSES



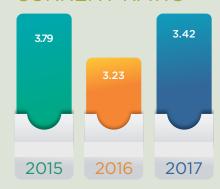
The 9% year on year growth in total expenses driven by inflationary pressures

#### TOTAL ASSETS



Concerted effort on growing our investments and asset base resulted in a Y-o-Y improvement in total assets

# **CURRENT RATIO**



Our working capital management initiatives continues to yield positive results with a Y-o-Y improvement in current ratio

# Risk Management and Compliance Reports



# Enterprise Risk Management Report

In today's globally interdependent environment markets are increasingly becoming interconnected. The Nigerian Stock Exchange is not immune to this phenomenon as it becomes more dynamic and robust. As a result of the interconnectivity, the inherent risks to our business are becoming complex in nature and no longer isolated to local environment. Managing these dynamic and complex risks is an integral part of the Exchange's operations to ensure risk taking is made in a risk informed and controlled manner and within the Council approved risk and governance framework.

Adherence to the risk framework remained strong throughout fiscal year 2017 with the underlying quality of prudent financial management resulting in last year's strong financial performance. Our enterprise-wide risk maturity continues to improve as we integrate risk in every fabric of the Exchange's processes. This is fundamental to the achievement of the Exchange's strategic objectives, helps increase operational efficiencies, protect our reputation, and financial management. We continuously develop and enhance our risk and control procedures to improve risk identification, assessment and reporting. This is to ensure our risk strategy is aligned with the business imperatives and strategy.

# Risk Identification

The Exchange aims for informed decision-making and strong risk awareness culture throughout the company. We have adopted a combination of a top down /bottom up risk identification process to ensure all relevant risk taxonomy are captured, taking into consideration the company's strategic, financial and operational imperatives. Risks identified through this process are regularly prioritized depending on their probability of occurrence and impact on stated objectives. The response strategies are tailored to ensure that risks are within acceptable NSE's risk appetite and tolerance levels.

# Risk Profile

Our overall risk profile was largely stable throughout the 2017 financial year. Operational risks, were fairly stable from a system availability, regulatory and compliance perspective. The Exchange continues to further strengthen its IT and trading infrastructure by adopting international best practices and standards such as the ISO 27001 and implementing robust IT security systems. The continued improvement in the IT security controls are a result of the IT risk response strategies put in place to bolster our IT security, business continuity and cyber security resilience. Our regulatory and compliance risks remained stable during the 2017 fiscal year; a reflection of the Exchange's zero tolerance for regulatory beaches and active management of regulatory risk by a well-staffed Legal Department. We continue to maintain access to experienced legal resources, both internally and externally, and actively engage with our regulators. Financial risks moderated from previous years as a result of the improved macroeconomic environment, stable foreign exchange and the positive effects of commodity price appreciation. This favorable upturn and prudent cash flow management discipline positively impacted our revenue, resulting in a strong financial performance. The competitive landscape continues to evolve as a result of changing industry dynamics and competition. We are well aware of the competitive risks in the market place and actively working to build capacity in those areas of our value chain that is expected to best position us as the preferred market place to access and deploy capital. We continue to actively monitor and assess these risks to ensure they are within set appetite and tolerance levels and identify a suite of early warning indicators and triggers which form the basis of the prioritized risk report presented to management and the Council.

# Risk Monitoring and Reporting

The risk management framework is based on a governance process that sets forth clear responsibilities for taking, managing, monitoring and reporting risks. The Exchange has procedures to refer risk issues to senior management and the Council in a timely fashion. To foster transparency about risk, the Council, through the Audit and Risk subcommittee of Council, receives quarterly risk reports and risk updates. In 2017, reporting was enhanced with in-depth risk insights on low-probability, high-impact, black swan risks that may adversely or positively impact the Exchange and the capital market ecosystem.

The Risk Report provides key information on the Exchange's material risk exposures. We periodically enhance the risk reporting to align with the company's strategic imperatives and project execution by identifying areas that have the potential to impede on the Exchange's ability to meet Stated objectives. High impact risks such as the ones outlined below form the basis of the top risks presented to management and the Council.

# Risk Focus Areas

The Exchange is exposed to a variety of risks through its daily operations. Key risks most relevant in terms of their contribution to the Exchange overall risk exposure have Council oversight. Any one of these risks may adversely impact the Exchange's top/bottom line revenue, contribute to reduced activity in our market or impact our reputation. Our risk focus areas is based on examining the consequences of worst case outcomes and determining whether these are acceptable and consistent with our risk appetite and the strategic objectives of the Exchange.

Strategic Risk: These are current and prospective impact from adverse business decisions, improper implementation of decisions, or lack of responsiveness to changes in our industry. This risk is a function of the compatibility of the Exchange's strategic objectives, the business strategies developed to achieve its vision, the resources deployed to execute and the quality of implementation. We continue to rate and highlight strategic execution risk to ensure potential pitfalls are proactively addressed.

Reputational Risk: Maintaining our reputation and brand is critical to attracting and retaining our stakeholders confidence. Negative publicity regarding the Exchange or actual, alleged or perceived issues regarding our business could give rise to reputational risk which could significantly harm our business prospects. As a result, risks that might negatively impact our image are highlighted and prioritized.

Regulatory and Compliance risk: The exchange operates in a highly, and increasingly, regulated environment. As a result, it is imperative that we adhere to all applicable rules and regulation as stipulated by the relevant bodies and actively engage and continue to develop relationships with key stakeholders and regulators. We actively assess the impact from regulatory changes and have instituted a zero tolerance for regulatory breaches.

Financial Risk: Financial risk relates to our ability to meet financial obligations and exposure to broader microeconomic forces, including volatility in foreign currency exchange rates and interest rates and commodity prices. Our 2017 financial results and increased operating margins are a testament of our proactive management of financial risk.

Availability Risk/IT Risk: The performance and availability of our systems are constantly reviewed and monitored to prevent and reduce downtimes within stipulated Service Level Agreement. The Exchange has comprehensive business continuity and disaster recovery plans in place. The plan is tested quarterly to enhance maturity and preparedness of all stuff in the event of any eventualities. Additionally, we invest in maintaining and upgrading our networks on an ongoing basis and have implemented global IT standards and information security standards such as the ISO 27001 as well as ongoing cyber security control enhancement to align with industry best practice and standards.

# Looking ahead

The Risk function continues to deliver against its overarching objective of being a strategic partner to all business units at the Exchange. This has been achieved by judiciously enhancing our risk management capacities. Additionally, the nature and quality of engagement with internal and external stakeholders has further strengthened the risk culture and ensured increased embeddedness of the risk disciplines. As the Exchange business expands and diversifies, we continue to review our approach to the management of risk. In the coming year, we plan on further strengthen the risk function, increase capacity within the department and build on previous year's effective management of risk and oversight function central to reinvigorating confidence and growth into our market. On a forward looking basis, the Enterprise Risk Management Group recognizes that it plays a critical role in realizing the Exchange's vision to become Africa's preferred exchange hub. In 2018, we plan to be an important contributor to the effective implementation of the derivatives project and execution of the NSE's new strategic direction.

# 2017 Annual Compliance Report

Our compliance philosophy is built on the principle of ensuring full compliance with all applicable regulatory and statutory obligations, operating to the highest level of integrity, adherence to high ethical, social environmental, health and safety standards, best practice and internal policies in the management of our compliance obligations. In line with our philosophy, we are committed at all levels to meeting our compliance obligations in a sustainable way by ensuring that compliance requirements are embedded as a culture into our day-to-day operations and processes, thereby influencing the behavior and attitude of employees at all levels.

At The Exchange, the tone on compliance is set at the top by the National Council through the provision of the requisite leadership and oversight functions to ensure all compliance risks associated with The Exchange's business are being properly identified and effectively managed. As part of its oversight function, the National Council approved a robust Compliance Framework for managing the compliance risk at The Exchange. The Audit and Risk Management Committee of Council supports the National Council in the discharge of this oversight function.

# The Compliance Function

The compliance function at The Exchange is vested with the responsibility of managing the compliance risks associated with The Exchange's business by ensuring adherence to all relevant laws and regulations, operates to the highest level of integrity, adherence to high ethical, social, environmental, health and safety standards as well as compliance with internal policy requirements.

With compliance requirements embedded into our day-to-day operations and processes, employees are individually accountable for ensuring they comply with all applicable legislation and regulations as well as operate to the highest social, ethical, environmental, and health and safety standards in the conduct of their day-to-day activities. The compliance function provides the requisite support to individual employees and business units to guide them to consistently achieve a high level of compliance with relevant legislation, regulations, code of ethics, standards and internal policies.

# Compliance Activities in 2017

In line with recent trends, The Exchange closed the 2017 financial year with no regulatory breaches, fines, and penalties. Similarly, there were no material breach of the code of ethics and related social, environmental, health and safety policies during the year. This achievement buttresses our commitment to meeting all our compliance obligations as outlined in our policy of zero tolerance for compliance breaches.

In 2017, we enhanced our compliance framework with the development of new policies such as the Outside Business Activities Policy for employees as part of on-going efforts aimed at benchmarking our compliance program with global standards and industry best practice while reinforcing our core values of transparency, integrity, and professionalism. The policy is being reviewed and will provide guidance on the activities employees can engage in outside the scope of their work with The Exchange. The policy will assist in the early identification and prevention of conflict of interest. During the year, we continued to operationalize the Council approved Compliance Framework to ensure all employees adhere to the policies and act in accordance with the principles and values expressed in the framework. Principal compliance activities during the year include:

• Monitoring of adherence to timelines for the rendition of regulatory and statutory reports and remittances to ensure The Exchange is not in default for any regulatory and

- statutory obligations;
- Enterprise-wide compliance training to enhance employees awareness and improved on the compliance maturity profile at The Exchange;
- Review and assessment of compliance with internal policies;
- Risk-based review of the Know Your Customer (KYC) documentation requirements for charities and Non-Governmental Organizations (NGO's) partnering with The Exchange.

# Health and Safety

At The Exchange, employees are our most valuable assets, as a result, health and safety issues are accorded top priority. We are committed to the continuous improvement in our health and safety standards to ensure we provide a safe and conducive business environment for both internal and external stakeholders, adhere to good health and safety practices and comply with all applicable health and safety regulations.

The effective implementation of our health and safety policies in 2017 enabled The Exchange to close the financial year with no workplace accident or injuries. Some principal health and safety activities undertaking in 2017 include the following:

- Quarterly Emergency Evacuation Drills to sensitize employees and other occupants of the building on emergency response procedures;
- Training of First Aiders on the application of CPR (Cardio-Pulmonary Resuscitation);
- Electrical cable audit leading to the replacement of worn out electrical cables for The Exchange building as part of fire safety measures;
- Enhancing the issues and crisis management and business continuity capability of employees to increase preparedness and reduce the recovery time of any emergency events at The Exchange.

# Social and Environmental

The Exchange continued to build on its Corporate Social Responsibility and Sustainability Strategy in line with global standards in 2017 by carrying out several initiatives. The initiatives, which are built around the four sustainability pillars of The Exchange's strategy of marketplace, community, workplace and the environment include the following:

- Built and donated a school Maisandari Alamderi Model Nursery and Primary School towards the education revitalization of the Internally Displaced Persons (IDPs) as part of The Exchange's Education Intervention Project in Borno State;
- Partnered with the Global Reporting Initiative (GRI) and Ernest & Young (EY) to host a half-day Governance and Sustainability Seminar on March 16, 2017;
- Reduced carbon footprint through the continuous engagement of employees on the need for preservation and conversion under our "Reuse, Reduce, Recycle" campaign;
- Provision of up to 90% of the lighting within The Exchange's facility using energy-saving LED bulbs thereby reducing our carbon footprint on the environment.

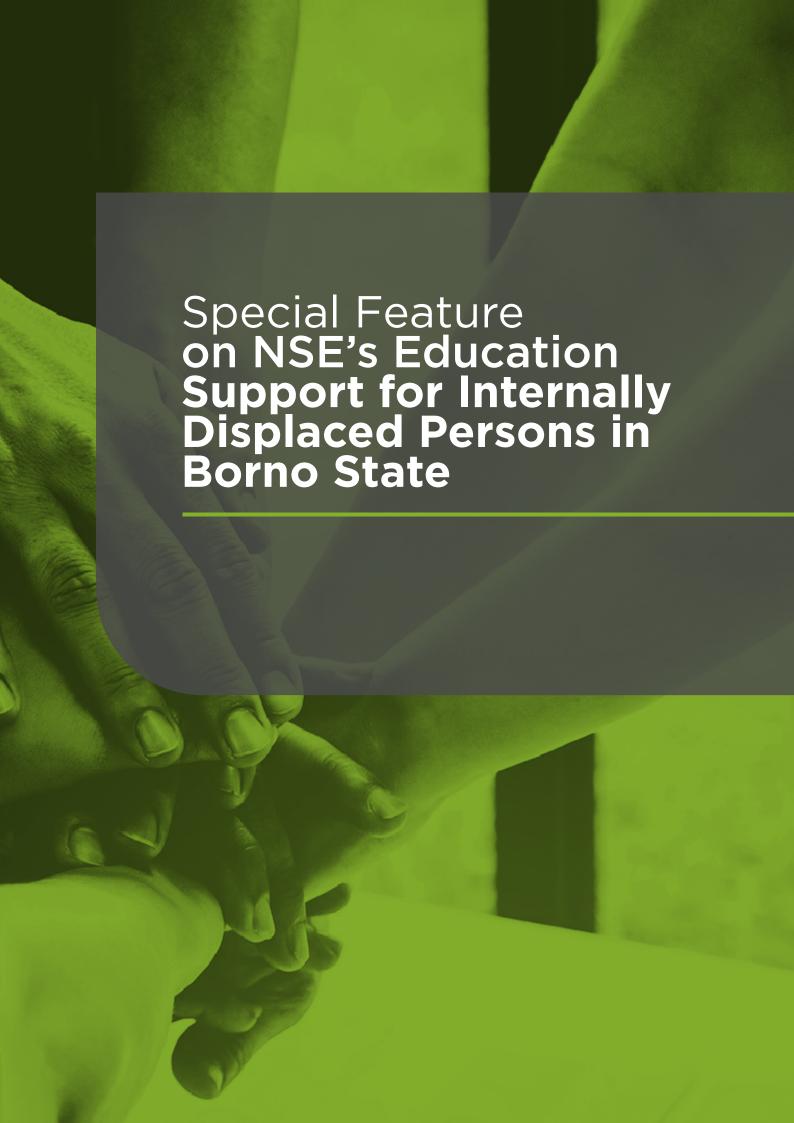
# Regulatory Environment

The regulatory environment for 2017 was fairly stable providing the basis for the smooth operations and sustainable development of the market, facilitating the monitoring and enforcement of rules, and ensuring investors protection.

At The Exchange, we proactively engage with regulators and other government agencies on new and existing regulations that aids the smooth operations of the Nigerian Capital Market. Where required, we have played lead roles in advocating for new policies/changes in existing policies that supports the sustainable development of the Nigerian Capital Market.

# A look ahead to 2018

Our focus in 2018 is to continue to strengthen our Compliance Framework by benchmarking against global standards to enhance our compliance maturity and meet The Exchange policy of zero tolerance for regulatory and statutory breaches.



# NSE's Education Support for Internally Displaced Persons in Borno State

In 2017, in response to the insurgency in the North-East, which saw a huge number of people become displaced, thus affecting the ability of children to effectively continue with their education, the National Council of the Nigerian Stock Exchange approved a N50million education intervention fund, to assist Internally Displaced Persons in Borno State with access to basic education. The intervention aligns with the Exchange's commitment to contributing positively to its host communities.

The initiative, which will be delivered over a three-year period, is being implemented in partnership with Bridge Academies, the world's largest education service provider, serving families and governments in the developing world. Using the Bridge Academies system, the NSE is better placed to provide the highest quality education product in collaboration with the Borno State Government.

# The Case for Our Intervention

Nigeria is one of the countries with the largest population of Internally Displaced Persons (IDPs) in the world. According to a recent report by the National Emergency Management Agency (NEMA), there are over 2 million people displaced from over 300, 000 households and these displacements are 92% due to insurgency. The IDPs population is composed of 54% female and 46% male. 92.4% of IDPs live with host families while 7.6% live in camps. 42% of the total IDP population are adult while 58% are children, of which more than half are about 5 years old.

Another recent Recovery and Peace Building Assessment (RPBA) Report for North-East Nigeria by the Federal Government of the Republic of Nigeria, North-East State Government, the European Union (EU), the United Nations (UN), and the World Bank (WB) - highlights education as one of the key areas requiring urgent attention. Key statistics from this report are stated below:

Nigeria now has

of the world's outof-school children, 10% of the world's child and maternal deaths. Access to education is also very low with

52%

of children being out of school in the North-East region of Nigeria. Of those who attend school, 72 percent are unable to read upon c ompletion of grade six. In Borno, with the lowest rates of any State in the country, only

35%

of female and 46% of male adolescents are literate (compared to 98% for both genders in Imo State in the South-East). teachers have been murdered, 19,000 teachers displaced, and 1,200 schools damaged or destroyed. This has resulted in 600,000 children losing access to learning since 2013.

In IDP camps,

750
of children do
not attend school.
In host communities
where as many as
92% of the displaced
have found refuge,
already thin
educational
resources are

being stretched even further.

### The NSF Intervention

The Nigerian Stock Exchange understands the serious implications for the future stability of the North East as it faces an emergency in terms of access to education, with the human capital of upcoming generations being hugely compromised. It is estimated that over US\$ 721 million is required to revamp the educational sector in the North-East and the NSE has intervened in Borno, which is the worst hit state, through a holistic school programme covering:

- 1. Provision of infrastructure and facilities that support the delivery of basic education to Internally Displaced children in a safe and conducive environment.
- 2. Delivery of a robust school education programme to ameliorate the problem of failing educational system in the state.

Through this education intervention initiative, NSE designed and financed the construction of blocks of classrooms, including the provision of furniture, fixtures, sanitary and potable water in the local community in Maiduguri. The school, named Maisandari Alamderi Model Nursery and Primary School, started running in November 2017 and currently has 210 pupils of which 89 are girls. At full capacity, the school can accommodate 310 pupils.

The school model deployed by NSE's partner, Bridge Academies, is unique in many regards:

- School curriculum developed and scripted in-house by the world's leading education experts at Bridge International Academies.
- For learning aids, the Bridge system produced books, manipulatives, instructional songs, and symbols for enforcing positive behavioral management with integration of local content.
- Quality school uniforms, sandals and bags were provided for all the pupils. This has boosted the children's confidence and enhanced their learning capabilities.
- Improved standards of living among households in host community.
- Poverty reduction in the region through provision of free education for children.
- Quality training and job creation for teachers.

## **Project Sustainability**

For the sustainability of the initiative, a Project Implementation Team (PIT) has been put together and it has an Executive Council Member of the NSE, Mr. Bola Adeeko, Head, Shared Services Division, as Chairman. This team is saddled with the general responsibility of ensuring the objectives of the project is delivered.

Under this tripartite Public-Private Partnership (PPP) arrangement between the Exchange, Borno State Department of Education and Bridge International Academies, the NSE will deliver the project for 3 years, after which it will be handed over to the Borno State Government. More importantly, NSE will provide a yearly donation of N10M towards the running of the school over a three year period. It is believed that this donation will assist the management of the school to sustain the high standards.

## Acknowledgments

For this project, the NSE is grateful for the financial support received from Oando Foundation (N6M), Central Securities Clearing System (N1,500,000), AXA Mansard (N500,000) and Margret Onyema and Co (N1,000,000). We are also thankful to have received book donations from MTN Foundation and from NSE employees through a book drive campaign that saw books donated by the Exchange Staff.



Bola Adeeko, Head, Shared Services Division being shown the land the school to be donated by NSE will be built on



The first blocks are laid on site



Side view of one of the classblocks as it is rises



Oscar N. Onyema, OON, watches on as Alh. Kashim Shettima, Governor of Borno State unveils Maisandari Alamderi Model Nursery & Primary School, Maiduguri, Borno



Pai Gamde - Chief Human Resource Officer, Oscar N. Onyema OON, CEO, NSE; Alh. Kashim Shettima, Governor Borno State; Abimbola Ogunbanjo, Council President, NSE, Bola Adeeko, Head, Shared Services Division, NSE.



Oscar N. Onyema OON, hands over Maisandari Alamderi Model Nursery & Primary School, Maiduguri to the Borno State Government.



Finished Classroom for the pupils



Finished Classroom Block



Kindergarten class



# #NSESupportsIDP

### **3 BLOCKS OF BUILDINGS**



2 Classroom Blocks 9 Classrooms



One Administrative Block

## **PUPILS**





#### SCHOOL ADMINSTRATION



## **SUSTAINABILITY**



The Maisandari Alhamderi Model Nursery and Primary School was launched on October 18, 2017

# Report on National Council Evaluation



4 May 2018

The President The Nigerian Stock Exchange Stock Exchange House 2 – 4 Custom Street Lagos Nigeria

Dear Sir,

# Report on the outcome of the Council Evaluation for the year ended 31 December

PricewaterhouseCoopers Limited ("PwC") was engaged to carry out an evaluation of the Council members of The Nigerian Stock Exchange ("The Exchange" or "the Company") as required by Section 15.1 of the Securities and Exchange Commission (SEC) Code of Corporate Governance for Public Companies in Nigeria ("the Code" or "SEC Code"). The evaluation covers the Council's structure, composition, responsibilities, processes, relationships and performance of the committees for the year ended 31 December 2017.

The Council has complied significantly with the provisions of the SEC Code. Areas of compliance include induction of new members to the Council, review and approval of the 2018 – 2021 strategy plan, promotion of gender diversity in appointments to the Council, oversight of the Company's risk exposures and the demutualization process.

We have also identified some areas of improvement. The Council should ensure that The Exchange's recruitment policy highlights conditions for hiring ex-employees of External Auditors, and ensure that all necessary disclosures are made within its Annual Report in compliance with the SEC Code. Other findings and recommendations are contained in our full report to the Council.

We also facilitated a Self and Peer-assessment of each Council member's performance in the year under review. This assessment covered the member's time commitment to the business of the Exchange, commitment to continuous learning and development and a self & peer assessment. Each individual member's assessment report was prepared and made available to them respectively while a consolidated report of the performance of all members was also submitted to the President.

Yours faithfully,

For: PricewaterhouseCoopers Limited

Femi Osinubi

Director

FRC/2017/ICAN/00000016659

Jem Dank

 $Price waterhouse Coopers\ Limited\ Landmark\ Towers, 5B\ Water\ Corporation\ Road,\ Victoria\ Island,\ P\ O\ Box\ 2419,\ Lagos,\ Nigeria\ T:\ +2340,\ According to the Corporation\ Road,\ Victoria\ Island,\ P\ O\ Box\ 2419,\ Lagos,\ Nigeria\ T:\ +2340,\ According to the Corporation\ Road,\ Victoria\ Island,\ P\ O\ Box\ 2419,\ Lagos,\ Nigeria\ T:\ +2340,\ According to the Corporation\ Road,\ Victoria\ Road,\ P\ O\ Box\ 2419,\ Road,\ Road,\$ 

(1) 271 1700, F: +234 (1) 270 3109, <a href="https://www.pwc.com/ng">www.pwc.com/ng</a> RC 39418

Directors: S Abu, O Adekoya, O Adeola, W Adetokunbo-Ajayi, E Agbeyi, UN Akpata, O Alakhume, I Aruofor, K Asante-Poku (Ghanian), C Azobu, R Eastaugh (South African), E Erhie, A Eriksson (Kenyan), K Erikume, I Ezeuko, M Iwelumo, D McGraw (American), A Nevin (Canadian), P Obianwa, B Odiaka, T Ogundipe, C Ojechi, M Olajide, O Oladipo, P Omontuemhen, T Oputa, O Osinubi, T Oyedele, AB Rahji, O Ubah, A Ugarov (American), C Uwaegbute

# Corporate Governance Report

## For the year ended 31 December 2017

#### A. Introduction

The Nigerian Stock Exchange was established in 1960 and is a major exchange in the sub-Saharan African region. It has in place an effective governance mechanism that not only ensures proper oversight of its business by the National Council and other principal organs of The Exchange, but also carries on its business in a manner that engenders public trust and confidence whilst meeting the expectations of its stakeholders.

In pursuit of these objectives, The Exchange's processes are consistently re-appraised to ensure that they operate on the global standard of corporate governance at all times. The Exchange gained full membership status of the World Federation of Exchanges (the "WFE") on 28 October 2014.

#### B. Shareholding

The Exchange is a company limited by guarantee and therefore has no shareholding structure.

#### C. National Council

The National Council ("the Council") is the governing body of the Nigerian Stock Exchange. The Council directs The Exchange's business and financial affairs, strategy, structures and policies; monitors the exercise of any delegated authority and deals with challenges and issues relating to corporate governance, corporate social responsibility and corporate ethics.

#### D. Council Structure

The Council is currently made up of thirteen (13) Members; a President, Chief Executive Officer, Ex-Officio, four (4) Ordinary Members and six (6) Dealing Members. The Chief Executive is responsible for the day to day running of The Exchange, assisted by the Executive Committee (EXCO).

The Council members who served on the Council during the year under review are as follows:

| NAME  | POSITION                              |
|---|---------------------------------------|
| Mr. Abimbola Ogunbanjo  | President/Ordinary Member             |
| Mr. Oscar N. Onyema, OON  | Chief Executive Officer               |
| Mr. Aigboje Aig-Imoukhuede, CON   | Ex-Officio/Ordinary Member            |
| Mr. Abubakar Mahmoud, SAN, OON  | First Vice President/Ordinary Member  |
| Mrs. Catherine Nwakaego Echeozo   | Second Vice President/Ordinary Member |
| Erelu Angela Adebayo  | Ordinary Member                       |
| Katsina State Investment & Property Development Co. Ltd. (Represented by Mrs. Fatimah Bintah Bello–Ismail ) | Ordinary Member                       |
| Chartwell Securities Limited (Represented by Mr. Oluwole Adeosun)   | Dealing Member                        |
| Equity Capital Solutions Limited<br>(Represented by Mr. Kamarudeen Oladosu )                                | Dealing Member                        |
| Fortress Capital Limited<br>(Represented by Mr. Yomi Adeyemi )  | Dealing Member                        |
| Pilot Securities Limited<br>(Represented by Mr. Seyi Osunkeye)  | Dealing Member                        |

| Planet Capital Limited<br>(Represented by Mr. Chidi Agbapu)                  | Dealing Member  |
|--|-----------------|
| Woodland Capital Markets Plc<br>(Represented by Mr. Patrick Ajayi)           | Dealing Member  |
| *Alhaji Aliko Dangote, GCON  | Ordinary Member |
| * Engr. Muhammad Daggash   | Ordinary Member |
| * FINMAL Finance Services Limited (Represented by Dr. Umaru Kwairanga)       | Dealing Member  |
| * Greenwich Securities Limited<br>(Represented by Mr. Kayode Falowo)         | Dealing Member  |
| * ICMG Securities Limited<br>(Represented by Mr. Michael Osime)              | Dealing Member  |
| * Meristem Securities Limited<br>(Represented by Mr. Oluwole Abegunde)       | Dealing Member  |
| * Sigma Securities Limited<br>(Represented by Mr. Dunama Balami)             | Dealing Member  |
| * Signet Investment and Securities Limited (Represented by Mr. Oladipo Aina) | Dealing Member  |
| * Retired effective 25 September 2017  |                 |

The Council meets once in two (2) months and such other times as it is required to meet to address urgent matters.

#### E. Responsibilities of the Council

The Council is responsible for:

- Reviewing and providing guidance for The Exchange's corporate and business strategy, major plans of action and risk policy;
- Reviewing and approving of annual budgets and business plans; setting performance objectives, monitoring implementation and corporate performance;
- Overseeing major capital expenditures, acquisitions and divestitures;
- Monitoring the effectiveness of the governance practices under which The Exchange operates and making appropriate changes as necessary;
- Ensuring the integrity of The Exchange's accounting and financial reporting systems, including the internal audit function and that appropriate systems of control and risk monitoring are in place;
- Ensuring the effective execution of The Exchange's self-regulatory responsibilities under the Investment and Securities Act 2007.
- To ensure that the Exchange achieves its objective of being a demutualised Exchange as mandated by its members
- Providing oversight of senior management; and
- Establishment of the various committees of The Exchange including the terms of reference and review of reports of such committees to address key areas of The Exchange's business.

#### F. Council Committees

The Council established six (6) standing Committees to facilitate effective discharge of its oversight responsibilities and efficient decision-making. These Committees are constituted with formal Terms of Reference, which set out each Committee's roles, duties, and authority as well as the requirements for its composition, meeting procedures, and ancillary matters. They also present formal report of their activities and recommendations to Council. In addition to these six (6) committees, the National Council has an ad-hoc Demutualization Advisory Committee (which includes three independent members) to coordinate The Exchange's demutualization process.

These Committees are made up of individuals with relevant skills and competencies who devote sufficient time to the Committees' work. Below is an overview of the remit of the Committees during the year under review:

#### I. Audit and Risk Management Committee

The Audit and Risk Management Committee ("ARM Committee") was established by the Council in May 2011 for the purpose of providing reasonable assurance regarding the Council's oversight responsibilities with respect to:

- 1. Monitoring The Exchange's compliance with the operational processes established to ensure protection of The Exchange's resources against waste, malfeasance, and poor value for money;
- 2. Monitoring The Exchange's compliance with the process established for financial reporting;
- 3. Monitoring compliance with applicable laws and regulations and The Exchange's code of conduct; and
- 4. Monitoring and ensuring that the Risk Profile and appetite of The Exchange are not breached, and ensuring that appropriate risk mitigants are in place (as appropriate).
- 5. The ARM Committee operates in line with formal terms of reference approved by the Council and during the financial year has executed its duties in accordance with these terms of reference with a focus on governance, control and risk management arrangements.

#### ii. Demutualization Advisory Committee

The National Council at its meeting on 28 October 2016 dissolved the erstwhile Demutualization Committee and established the Demutualization Advisory Committee (DAC) in compliance with the Securities and Exchange Commission's Rules on Demutualization. The DAC is constituted by the National Council solely for the purpose of coordinating The Exchange's demutualization and advising the National Council on this process

#### iii. Disciplinary Committee

The Committee is empowered to hear and adjudicate upon disciplinary matters brought before it in respect of Dealing Members and Authorised Dealing Clerks, and exercise the disciplinary powers of Council as set forth in the Rules Governing Dealing Members and other applicable Rules and Regulations.

#### iv. Governance and Remuneration Committee

The Committee is charged with ensuring that The Exchange complies with good corporate governance policies and practices. The Committee also provides oversight functions over The Exchange's human resource policies.

#### v. Rules and Adjudication Committee

The Committee is charged with the continuous review of The Exchange's rules and regulations and provision of oversight regarding legal and regulatory issues affecting The Exchange.

#### vi. Technical Committee

The Committee is charged with reviewing The Exchange's technical and business development, as well as technology operations including information security and business continuity measures. The Committee also assists the Council in the execution of its information management risk responsibilities.

#### vii. Quotations Committee

The Committee is responsible for granting quotations on The Exchange in respect of any securities and securities derivatives, determining, prescribing and/or enforcing all listing requirements and determining whether The Exchange should delist, suspend or withdraw quotations from any quoted securities. The Committee further provides market expertise and advice to the Council regarding international trends, issuers, investors and other market participants and new product opportunities relating to the listings.

### G. Record of Council and Committee meetings held in 2017

The table below shows the frequency of meetings of the Council, Council Committees and members' attendance at these meetings during the year under review

| S/N | Council Members                  | NCM | ARM  | DAC  | DisCo | GARC | RAC  | TC  | QC AR | M & GARC | DAC & GARC |
|-----|----------------------------------|-----|------|------|-------|------|------|-----|-------|----------|------------|
|     | Number of meetings               | 10  | 4    | 3    | 3     | 4    | 2    | 3   | 3     | 1        | 1          |
| 1   | Mr. Abimbola Ogunbanjo           | 10  | N/A  | 1*** | N/A   | 3*** | 1*** | N/A | 2     | 1        | 1          |
| 2   | Mr. Oscar N. Onyema, OON         | 10  | N/A  | 3    | N/A   | N/A  | 2    | 3   | 3     | N/A      | 1          |
| 3   | Mr. Aigboje Aig-Imoukhuede, CON  | 10  | N/A  | N/A  | N/A   | N/A  | N/A  | N/A | 3     | N/A      | N/A        |
| 4   | Mr. Abubakar Mahmoud, SAN, OON   | 7   | 3*** | 2    | 3     | 1*   | N/A  | N/A | N/A   | 1        | 1          |
| 5   | Mrs Catherine Nwakaego Echeozo*  | 4   | 1    | N/A  | N/A   | 1    | N/A  | 1   | N/A   | N/A*     | N/A*       |
| 6   | Erelu Angela Adebayo*            | 4   | 1    | 1    | N/A   | 1    | 1    | N/A | N/A   | N/A*     | N/A*       |
| 7   | Mrs Fatimah Bintah Bello-Ismail* | 2   | N/A  | N/A  | 2     | N/A  | 1    | N/A | N/A   | N/A      | N/A        |
| 8   | Mr. Oluwole Adeosun*             | 4   | N/A  | N/A  | 2     | N/A  | N/A  | 1   | N/A   | N/A      | N/A        |
| 9   | Mr. Kamarudeen Oladosu*          | 4   | N/A  | N/A  | 2     | N/A  | 1    | N/A | N/A   | N/A      | N/A        |
| 10  | Mr. Yomi Adeyemi*                | 4   | 1    | N/A  | N/A   | 1    | N/A  | N/A | N/A   | N/A*     | N/A*       |
| 11  | Mr. Seyi Osunkeye*               | 4   | N/A  | N/A  | N/A   | 1    | N/A  | 1   | N/A   | N/A*     | N/A*       |
| 12  | Mr. Chidi Agbapu*                | 4   | 1    | N/A  | 2     | N/A  | 1    | N/A | N/A   | N/A*     | N/A        |
| 13  | Mr. Patrick Ajayi*               | 4   | 1    | N/A  | N/A   | N/A  | 1    | 1   | N/A   | N/A*     | N/A        |
| 14  | Alhaji Aliko Dangote, GCON **    | 6   | N/A  | N/A  | N/A   | N/A  | N/A  | N/A | 2     | N/A      | N/A        |
| 15  | Engr. Muhammad Daggash**         | 6   | N/A  | N/A  | 1     | 2    | N/A  | 2   | N/A   | 1        | 0          |
| 16  | Dr. Umaru Kwairanga**            | 4   | N/A  | 3    | N/A   | N/A  | 1    | N/A | 3     | N/A      | 1          |
| 17  | Mr. Kayode Falowo**              | 2   | N/A  | 2    | 1     | 3    | N/A  | N/A | 2     | 1        | 1          |
| 18  | Mr. Michael Osime**              | 6   | N/A  | N/A  | N/A   | 3    | 1    | N/A | 3     | 1        | 1          |
| 19  | Mr. Oluwole Abegunde**           | 4   | 2    | N/A  | 1     | N/A  | N/A  | 1   | N/A   | 1        | N/A        |
| 20  | Mr. Dunama Balami**              | 6   | 3    | N/A  | 1     | N/A  | N/A  | 2   | 3     | 1        | N/A        |
| 21  | Mr. Oladipo Aina**               | 6   | 3    | 3    | 1     | N/A  | N/A  | 2   | N/A   | 1        | 1          |

## Key

NCM- National Council Meetings

ARM- Audit & Risk Management Committee

DC- Demutualization Committee DisCo- Disciplinary Committee

\* Effective 25 September 2017

\*\* Retired 25 September 2017

\*\*\* Non member from 25 September 2017

GARC- Governance and Remuneration Committee

RAC- Rules and Adjudication Committee

TC- Technical Committee QC- Quotations Committee

#### H. Relationship with Stakeholders

The Exchange maintains an effective communication with its members, which enables them understand its business, financial condition and operating performance and trends. Apart from the annual report and accounts, proxy statements, The Exchange maintains a rich website that provides information on a wide range of issues for all stakeholders. The Exchange has a Membership Unit which is charged with the responsibility of handling all membership related matters.

The Exchange holds regular briefing sessions with its Dealing Members through bi-monthly CEO meetings, and officers of its Dealing Members through Compliance Officers' forum, and quarterly meetings with Authorised Dealing Clerk that trade on the floor of The Exchange. The Exchange also meets regularly with representative of Association of Stockbroking Houses of Nigeria.

The Exchange also, from time to time, holds briefing sessions with market operators (stockbrokers, dealers, institutional investors, issuing houses, stock analysts, mainly through investors conference) to update them on the state of its business.

#### I. The Role of the National Council

In recognition of the importance of corporate governance as a key element in achieving its vision, The Exchange adopts best practices with respect to corporate governance and ensures these practices are infused into its activities to guarantee the highest level of business conduct in all its dealings with its stakeholders.

In light of this, the National Council (which is responsible for The Exchange's performance and charged with governance at the highest level) regards corporate governance as fundamentally important to the accomplishment of The Exchange's vision and mission. Members of the National Council are persons with the relevant qualification, experience in their various fields and they ensure that The Exchange is properly managed and oversee Management's performance. The National Council is independent of Management and discharges its oversight functions in an objective and effective manner.

The Council retains full and effective control over The Exchange, and monitors Management's implementation of the strategic plans and financial objectives as defined by the Council. The Council also ensures that a comprehensive system of policies and procedures is in place and that appropriate governance structures exist to ensure the smooth, efficient and prudent stewardship of The Exchange.

In addition to the provisions of the Memorandum and Articles of Association, the Council is governed by a Charter which outlines its principal roles, matters reserved for it, regulates the parameters within which it operates and ensures the application of the principles of good corporate governance across board.

The National Council established a framework for the delegation of its authority to Management specifying matters delegated to Management. The day-to-day management of The Exchange is vested in the hands of the Chief Executive Officer ("CEO"), who is assisted by the Executive Committee appointed by the Council. The Executive Committee (ExCo) through the exercise of authority delegated by the National Council, ensures that The Exchange discharges its obligations as a recognized and regulated securities exchange under the Investment and Securities Act, 2007. The ExCo is governed by a Charter which outlines its principal roles, and regulate the parameters within which it operates.

The National Council has put in place an appropriate Risk Management Framework to mitigate financial, non-financial and regulatory risks. Where necessary, the National Council engages the services of external consultants to advise it on risk and legal issues.

The National Council also ensures that there is a succession planning policy for a smooth transition in key leadership positions at The Exchange.

In addition to the foregoing, members of the National Council have executed and adhere to a Code of Conduct which guides their dealings and commits them to behaving ethically, with integrity and honesty, and working together to achieve The Exchange's objectives.

In line with good practice, the National Council set up Committees to assist with certain areas of its functions. Each Committee is governed by a Terms of Reference approved by Council. The National Council and its Committees endeavor to meet as frequently as required by their respective charters/terms of reference. The Council members hold an annual retreat and / or strategy session to review matters of strategic importance.

#### Appointment of Council Members J.

The Exchange developed a comprehensive, clearly defined and transparent procedure for appointment to the National Council. This procedure is documented in The Exchange's Policy on

Nomination/Appointment of Individuals/Institutions to the National Council and Branch Councils The Policy: (i) provides a comprehensive, clearly defined and transparent procedure for the nomination and/ or appointment of Individuals/Institutions to the Council and the Branch Councils; (ii) ensures that The Exchange together with the Branch Exchanges are managed and overseen by competent, capable and trustworthy individuals resulting in an effective Council and Branch Councils; and (iii) ensures that the Council is structured in such a way that it has an understanding of The Exchange's current and emerging issues, as well as the requisite competence and ability to oversee Management, as it addresses these emerging issues.

The Governance and Remuneration Committee (GARC) is responsible for assessing and nominating potential candidates (who shall first become members of The Exchange) to the Council and its Committees, and to Branch Councils and recommending these candidates to the Council for consideration to fill a casual vacancy and or for election at The Exchange's Annual General Meeting (AGM) and at the Branch Council AGM convened annually by the Branch Council. Once approved by the Council, the candidates for appointment into the National Council are presented to the SEC for its approval prior to their presentation for election at The Exchange's Annual General Meeting.

Having completed their tenure, the following Council Members retired at The Exchange's 2017 Annual General Meeting (AGM) held on 25 September 2017: (i) Alhaji Aliko Dangote, GCON; (ii) Engr. Muhammad Daggash; (iii) Finmal Financial Services Limited (represented by Dr. Umaru Kwairanga); (iv) Greenwich Trust Limited (represented by Mr. Kayode Falowo); (v) ICMG Securities Limited (represented by Mr. Michael Osime); (vi) Meristem Securities Limited (represented by Mr. Oluwole Abegunde); (vii) Sigma Securities Limited (represented by Mr. Dunama Balami); and (viii) Signet Investment and Securities Limited (represented by Mr. Oladipo Aina).

In view of the vacancies that will be created by these retirements, the GARC commenced the search for competent, capable and trustworthy individuals/institutions qualified for election into the National Council. Individuals and institutions were identified and assessed to determine their suitability for Council membership. The Committee, relying on extensive due diligence conducted and other considerations (such as skills, knowledge, experience, gender diversity and other matters), assessed the shortlisted candidates and then following its evaluation, it recommended these nominees to Council for approval for election at The Exchange's 2017 Annual General Meeting (AGM). These nominees were subsequently approved by Council and elected as Council Members at the 2017 AGM. The Council members appointed at The Exchange's 2017 AGM in September 2017 are: (i) Mrs. Echeozo, Catherine Nwakaego; (ii) Erelu Angela Adebayo; (iii) Kastina State Investment & property Development Co. Limited (Represented by Mrs. Fatimah Bintah Bello–Ismail); (iv) Chartwell Securities Limited (Represented by Mr. Oluwole Adeosun); (v) Equity Capital Solutions Limited (Represented by Mr. Kamarudeen Oladosu); (vi) Fortress Capital Limited (Represented by Mr. Yomi Adeyemi); (vii) Pilot Securities Limited (Represented by Mr. Seyi Osunkeye); (viii.)Planet Capital Limited (Represented by Mr. Chidi Agbapu); and (ix) Woodland Capital Markets Plc. (Represented by Mr. Patrick Ajayi).

As part of The Exchange's efforts to encourage diversity and gender balance, three (3) women were appointed into the National Council in 2017.

#### K. Induction and Training of Council Members

Newly appointed Council members are onboarded in order to ensure that they can promptly and efficiently discharge their duties. The onboarding process is to build a solid foundation for informed oversight of The Exchange. The onboarding process includes:

- Provision of the National Council Onboarding Packet;
- A Formal induction sessions for Council and for each Committee;
- Familiarization meeting with The Exchange's Management team; and
- Completion of the Self-Assessment Form to determine training needs.

Council members are provided with the necessary support and resources during their tenure as Council Members and are trained annually based on identified training needs to ensure effective oversight in a dynamic and changing environment.

#### L. Conflict of Interest Policy

The National Council maintains a Conflict of Interest Policy which is executed by all Council members they are required to adhere to its provisions. The Conflict of Interest Policy ensures transparency and objectivity, protects the interests of The Exchange's Members, listed companies, capital market operators and the general investing public in the course of the activities of the National Council or any of its Committees. The policy ensures that conflicts of interest, whether real or perceived, that may arise within the Council are identified, disclosed and managed appropriately.

#### M. Whistle Blowing Policy

The Exchange has designed an effective whistle blowing program tagged "X-Whistle". This is to provide a dynamic and robust capital market regulatory regime. X-Whistle is a program that empowers a whistle blower (an employee, an investor, a compliance officer, an Issuer, a stockbroker or any member of the public) to report possible violations of the rules and regulations of The Exchange, the securities law and fraud related to activity within the market run by The Exchange. It is an important aspect of The Exchange's investor protection strategy designed to encourage those with information about misconduct to come forward to report it and to provide all stakeholders with the means of expressing their concerns in a responsible and effective manner.

X-Whistle is a very powerful means of defending and upholding the integrity of the capital market. The Exchange encourages stakeholders to blow the whistle to rid the market of infractions and misconduct.

#### N. Activities of the Committees of the National Council for 2017

The table below provides details of the composition of the six (6) standing committee as well as the Demutualization Advisory Committee, and a summary of their activities during the year under review.

| S/N | Committees                          | Composition   | Number of<br>Meetings<br>held in 2017 | Summary of Activities in 2017   |
|-----|-------------------------------------|---|---------------------------------------|---|
|     | Audit and Risk Management Committee | At the beginning of the year, the members were:  Mr. A.B. Mahmoud, SAN, OON (Acting Chairperson) Mr.OluwoleAbegunde Mr. Dunama Balami; and Mr. Oladipo Aina  However after the reconstitution of the National Council, the current members are:  Mrs.Catherine Echeozo (Chairperson) Erelu Angela Adebayo Mr. Yomi Adeyemi Mr. Chidi Agbapu Mr. Patrick Ajayi | 4                                     | <ul> <li>Reviewed its terms of reference to ensure that it is operating optimally.</li> <li>Discussed and approved The Exchange's External Auditors, (KPMG Professional Services Limited)'s audit strategy and plan for the year 2017.</li> <li>Considered KPMG's value-added Report on The Exchange's Information Technology testing.</li> <li>Considered and approved the upward review of 2017 Group Audit Fee.</li> <li>Approved the Internal Audit Operational Plan/Timetable for 2017 and the Enterprise Risk Management Plan for 2017.</li> <li>Reviewed the Internal Audit Quarterly Reports and Findings and ensured compliance with the timetables.</li> <li>Tracked the implementation of the 2016 audit recommendations contained in KPMG's Management Letter. Reviewed the Enterprise Risk Management Quarterly Reports, Compliance Status Quarterly Reports, Investment Risk Reports, Legal Risk Report and other Reports.</li> </ul> |

| S/N | Committees                         |   | Number of<br>Meetings<br>held in 2017 | Summary of Activities in 2017   |
|-----|------------------------------------|---|---------------------------------------|---|
| 2   | Demutualization Advisory Committee | At the beginning of the year, the members were  Mr. Abimbola Ogunbanjo (Chairperson) Mr. Olufemi Akinsanya (Independent Member) Mr. Oscar N. Onyema, OON Mr. AB. Mahmoud SAN, OON Finmal Finance Services Limited (Represented by Dr. Umaru Kwairanga) Signet Investment and Securities Ltd (Represented by Mr. Oladipo Aina) Ms. Bennedikter Molokwu (Independent Member) Mr. Kayode Sofola, SAN (Independent Member) Alhaji Rasheed Yussuff  However after the reconstitution of the National Council, the current members are: Mr. AB. Mahrnoud SAN, OON (Chairperson) Mr. Olufemi Akinsanya (Independent Member) Mr. Oscar N. Onyema, OON  Erelu Angela Adebayo Finmal Finance Services Limited (Represented by Dr. Umaru Kwairanga) Signet Investment and Securities Ltd (Represented by Mr. Oladipo Aina) Ms. Bennedikter Molokwu (Independent Member) Mr. Kayode Sofola, SAN (Independent Member) Alhaji Rasheed Yussuff | 3                                     | -Formal inauguration on 16 February 2017, and consideration of a briefing note from The Exchange's Demutualisation Team and an overview of the Demutualisation Project from the Advisers.  -Joint workshop with the Governance and Remunerat ion Committee to discuss matters relating to the proposed Demutualisation.  -Oversight of the campaign to secure the passage of the Demutualization Bill.  -Consideration of proposed Structuring Options and Corporate Governance Structuring Options  -Consideration of memorandum of advice regarding the establishment of a dispute resolution mechanism to be utilised for the resolution of disputes that may arise during The Exchange's demutualization.  -Oversight of engagement of the Federal Inland Revenue Service regarding Tax Waivers.  - Consideration of pre-conditions for the Demutualization   |
| 3   | Disciplinary<br>Committee          | At the beginning of the year, the members were:  Mr. A.B. Mahmoud, SAN, OON (Chairperson) Engr. Muhammad Daggash Mr. Kayode Falowo Mr. Oluwole Abegunde Mr. Dunama Balami; Mr. Oladipo Aina  However after the reconstitution of the National Council, the current members are:  Mr. A.B. Mahmoud, SAN, OON (Chairperson) Mrs. Fatimah Bello-Ismail Mr. Wole Adeosun Mr. Kamarudeen Oladosu Mr. Chidi Agbapu  | 3                                     | <ul> <li>Reviewed its terms of reference to ensure that it is operating optimally.</li> <li>Dealt with matters arising from complaints of unauthorized sales, misappropriation of proceeds of shares and breaches of The Exchange's Rules and Regulation against a number of Dealing Member firms, and made appropriate recommendations to the National Council in line with The Exchange's Rules and Regulations.</li> <li>Suspended the license of an Authorised Dealing Clerk license for six (6) months, and revoked the Authorized Clerkship licenses of four (4) Authorized Clerks on the grounds of their unethical and fraudulent activity which has eroded the confidence of investors in the Market.</li> <li>Recommended to the National Council the expulsion of thirty-eight (38) Dealing Member Firms whose Dealing Member Licenses were revoked by The Exchange between 1996 and 2007 with no evidence that they were expelled as Members of The Exchange.</li> <li>Recommended to the National Council the expulsion of five (5) Dealing Member Firms and the revocation of their license for breaches of The Exchange's Rules and Regulation.</li> </ul> |

| S/N | Committees                             | Composition  | Number of<br>Meetings<br>held in 2017 | Summary of Activities in 2017  |
|-----|--|--|---------------------------------------|--|
| 4   | Governance and Remuneration Committee  | At the beginning of the year, the members were:  Mr. Abimbola Ogunbanjo (Chairperson) Engr. Muhammad Daggash Mr. Michael Osime; Mr. Kayode Falowo  However after the reconstitution of the National Council, the current members are:  Mr. A.B. Mahmoud, SAN, OON (Chairperson) Mrs. Catherine Echeozo Erelu Angela Adebayo Mr. Yomi Adeyemi Mr. Seyi Osunkeye                             | 4                                     | - Assessed and recommended the candidates nominated for election at The Exchange's 2017 Annual General Meeting (AGM).  - Oversight of the completion and handover of Maisandari Alamderi Model Nursery and Primary School, located in Maiduguri, Borno State to support internally displaced persons on 18 October 2017.  - Reviewed and recommended the approval of several policies to the National Council. These include policy on the Remuneration of Members of the National Council and Senior Management, Revised Key Talent Retention Policy, Amendments to the Employee Handbook, and the NSE Competency Framework etc.  - Recommended to Council for approval the engagement of PWC to conduct a culture audit and facilitate team collaboration sessions within The Exchange.  - Monitored the implementation of the Organisation Development Framework developed to support the application of organizational resources to improve efficiency, expand productivity and enhance the delivery of The Exchange's desire to be an "Employer of Choice".  - Reviewed reports on activities of The Exchange's subsidiaries and recommended the restructuring of the Boards of The Exchange's subsidiaries to the National Council.  - Recommended the promotion of Ms. Tinuade Awe as Executive Director.  - Reviewed and recommended the appointment of Trustees to The Exchange's Investors' Protection Fund. |
| 5   | Rules and<br>Adjudication<br>Committee | At the beginning of the year, the members were:  Mr. Abimbola Ogunbanjo (Chairperson) Mr. Oscar N. Onyema, OON Mr. Michael Osime; Dr. Umaru Kwairanga  However after the reconstitution of the National Council, the current members are:  Erelu Angela Adebayo (Chairperson) Mr. Oscar N. Onyema, OON Mrs. Fatimah Bello-Ismail Mr. Kamarudeen Oladosu Mr. Chidi Agbapu Mr. Patrick Ajayi |                                       | -Recommended the proposed amendments to the Rule Making Procedure of The Exchange to the National Council. The proposed amendment is to ensure that adequate risk assessment is carried out on proposed Rules or an amendment thereto, before they are submitted to the SEC for approval.  -Recommended several Rules for the approval of the National Council. These include: (i) the Amendments to Rules and Regulations Governing Dealing Members (XIII); (iii) the Proposed Rules on Suspension of Trading in Listed Securities; (iii) the Proposed Sustainability Disclosure Guidelines for Issuers; (iv) the Disciplinary Procedure for Dealing Members of the Nigerian Stock Exchange and the list of Minor Rule breaches; (v) the Rules for Filing of Financial Returns by Companies Listed on ASeM and Treatment of Default Filing etc. Approved the exposure of several Rules for Stakeholders' comments. These include (i) Additions to the Rules And Regulations Governing Dealing Members (XIV) - Rules on Custodial Accounts; (ii) Proposed Amendments to the Premium Board Rules; (iii) Proposed Amendments to Rule 1.15: Prohibition of Business Relationship based on Guarantee; (iv) Proposed Amendments to the Investors' Protection Fund Rules (IPP); (v) Draft Rules for Listing of Commercial Papers on The Exchange; and (vi) Proposed Cross Border Listing Rules.                              |

| S/N | Committees              | Composition   | Number of<br>Meetings<br>held in 2017 | Summary of Activities in 2017  |
|-----|-------------------------|---|---------------------------------------|--|
| 6   | Technical<br>Committee  | At the beginning of the year, the members were:  Engr. Muhammad Daggash (Chairperson) Mr. Oscar N. Onyema, OON Mr. Oluwole Abegunde Mr. Dunama Balami; Mr. Oladipo Aina  However after the reconstitution of the National Council, the current members are:  Mrs. Catherine Echeozo (Chairperson) Mr. Oscar N. Onyema, OON Mr. Wole Adeosun Mr. Seyi Osunkeye Mr. Patrick Ajayi   | 3                                     | - Ensured that a robust governance process was in place for the implementation and management of key technology initiatives as well as maximize the benefits of advancing technologies.  - Monitored the Management Information Technology Steering Committee ("IT Steering Committee") to ensure the resolution of all technical issues and facilitate strategic alignment with technology advances that are critical to the competitiveness of The Exchange.  - Post implementation oversight over the Minimum Operating Standards Technology Palliatives for Broker Dealers and NSE-NASDAQ SMARTS Surveillance Project.  - Oversight of the construction and successful completion of a new world class Data Centre which is designed to TIA-942 Tier III standard and which houses the systems and applications that support the Exchange's business. The Data Centre was commissioned on Monday, 28 August 2017 with Dr. Ogbonnaya Onu, the Honourable Minister of Science and Technology.  - Recommended the refurbishment of the Trading Floor for Council's approval.  - Oversight of a mass market/retail solution for E-IPO and Trading Securities to engender financial inclusion and reduce the current dominance of institutional investors in the Nigerian Capital Market.  - Oversight of the Branch Transformation Project  - Oversight of the Exchange Traded Derivatives Market and  |
| 7   | Quotations<br>Committee | At the beginning of the year, the members were:  Mr. Aigboje Aig-Imoukhuede, CON (Chairperson) Mr. Oscar N. Onyema, OON Alhaji Aliko Dangote Mr. Abimbola Ogunbanjo Mr. AB. Mahmoud, SAN, OON Dr. Umaru Kwairanga Mr. Kayode Falowo Mr. Michael Osime; and Mr. Dunama Balami  However after the reconstitution of the National Council, the current members are:  Mr. Abimbola Ogunbanjo (Chairperson) Mr. Oscar N. Onyema, OON Mr. Aigboje Aig-Imoukhuede, CON Mr. AB. Mahmoud, SAN, OON Mrs. Catherine Echeozo Mrs. Fatimah Bello-Ismail Mr. Wole Adeosun Mr. Kamarudeen Oladosu Mr. Yomi Adeyemi Mr. Seyi Osunkeye |                                       | Central Counterparty Clearing House Projects.  - Oversight of Management's preparation of The Exchange's due diligence book for reviewing listing applications to enhance a robust analysis of applications. The Due Diligence Book was launched on 25 September 2017.  - Considered and approved several applications including Exxon Mobil Oil Corporation's Application for A Block Divestment of 216,357,157 ordinary shares of 50 Kobo each (60%) at N423.63 per share in Mobil Oil Nigeria Plc held by Exxon Mobil Corporation in favour of NIPCO Investment Limited; Scheme of Merger between Standard Alliance Insurance Plc. and Standard Alliance Life Assurance Limited; Global Spectrum Energy Services Plc.'s Application for Listing by Introduction of 800,000,000 Ordinary Shares of 50K at N5 per Share, and Lafarge Africa Plc.'s Rights Issue of 3,097,653,023 ordinary shares of 50 Kobo each Lafarge Africa at N42.50 per share by Lafarge Africa Plc. on the basis of 5 new ordinary shares for every 9 ordinary shares held.  - Approved the application of AshakaCem Plc. to voluntarily delist from the Daily Official List of The Nigerian Stock Exchange.  - Approved the regulatory delisting of [four] companies for their non-compliance with the provisions of the Post Listing Rules of The Exchange despite several engagements towards returning them to compliance.  - Further to the National Council's delegation of some of the powers of the Committee to Management to approve certain applications and to notify the Committee subsequently, the Committee was notified of several applications approved by Management. |

The Audit and Risk Management & Governance and Remuneration Committees held a joint session on 9 February 2017 to review The Exchange's draft Audited Financial Statements for the year ended 31 December 2017 and Management Letter thereon. Further, the Demutualization Advisory Committee & the Governance and Remuneration Committee held a workshop on 11 April 2017 to discuss matters relating to the proposed Demutualisation.

The Chairpersons of the Committees will be present at the Annual General Meeting to respond to questions regarding matters within the remits of their Committees'. The profiles of the Chairpersons are available on pages 52 to 55 of the Annual Report.

#### O. Remuneration Policy

Elements of The Exchange's Remuneration Policy

| Key Principles Underlying Remuneration |  |  |  |  |  |
|--|--|--|--|--|--|
| Council Members                        | <ul> <li>Should not be at a level that can compromise their independence;</li> <li>Should match the levels paid to directors in comparable companies, whilst also taking into consideration Council members' required competencies, effort and the scope of the work and duties, and time commitments;</li> <li>The remuneration paid will not include any performance related elements; and there will be no pension for Council Members.</li> </ul>  |  |  |  |  |
| Senior Management                      | <ul> <li>Attract, motivate and retain required key talents.</li> <li>Competitive when benchmarked against comparable companies; and in order to attract, motivate and retain the required talents, The Exchange's philosophy is to target its remuneration structure between the 25th and 50th percentile of its comparator companies. The ability to meet this objective is dependent on sustainability of proposed remuneration levels, the business and the economic realities of the country.</li> </ul> |  |  |  |  |

#### P. Evaluation of the National Council

The National Council established a system to undertake a formal and rigorous annual evaluation of its performance, that of its committees, the Council President and individual Council Members. The National Council recognizes that Board evaluation is a critical structural tool for assessing Board effectiveness and efficiency. The process and modalities are clearly defined in the Evaluation Policy.

The Exchange engaged PricewaterhouseCoopers Limited to evaluate the performance of its Council, Committees and individual council members for the year ended 31 December 2017. The assessment covers the Council's structure and composition, responsibilities, processes and relationships for the year. A summary report on the outcome of the Council performance evaluation for 2017 is contained on page 38 of this Annual Report.

#### Q. Council Secretary

The Council Secretary possesses relevant skill, qualification and competence necessary to discharge the duties of her office effectively. Mrs. Mojisola Adeola was appointed in October 2015 through a rigorous selection process. She is a Chartered Secretary and amongst other things she:

- Provides the National Council and its members with detailed guidance on their statutory and fiduciary duties, governance issues, and how their responsibilities should be properly discharged in The Exchange's interest;
- Manages Council communication;
- Inducts new Council members to assist them transit quickly and effectively into their new roles as Council Members, particularly, to accelerate new members' integration and enable them to make quality contributions to Council discourse and decision making;
- Renders ongoing support and assistance to the National Council; and
- Organizes relevant professional training as required by the National Council.



# The National Council



# Mr. Abimbola Ogunbanjo President

Mr. Abimbola Ogunbanjo was elected President of the Nat-ional Council of The Nigerian Stock Exchange ("The Exchange") on September 25, 2017. He currently serve as the Managing Partner of the renowned leading corporate law firm of Chris Ogunbanjo & Co (Solicitors). Mr. Ogunbanjo serves on the boards of several multinational corporations and non-profit organizations of Chris Ogunbanjo & Co (Solicitors). Mr. Ogunbanjo serves on the boards of several multinational corporations and non-profit organizations including Beta Glass PLC and the Advisory Board of the University of Buckingham Centre for Extractive Studies. He is a past Board member of GTL Registrars and Conoco Phillips amongst others. Mr. Ogunbanjo is a member of the International Bar Association, Nigerian Bar Association, Institute of Directors, Institute of Petroleum (UK) and a registered capital market consultant with the Securities and Exchange Commission, Nigeria.

Mr. Ogunbanjo acquired his first degree in Business Administration with Honours from the prestigious American College of Switzerland, Switzerland. He proceeded to the University of Buckingham, Buckingham where he obtained his law degree. He attended the New York Institute of Finance where he obtained his Capital Markets Certificate.



Mr. Oscar N. Onyema, OON, FIOD Chief Executive Officer

Mr. Onyema has been CEO and member of the National Council of The Exchange since April 2011. In this role, he is responsible for superintending the general working of The Exchange.

Mr. Onyema is the President of African Securities Exchanges Association (ASEA); Chairman of Central Securities Clearing System PLC (CSCS), the clearing, settle-ment and depository for the Nigerian capital market; and settlement and depository for the Nigerian capital market; and Chairman of the subsidiaries of The Exchange. He has served as a Council member of Chartered Institute of Stockbrokers (CIS); Global Agenda Council member of World Economic Forum (WEF); board member of FMDQ OTC PLC and National Pension Commission of Nigeria (PENCOM). Prior to relocating to Nigeria, he served as Senior Vice President and Chief Administrative Officer at American Stock Exchange (Amex). He also ran the NYSE Amex equity business after the merger of NYSE Euronext and Amex in 2008. He holds the Nigerian National honor of Officer of the Order of the Niger (OON); is a Fellow of the Institute of Directors (IOD); and member of London Stock Exchange (LSEG) Africa Advisory Group. Forbes listed him as one of the ten most powerful men in Africa in 2015. Mr. Onyema completed the Harvard Business School Advanced Management Program (AMP) in 2015. He got his MBA from Baruch College, New York in 1998; and BSc from Obafemi Awolowo University, Ile-Ife, in 1991.



### Mr. Aigboje Aig-Imoukhuede, CON Ex-officio

Mr. Aig-Imoukhuede is the founder and Chairman of Coronation Capital Nigeria Limited. He is also founder of the Africa Initiative for Governance ("AIG"). His career in banking and finance spans three decades and has earned him national as well as international recognition including; Commander of the Order of the Niger "CON", conferred by the Federal Republic of Nigeria, for his contributions to the development of banking and finance; Ernst & Danker German Entrepreneur of the Year (West Africa); and African Banker Magazines "African Banker of the Year".

Aigboje Aig-Imoukhuede led the 2002 acquisition of Access Bank, then a fringe regional player. As Group Managing Director and Chief Executive Officer, he was head of the team responsible for placing the Bank on an unprecedented growth trajectory, transforming the bank into top-5 leadership position in Nigeria. Aigboje retired as CEO of Access Bank in December 2013 He is Co-Chairman of the UK-Nigeria Capital Market Task Force, and sits on the boards of Africa Finance Corporation and TCX Investment Management Company Netherlands.

He is also Chairman Board of Trustees of the Financial Market Dealers Association, and Chairman of Wapic Insurance Plc. He was recently elected as member of the American Academy of Arts and Sciences and appointed a member of the International Advisory Board of Oxford University Blavatnik School of Governance.

He holds law degrees from the University of Benin and the Nigerian Law School, and a Trium MBA, awarded jointly by the London School of Eco-nomics, New York University, and HEC Paris. Having retired as President of the Exchange in 2017, he remains on the National Council as an Ex-Officio.



Mr. Abubakar B. Mahmoud, SAN, OON, FCIArb (UK) First Vice President

Mr. Mahmoud is the Managing Partner and one of the founding partners of the law firm of DIKKO & MAHMOUD. He was one time Kano State Attorney General & Commissioner for Justice and was in the public service (from 1979 to 1993) as prosecutor and legal adviser. He held various positions including Director Litigation, Public Pro-secution, Solicitor-General at the Ministry of Justice, Kano. Mr. Mahmoud was elevated to the rank of Senior Advocate of Nigeria in 2001 and is a Life Bencher of the Body of Benchers, the highest regulatory body for the legal profession in Nigeria. He holds the national honour of the Officer of the Order of the Niger (OON). He was elected the 33rd president of the Nigerian Bar Association (NBA), Nigeria's umbrella association of professional lawyers on 1 August 2016. Mr. Mahmoud is a member of the International Chamber of Commerce (ICC), London Court of International Arbitration (LCIA) and was accepted into the Energy Arbitrators List (EAL) in 2013.

Mr. Mahmoud trained at Ahmadu Bello University graduating in 1979. He holds a Master's degree in Law from the same University. He was at various times at different global institutes, including the International Development Law Institute (IDLI) now IDLO in Rome, Italy, where he obtained a certificate in Law and Development in 1987, and Harvard University where he obtained a certificate in Techniques of Privatization from the Harvard Institute of International Development (2000). He was also at the North western University School of Law, where he attended the Summer Institute in Corporate Law and Business in 2001.



Mrs. Catherine Nwakaego Echeozo Second Vice President

Mrs. Cathy Echeozo is the director of Cathingens Organisation, a Social Investment and Innovation Non Governmental Organization. She has over 33years experience in the Banking industry and retired as the Deputy Chief Executive Officer of GTBank in March 2017. She previously served on the Boards of GTBank, and Nigerian Interbank Settlement System Plc. She obtained a Bachelor of Science, Accountancy from the University of Nigeria in 1984, and a Masters in Business Administration (MBA) from the University of Maryland University College in 2003. She is a fellow of the Institute of Chartered Accountants of Nigeria, and a Certified Information Systems Auditor from the Information Systems Audit and Control Association.



Erelu Angela Adebayo Ordinary Member

Erelu Angela Adebayo was previously the first lady of Ekiti State and Chairman, Ekiti State Action Committee on Aids, Service to LASG. She received the Lagos State Award Eko 2012 and This DayAward for Service to Nigerian Children 2012. She serves on the Boards of Dangote Foundation, Afriland Properties Plc., Meyer Paints Plc., Greenwich Trust Ltd., and Women at Risk Foundation. She previously served on the Board of WEMABOD. She obtained a BSC Hon (Social Science) from the University of Ibadan, an MBA from the University of Lagos, and MPHiL (Cantab) from Cambridge University.



Mrs. Fatimah Bintah Bello-Ismail

(Representing Katsina State Investment & Property Development Co. Limited) Ordinary Member (Institutional)

Mrs. Fatimah Bintah Bello-Ismail is the Managing Partner Universal Chambers, a firm of Barristers, Solicitors and Notary Public. She worked at Kehinde Sofola & Co, and Continental Merchant Bank Plc. She served as a panelist on WIMBIZ 10th Anniversary Lecturer Series "Women on Board" in March 2012. She was invited by the Republic of Turkey to participate in the W20 (Women 20) Summit- a sub group and initiative of the Term Presidency of Turkey G20 in October 2015. She is the Secretary of the International Cancer Centre Abuja.

She currently serves on the Boards of Katsina State Investment and Pro-perties Development Company and National Insurance Company of Nigeria. She obtained her LLB from Ahmadu Bello University Zaria (LLB) and was called to the Nigerian Bar in 1984.



Mr. Oluwole Adeosun

(Representing Chartwell Securities Limited)
Dealing Member

Mr. Oluwole Ololade Adeosun Is the Managing Director/Chief Executive Officer of Chartwell Securities Limited. Chartwell Securities Limited is registered by the Securities and Exchange Commission as a Broker/Dealer firm and an Issuing House. He was the Chief Executive Officer of Intercontinental Securities Limited from 2000 - 2007. He served as a pioneer member of the Governing Council of the Govern-ment promoted Abuja Securities Exchange (Now National Commodity Exchange) from 2005 - 2007. He is an active participant in the affairs of the Association of Stockbroking Houses of Nigeria and serve on its Legal and Market Development & Technical Committees. As a capital market professional, he was involved in the packaging and execution of major capital raising issues, mergers and acquisition mandates and debt conversion transactions in the Nigerian capital market before and after the universal banking era. In January 1997, he initiated representation to the Securities & Damp; Exchange Commission that led to the Nigerian Capital market precedent for the absorption of over subscription monies which hitherto was returned to investors. He was re-elected as a Council Member of the Chartered Institute of Stockbrokers in April 2017. He serves on the Boards of Chartwell Securities Limited, Chartwell Bureau De Change Ltd, Chartwell BDC (UK) Limited, Chartwell Partners (Chartered Accountants, Chartwell HUB (UK) Limited. He is a past Director of Intercontinental Securities Limited and Abuja Securities Exchange. He obtained a B.Sc (Hons) Business Administration from the University of Ilorin in 1986. He qualified as a Chartered Accountant in May 1991, and pro-ceeded to the University of Lagos for the Executive MBA (Finance) program which he completed in 1993. He was at the prestigious New York Institute of Finance in 1999 for the flagship US Capital Markets program. He enrolled for the elite Lagos Business School Chief Executives Program which he completed in May 2006. He is a fellow of the Institute of Chartered Accountants of Nigeria, Chartered Institute of Bankers of Nigeria, Chartered Institute of Taxation of Nigeria,

Chartered Institute of Stockbrokers, and the Institute of Directors. He is a member of the Society for Corporate Governance.



Mr. Kamarudeen Oladosu

(Representing Equity Capital Solutions Ltd.) Dealing Member

Mr. Kamarudeen Kareem Oladosu, a charteredaccountant and stockbroker, is the Managing Director of Equity Capital Solutions Ltd. Equity Capital Solutions Limited (ECSL) provides capital market services such as Securities Dealing, Issuing House functions, investment & Dealing Services and other anciliary services. He was former Head of Securities Dealing Services of the defunct Intercontinental Bank Plc. Mr. Oladosu was a former member of the Finance Committee of the Chartered Institute of Stockbrokers from 2009-2014, a former Board member of the Corporate Finance Management Faculty of the Institute of Chartered Accountants of Nigeria (ICAN) from 2008 – 2015, and a member of the Finance & General Purpose Committee of ICAN from 2013–2014. He currently serves on the Boards of Focal Point Travels Limited, MTI Plc (Nigeria and Ghana), and Three Points Industries Limited.

Mr. Oladosu holds an HND in Accountancy from the Polytechnic Ibadan, a Master of Business Administration (MBA) from Bayero University Kano in 1999 and he attended the Prestigious Lagos Business School's Senior Manager Programme in 2005. He also attended the Wharton School (University of Pennsylvania) Advanced Management Program in July 2010 and Harvard Business School's Executive Education in July 2011. He is a fellow of the Institute of Chartered Accountants of Nigeria, and an Associate of the Chartered Institute of Stockbrokers, Chartered Institute Of Taxation of Nigeria, and Certified Pension Institute of Nigeria.



Mr. Yomi Adeyemi (Representing Fortress Capital Limited) Dealing Member

He currently serves on the Boards of BDT Properties & Development Company Limited, Toksmail BDC Limited and Connect Marketing Services Limited. He obtained a B.Sc in Mathematics/Statistics from the University of Lagos,

and is a Graduate of Owner Management Program (OMP 19), Lagos Busi-ness School.



Mr. Seyi Osunkeye (Representing Pilot Securities Limited) Dealing Member

Mr. Seyi Osunkeye is the Managing Director of Pilot Securities Limited. Pilot Securities Limited is a Dealing Member of The Exchange and is licenced by the Securities & Exchange Commission as a Broker/Dealer. He was a for-mer Treasurer of the Association of Stockbroking Houses of Nigeria.

He currently serves on the Boards of Alpgam Energy Plc, Greenfield Integrated Energy Services Limited Letshego Micro-finance Limited, and Star Gaming Limited. He obtained his B.SC Hons (Accounting) from the University of Lagos, Nig-eria in 1990. He also obtained an MBA in Financial Management from the University of Hull, England, UK. He is a fellow of the Institute of Chartered Accountants of Nigeria, and Chartered Institute of Stockbrokers. He is a member of the Institute of Directors and Society for Corporate Governance.



**Mr. Chidi Agbapu** (Representing Planet Capital Ltd.) Dealing Member

Mr. Chidi Agbapu is the Managing Direc-tor of Planet Capital Ltd. Planet Capital Limited is a boutique firm licensed by The Exchange and Security and Exchange Commission to operate as an Issuing House, Stockbrokers and Financial Advisors. He was former Managing Director of Emerging Capital Ltd. He is the Chairman of the Shareholders Audit Committee of Fidelity Bank Plc. He serves on the Board of General Cotton Mill Onitsha, MTI Plc., and MTI Ltd (Ghana). He is a past director of Central Securities Clearing System (CSCS), Bendel Feeds & Flour Mill Plc. He obtained a BSc in Economics from the University of Nigeria, Nsukka, and a Masters in Banking & Finance from the University of Lagos. He completed the Advance Management Programme at the Lagos Business School.



Mr. Patrick Ajayi (Representing Woodland Capital Markets Plc.) Dealing Member

Mr. Patrick Adebayo Ajayi is the Managing Director/CEO of Woodland Capital Markets Plc. He qualified as a Stock Broker in 2004 and worked with Surport Services Limited-[a stockbroking Firm] prior to joining Woodland Capital Markets Plc. in 2013. He helped to turn around the fortunes of Woodland Capital Markets PLC when he joined in 2013 as part of the new Management Team.

He serves on the Boards of Ned Phillips Capital Limited and WCM3 Investments Limited. Mr. Ajayi holds a Bachelor of Science Degree in Physics from the Obafemi Awolowo University (Ile-Ife). He is an Associate member of the following Professional Bodies Institute of Chartered Accountants of Nigeria, Chartered Institute of Stockbrokers, and the Commodities Brokers Association of Nigeria.

# Report of the National Council

### For the year ended 31 December 2017

The Council presents their report on the affairs of the Nigerian Stock Exchange ("The Exchange") and its subsidiaries (together "the Group"), together with the financial statements and independent auditors' report for the year ended 31 December, 2017.

#### a. Legal form

The Exchange was incorporated in Nigeria as a private company limited by guarantee having a share capital on 15 September 1960 as Lagos Stock Exchange and its name changed to the Nigerian Stock Exchange on 15 December 1977. The Exchange was re-incorporated as a Company Limited by Guarantee on 18 December 1990.

#### b. Principal activities and business review

The principal activities of The Exchange are to provide facilities to the public for the purchase and sale of securities, platform for the listing of securities and sale of securities to the public, market data and market indices for sale to the public. The Exchange has four (4) subsidiary companies namely; Naira Properties Limited, Coral Properties Plc, NSE Consult Limited and NSE Nominees Limited. The Exchange also has interests in NG Clearing Limited and Central Securities Clearing System Plc (CSCS) as joint venture and associate company respectively.

#### c. Operating results

Gross earnings of the Group increased by 77% (2016: -32%) and surplus before tax increased by 5517% (2016: -96%). Gross earnings for the Group comprises revenue, other income and share of profit of equity accounted investees. For The Exchange, gross earnings increased by 80% (2016: -31%) and the surplus before tax increased by 540% (2016: -197%). Highlights of the Group's and The Exchange's operating results for the year under review are as follows:

| In thousands of naira  | Group     | Group     | Exchange  | Exchange  |
|--|-----------|-----------|-----------|-----------|
|  | 2017      | 2016      | 2017      | 2016      |
| Gross earnings:  | 9,570,560 | 5,327,227 | 8,401,973 | 4,636,850 |
| Surplus/(deficit) before tax   | 3,815,330 | 66,600    | 2,634,954 | (599,135) |
| Income tax expense   | (23,536)  | (39,148)  | -         | -         |
| Surplus/(deficit) after taxation   | 3,791,794 | 27,452    | 2,634,954 | (599,135) |
| Non- controlling interest  | -         | -         | -         | -         |
| Surplus/(deficit)  | 3,791,794 | 27,452    | 2,634,954 | (599,135) |
| Appropriations: Other comprehensive income Transfer to Accumulated Funds | (49,614)  | 6,123     | -         | -         |
|  | 3,742,180 | 33,575    | 2,634,954 | (599,135) |

#### d. Council members' interests in contracts

Greenwich Trust Limited, the Group Holding Company of Greenwich Securities Limited; a retired dealing member on the National Council of The Exchange provides financial advisory services to NG-Clearing Limited. However, Greenwich Securities Limited retired at The Exchange's 2017 Annual General Meeting having completed its tenure. Except as disclosed above, no other council member has notified the

Operational risk can manifest itself in various ways, including human oversights, fraudulent acts, inappropriate behaviour of employees or system failure. These events could result in financial losses, including litigation and regulatory fines, as well as reputational damage to the Exchange.

The Exchange has conducted an enterprise-wide assessment on all its activities, processes, procedures and implemented global standard operational risk management methodologies intended to enhance our risk mitigating controls and proactive management of inherent operational risks.

#### I. Events after reporting date

There were no significant events after the reporting date that could affect the reported amount of assets and liabilities as of the reporting date.

#### j. Auditor

Messrs. KPMG Professional Services having satisfied the relevant corporate rules on their tenure in office, have indicated their willingness to continue in office as auditors to the Exchange in accordance with section 357(2) of the Companies and Allied Matters Act (CAMA) of Nigeria. Therefore, the auditors will be re-appointed at the next Annual General Meeting of the Exchange without any resolution being passed.

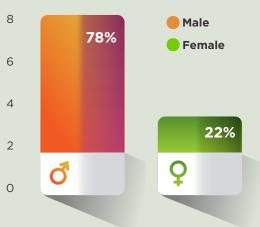
By Order of the Council Mrs. Mojisola Adeola FRC/2013/NBA/0000004263

Lagos, Nigeria 22 February 2018

# (c)Top Mgt (GM to CEO) Composition by Gender



# (d) Top Mgt (PM to DGM) Composition by Gender



#### ii. Employment of Disabled Persons

The Exchange continues to maintain a policy of giving fair consideration to the application for employment made by disabled persons with due regard to their abilities and aptitude. The Exchange's policy prohibits discrimination against disabled persons in the recruitment, training and career development of its employees. In the event of members of staff becoming disabled, efforts will be made to ensure that their employment continues and appropriate training arranged to ensure that they fit into the Exchange's working environment.

#### iii. Health, Safety and Welfare at Work

The Exchange enforces strict health and safety rules and practices at the work environment, which are reviewed and tested regularly. The Exchange retains top-class private hospitals where medical facilities are provided for staff and their immediate families at the Exchange's expense.

Fire prevention and fire-fighting equipment are installed in strategic locations within the Exchange's premises. In line with its family-friendly focus, the Exchange also operates a crèche facility at its Head Office.

The Exchange operates both a Group Personal Accident Insurance and the Employees' Compensation Scheme for the benefit of its employees. It also contributes to a contributory pension plan in line with the Pension Reform Act 2014.

#### iv. Employee Training and Development

The Exchange ensures, through various forum, that employees are informed on matters concerning them. Formal and informal channels are also employed in communication with employees with an appropriate two-way feedback mechanism. In accordance with The Exchange's policy of continuous development, training facilities are provided in our well-equipped training centers. In addition, employees of The Exchange are nominated to attend both locally and internationally organized courses. These are complemented by on-the-job training.

#### h. Operational Risk

Operational risk is the risk that the Group would suffer a loss as a result of inadequate or failed processes, people and systems (including information technology and infrastructure) or from external events.

Exchange, for the purpose of section 277 of the Companies and Allied Matters Act CAP C20 LFN 2004 (CAMA), of any interest in contracts with the Exchange during the year.

#### e. Property and Equipment

Information relating to changes in property and equipment is given in Note 15 the financial statements. In the opinion of the Council members, the market value of the Group's properties is not significantly different from the value shown in the annual report.

#### f. Council members responsibilities

The Council members are responsible for the preparation of financial statements which give a true and fair view of the state of affairs and comply with Companies and Allied Matters Act (CAMA).

They are obliged to ensure that:

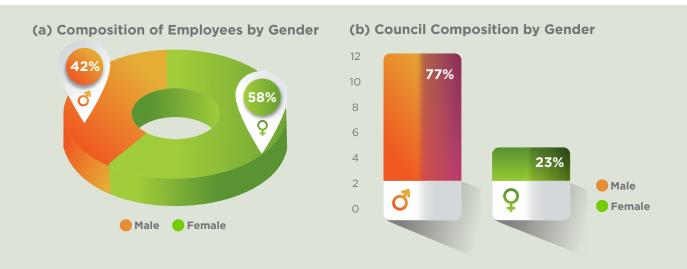
- I. Proper accounting records are maintained;
- ii. Internal control procedures are instituted which, as far as is reasonably possible, safeguard the assets, prevent and detect fraud and other irregularities;
- iii. Applicable accounting standards are followed;
- iv. Judgments and estimates made are reasonable and prudent;
- v. Suitable accounting policies are adopted and consistently applied; and
- vi. The going concern basis is used, unless it is inappropriate to presume that The Exchange will continue in business.

#### a. Human Resources

#### I. Report on Diversity in Employment

The Exchange operates a non-discriminatory policy (Work Force Diversity and Equal Opportunities Policy) in the consideration of applications for employment. The Exchange's policy is that the most qualified and experienced persons are recruited for appropriate job levels, irrespective of an applicant's state of origin, ethnicity, religion, gender or physical condition.

We believe diversity and inclusiveness are powerful drivers of competitive advantage in developing and understanding our customers' needs and creatively addressing them.



The group's approach to managing operational risk is embodied within the Council approved Enterprise Wide Risk Management framework. The framework is a comprehensive, systematic, disciplined and proactive process that was implemented to identify, assess, manage and report on the inherent risks related to the achievement of the Exchange strategic objectives.

# Council Members' Responsibility in Relation to the Financial Statement

The Council members accept responsibility for the preparation of the annual financial statements that give a true and fair view in accordance with the International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011.

The Council members further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act Cap C.20, Laws of the Federation of Nigeria, 2004 and for such internal control as the Council members determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Council members have made an assessment of the Group and Exchange's ability to continue as a going concern and have no reason to believe the Group and the Exchange will not remain a going concern in the year ahead.

SIGNED ON BEHALF OF THE NATIONAL COUNCIL BY:

Mr. Abimbola Ogunbanjo FRC/2013/NBA/00000004358

President

22 February 2018

Mr. Oscar N. Onyema, OON FRC/2013/IODN/0000001802 Chief Executive Officer

Chief Executive Officer 22 February 2018

# Independent Auditor's Report



**KPMG Professional Services** Bishop Aboyade Cole Street PMB 40014, Falomo

Telephone 234 (1) 271 8955 234 (1) 271 8699 www.kpmg.com/ng

To the Members of The Nigerian Stock Exchange

#### Report on the Audit of the Consolidated and Separate Financial Statements

We have audited the consolidated and separate financial statements of The Nigerian Stock Exchange ("the Exchange") and its subsidiaries (together, "the Group"), which comprise the consolidated and separate statement of financial position as at 31 December, 2017, and the consolidated and separate statement of profit or loss and other comprehensive income, consolidated and separate statement of changes in equity and consolidated and separate statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 68 to 115

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of the Exchange and its subsidiaries as at 31 December, 2017, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated and separate Financial Statements section of our report. We are independent of the Group and Exchange in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated and separate financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Statements and Audit Report thereon

The Council members are responsible for the other information which comprises the Report of the Council, Statement of Council members' responsibilities, Corporate Information, Corporate Governance Report and Other National Disclosures, which we obtained prior to the date of this auditors' report, but does not include the consolidated and separate financial statements and our audit report thereon. Other information also include notice of the Annual General Meeting, President's Statement, CEO's Statement, Strategy Report, Enterprise Risk Management Report, Reports of the Committees of the National Council, Corporate Sustainability Report (together "Outstanding reports"), which are expected to be made available to us after that date.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

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In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the outstanding reports, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with govenance.

#### Responsibilities of the Council members for the Consolidated and separate Financial Statements

The Council members are responsible for the preparation of consolidated and separate financial statements that give a true and fair view in accordance with IFRSs and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004 and the Financial Reporting Council of Nigeria Act, 2011 and for such internal control as the Council members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Council members are responsible for assessing the Group and the Exchange's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Council members either intend to liquidate the Group and the Exchange or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Consolidated and separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group and the Exchange's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Council members.
- Conclude on the appropriateness of Council members' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and Exchange's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Exchange to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Compliance with the requirements of Schedule 6 of the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004

In our opinion, proper books of account have been kept by the Exchange, so far as appears from our examination of those books and the Exchange's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

Signed:

Oluwafemi O. Awotoye, FCA FRC/2013/ICAN/00000001182

For: KPMG Professional Services **Chartered Accountants** 23 February 2018

Lagos, Nigeria

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# Consolidated and Separate Statement of profit or loss and other Comprehensive Income

| For the year ended 31 December 2017   |                            | Croun  | CHOLLE  | Evolungo   | Evoluence   |
|---|----------------------------|--|---|--|---|
| In thousands of naira   | Note                       | Group<br>2017  | Group<br>2016   | Exchange<br>2017   | Exchange<br>2016  |
| Revenue   | 8                          | 5,872,096  | 2,644,385   | 5,758,128  | 2,555,679   |
| Revenue   |                            | 5,872,096  | 2,644,385   | 5,758,128  | 2,555,679   |
| Other income  | 9                          | 2,431,200  | 1,813,470   | 2,643,845  | 2,081,171   |
|   |                            | 8,303,296  | 4,457,855   | 8,401,973  | 4,636,850   |
| Impairment loss on financial and non financial assets Personnel expenses Depreciation Amortization Operating expenses | 10<br>11<br>15<br>14<br>12 | (49,574)<br>(2,866,324)<br>(328,612)<br>(186,691)<br>(2,324,029) | (156,412)<br>(2,655,548)<br>(344,009)<br>(148,645)<br>(1,956,013) | (69,659)<br>(2,866,324)<br>(280,995)<br>(186,691)<br>(2,363,350) | (121,094)<br>(2,655,548)<br>(296,473)<br>(148,645)<br>(2,014,225) |
| Total expenses  |                            | (5,755,230)  | (5,260,627)   | (5,767,019)  | (5,235,985)   |
| Operating surplus/(deficit) Share of profit of equity accounted investees (net of income tax)                         | 18                         | 2,548,066<br>1,267,264   | (802,772)<br>869,372  | 2,634,954  | (599,135)   |
| Operating Surplus/(loss) before tax   |                            | 3,815,330  | 66,600  | 2,634,954  | (599,135)   |
| Income Tax expense  | 13                         | (23,536)   | (39,148)  | -  | -   |
| Operating Surplus/(loss) after tax  |                            | 3,791,794  | 27,452  | 2,634,954  | (599,135)   |
| Other comprehensive income:  Items that may be reclassified to profit or loss  Available for sale financial assets    |                            |  |   |  |   |
| (net change in fair value)  | 19(a)(iii)                 | 19,517   | 12,073  | -  | -   |
| Equity-accounted investee -share of OCI<br>Items that may never be reclassified to profit or loss                     |                            | (41,452)   | -   | -  |   |
| Remeasurement of defined benefit liability  | 27                         | (27,679)   | (5,950)   | (27,679)   | (5,950)   |
| Other comprehensive income/(loss), net of tax   |                            | (49,614)   | 6,123   | (27,679)   | (5,950)   |
| Total comprehensive income/(loss) for the year  |                            | 3,742,180  | 33,575  | 2,607,275  | (605,085)   |

# Consolidated and Separate Statement of Financial Position

| As at 31 December 2017  |          | Group  | Group  | Exchange                                 | Exchange                            |
|---|----------|--|--|--|-------------------------------------|
| In thousands of naira   | Note     | 2017   | 2016   | 2017                                     | 2016                                |
| ASSETS  |          |  |  |  |                                     |
| Property and equipment  | 15       | 4,026,520  | 3,667,187  | 1,932,814                                | 1,685,626                           |
| Intangible assets   | 14       | 512,713  | 287,722  | 508,077                                  | 283,086                             |
| Intercompany receivables  | 16       | -  | -  | 2,781,324                                | 2,595,044                           |
| Investment properties under   |          |  |  |  |                                     |
| construction  | 17       | 1,144,400  | -  | -  | -                                   |
| Equity-accounted investees  | 18       | 7,998,012  | 7,029,661  | 450,304                                  | 450,304                             |
| Investment in subsidiaries  | 19       | -  | -  | 946,450                                  | 1,196,450                           |
| Other investments   | 20       | 1,994,095  | 1,944,651  | 1,710,004                                | 1,698,099                           |
| Total non-current assets  |          | 15,675,740   | 12,929,221   | 8,328,973                                | 7,908,609                           |
| Trade and other receivables   | 21       | 1,090,933  | 200,907  | 986,698                                  | 150,906                             |
| Prepayment  | 22       | 221,682  | 734,166  | 221,682                                  | 737,263                             |
| Other investments   | 20       | 6,134,672  | 6,166,241  | 6,134,672                                | 5,784,890                           |
| Non-current asset held for sale   | 23       | -  | 1,144,400  | -  | -                                   |
| Cash and cash equivalents   | 24       | 3,566,350  | 1,618,691  | 3,268,116                                | 1,339,544                           |
| Total current assets  |          | 11,013,637   | 9,864,405  | 10,611,168                               | 8,012,603                           |
| Total assets  |          | 26,689,377   | 22,793,626   | 18,940,141                               | 15,921,212                          |
| EQUITY  |          |  |  |  |                                     |
| Accumulated fund  | 25(a)    | 23,105,904   | 19,314,110   | 15,952,808                               | 13,317,854                          |
| Other reserves  | 25(b)    | 24,596   | 74,210   | (33,629)                                 | (5,950)                             |
| Total equity  |          | 23,130,500   | 19,388,320   | 15,919,179                               | 13,311,904                          |
|   |          | 25,130,500   | 19,500,520   | 15,919,179                               | 13,311,904                          |
| LIABILITIES   |          |  |  |  |                                     |
|   |          |  |  |  |                                     |
| Retirement benefit obligation   | 27       | 195,064  | 187,589  | 195,064                                  | 187,589                             |
| Retirement benefit obligation  Deferred tax liability   | 27<br>28 | 195,064<br>144,753                                   | 187,589<br>165,379                                   | 195,064<br>-                             | 187,589<br>-                        |
| <u> </u>  |          | •  | · ·  | 195,064<br>-<br>195,064                  | 187,589<br>-<br>187,589             |
| Deferred tax liability  |          | 144,753  | 165,379  | -  | -                                   |
| Deferred tax liability  Total non current liabilities   | 28       | 144,753<br>339,817                                   | 165,379<br>352,968                                   | 195,064                                  | 187,589                             |
| Deferred tax liability  Total non current liabilities  Other liabilities  | 28       | 144,753<br>339,817<br>3,047,009                      | 165,379<br>352,968<br>2,740,453                      | 195,064                                  | 187,589                             |
| Deferred tax liability  Total non current liabilities  Other liabilities  Current tax liabilities                               | 29<br>30 | 144,753<br>339,817<br>3,047,009<br>145,400           | 165,379<br>352,968<br>2,740,453<br>285,657           | 195,064<br>2,799,247                     | 187,589<br>2,395,491                |
| Deferred tax liability  Total non current liabilities  Other liabilities  Current tax liabilities  Defined contribution pension | 29<br>30 | 144,753<br>339,817<br>3,047,009<br>145,400<br>26,651 | 165,379<br>352,968<br>2,740,453<br>285,657<br>26,228 | -<br>195,064<br>2,799,247<br>-<br>26,651 | 187,589<br>2,395,491<br>-<br>26,228 |

The financial statements were approved by the Council on 22 February 2018 and signed on its behalf by:

Mr. Abimbola Ogunbanjo FRC/2013/NBA/00000004358 (President)

Mr. Óscar N. Onyema, OON FRC/2013/IODN/00000001802 (Chief Executive Officer)

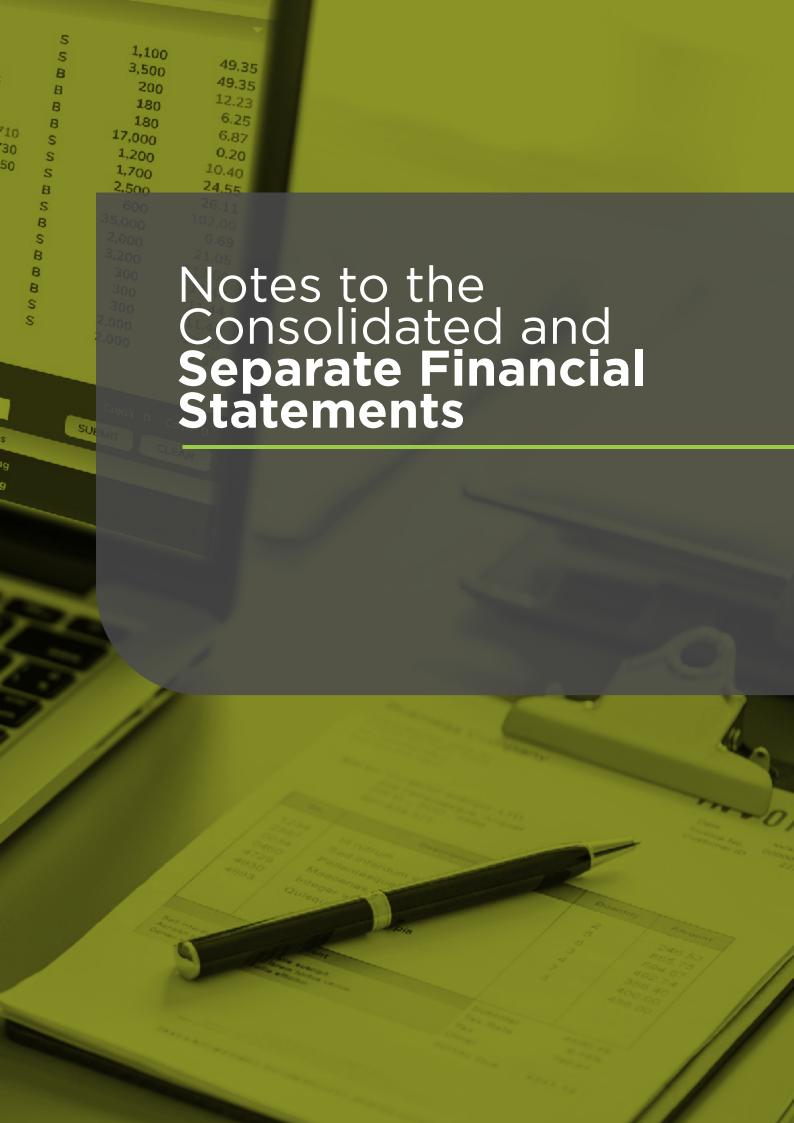
Mr. Cyril Eigbobo FRC/2013/ICAN/00000001736 (Chief Financial Officer)

# Consolidated and Separate Statement of Changes in Equity

| For the year ended 31 December 2017   |                         |                       |                          |                                     |  |  |
|---|-------------------------|-----------------------|--------------------------|-------------------------------------|--|--|
| The Group   |                         |                       |                          |                                     |  |  |
| In thousands of naira   | Accumulated funds       | Fair value<br>reserve | Remeasurement<br>reserve | Total equity                        |  |  |
| Balance at 1 January 2016   |                         | 68,087                |                          |                                     |  |  |
| Total comprehensive income for the year:<br>Surplus for the year<br>Other comprehensive income (net of income tax)                                    | 27,452<br>-             | -<br>12,073           | -<br>(5,950)             | 27,452<br>6,123                     |  |  |
| Total comprehensive income for the year   | 27,452                  | 12,073                | (5,950)                  | 33,575                              |  |  |
| Balance at 31 December 2016   | 19,314,110              | 80,160                | (5,950)                  | 19,388,320                          |  |  |
| Total comprehensive income for the year: Surplus for the year Other comprehensive income (net of income tax) Equity accounted investee - share of OCI | 3,791,794<br>-<br>-     | 19,517<br>(41,452)    | (27,679)<br>-            | 3,791,794<br>(8,162)<br>(41,452)    |  |  |
| Total comprehensive income for the year   | 3,791,794               | (21,935)              |                          | 3,742,180                           |  |  |
| Balance at 31 December 2017   | 23,105,904              | 58,225                | (33,629)                 | 23,130,500                          |  |  |
| The Exchange  |                         |                       |                          |                                     |  |  |
| In thousands of naira   | Accumulated funds       | Fair value<br>reserve | Remeasurement<br>reserve | Total equity                        |  |  |
| Balance at 1 January 2016   | 13,916,989              |                       |                          | 13,916,989                          |  |  |
| Total comprehensive income for the year: Loss for the year Other comprehensive income (net of income tax) Total comprehensive income for the year     | (599,135)<br>(599,135)  | -                     | (5,950)<br>(5,950)       | (599,135)<br>(5,950)<br>(605,085)   |  |  |
|   |                         |                       |                          | 42.244.004                          |  |  |
| Balance at 31 December 2016  Total comprehensive income for the year: Loss for the year Other comprehensive income (net of income tax)                | 13,317,854<br>2,634,954 |                       | (5,950)<br>-<br>(27,679) | 13,311,904<br>2,634,954<br>(27,679) |  |  |
| Total comprehensive income for the year   | 2,634,954               |                       | (27,679)                 | 2,607,275                           |  |  |
| Balance at 31 December 2017   | 15,952,808              |                       | (33,629)                 | 15,919,179                          |  |  |

# Consolidated and Separate Statement of Cash Flows

| For the year ended 31 December 201                     | 7          |               |               |                  |                  |
|--|------------|---------------|---------------|------------------|------------------|
| In thousands of naira                                  | Note       | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
| Cash flows from operating activities:                  |            |               |               |                  |                  |
| Surplus/(deficit) after tax                            |            | 3,791,794     | 27,452        | 2,634,954        | (599,135)        |
| Adjustments for:                                       |            |               |               |                  |                  |
| Income tax expense                                     | 13         | 23,536        | 39,148        | -                | -                |
| Depreciation of property and equipment                 | 15         | 328,612       | 344,009       | 280,995          | 296,473          |
| Amortization of intangible assets                      | 14         | 186,691       | 148,645       | 186,691          | 148,645          |
| Gain on disposal of property and equipment             | 9          | (887)         | (9,347)       | (887)            | (9,347)          |
| Loss/(gain) on foreign exchange rates translation      | 9&12       | 148,334       | (75,497)      | 148,864          | (74,045)         |
| Impairment charges/(reversal) on intercompany          |            |               |               |                  |                  |
| receivables  | 16         | -             | -             | 20,085           | (29,229)         |
| Impairment loss on trade and other receivables/        |            |               |               |                  |                  |
| other investments                                      | 10         | 49,574        | 156,412       | 49,574           | 150,323          |
| Fair value changes on available for sale investments   | 19(a)(iii) | (19,517)      | (12,073)      | -                | -                |
| Share of profit of equity accounted investee           | 18         | (1,267,264)   | (912,723)     | -                | -                |
| Provision for retirement benefit obligations           | 26         | 28,995        | 36,855        | 28,995           | 36,855           |
| Interest income  | 9          | (1,568,072)   | (927,510)     | (1,523,810)      | (884,176)        |
| Dividend income  | 9          | (28,606)      | (35,499)      | (286,068)        | (354,197)        |
|  |            | 1,673,189     | (1,220,128)   | 1,539,393        | (1,317,833)      |
| Change in intercompany receivables                     | 34(i)      | -             | -             | 43,635           | (97,329)         |
| Change in trade and other receivables                  | 34(ii)     | (939,601)     | (146,591)     | (885,367)        | (96,591)         |
| Change in prepayments                                  | 34(iii)    | 512,484       | (342,862)     | 515,581          | (345,959)        |
| Change in other liabilities                            | 34(iv)     | 307,725       | (22,053)      | 404,926          | 40,152           |
|  |            | 1,553,797     | (1,731,634)   | 1,618,168        | (1,817,561)      |
| Income tax paid  | 30         | (163,793)     | -             | -                | -                |
| Retirement benefit obligation paid                     | 26         | (49,199)      | -             | (49,199)         | -                |
| Net cash from operating activities                     |            | 1,340,805     | (1,731,634)   | 1,568,969        | (1,817,561)      |
| Cash flows from investing activities:                  |            |               |               |                  |                  |
| Interest received                                      | 34(v)      | 1,442,620     | 854,420       | 1,395,923        | 814,320          |
| Dividend received                                      | 34(vi)     | 257,461       | 318,777       | 257,461          | 318,777          |
| Purchase of investments - financial assets             | 34(vii)    | 155,014       | (431,939)     | (204,769)        | (220,010)        |
| Dividend received from associate                       |            |               |               | -                | -                |
| Acquisition of property and equipment                  | 15         | (710,346)     | (135,204)     | (550,584)        | (135,204)        |
| Proceeds from the sale of property and equipment       | 34(viii)   | 23,288        | 26,729        | 23,287           | 26,729           |
| Additional investment in joint venture                 | 34(ix)     | -             | -             | -                | -                |
| Acquisition of intangible assets                       | 14         | (411,682)     | (25,602)      | (411,682)        | (25,602)         |
| Net cash used in investing activities                  |            | 756,357       | 607,182       | 509,636          | 779,010          |
| Net increase in cash and cash equivalents              |            | 2,097,162     | (1,124,452)   | 2,078,605        | (1,038,551)      |
| Cash and cash equivalents at the beginning of the year |            | 1,618,691     | 2,868,444     | 1,339,544        | 2,503,396        |
| Effect of movements in exchange rates on cash held     |            | (149,503)     | (125,301)     | (150,033)        | (125,301)        |
| Cash and cash equivalents at end of year               | 34(x)      | 3,566,350     | 1,618,691     | 3,268,116        | 1,339,544        |
| Casir and Casir equivalents at end or year             | 34(X)      |               | 1,010,091     | 3,200,110        | 1,559,544        |



Notes to the consolidated and separate financial statements For the year ended 31 December 2017

### Notes to the Consolidated and Separate Financial Statements

#### 1. Reporting entity

The Nigerian Stock Exchange ("the Exchange) is a company domiciled in Nigeria. The Exchange was incorporated in Nigeria as a private company limited by shares on 15 September 1960 as Lagos Stock Exchange and its name was changed to The Nigerian Stock Exchange on 15 December 1977. The Exchange was re-incorporated as a company limited by guarantee on 18 December 1990 and gained full membership status of the World Federation of Exchanges (the "WFE") on 28 October 2014. The address of the Exchange's registered office is Stock Exchange House, 2/4 Customs Street, Lagos.

The consolidated and separate financial statements of the Exchange as at and for the year ended 31 December 2017 comprise the Exchange and its subsidiaries (together referred to as the "Group") and the Group's interest in equity accounted investees. The principal activity of the Exchange is to provide facilities to the public for the purchase and sale of capital market securities.

#### 2 Basis of accounting

I. Statement of compliance These consolidated and separate financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), in the manner required by the Companies and Allied Matters Act of Nigeria and the Financial Reporting Council of Nigeria Act, 2011.

These financial statements have been prepared on the historical cost basis except for the following:

- (I) Available-for-sale financial assets measured at fair value through other comprehensive income
- (ii) Non-current asset held for sale measured at fair value less cost to sell
- (iii)The liability for defined benefit obligations recognised as the present value of the defined benefit obligation less the fair value of the plan assets.

The financial statements were authorised for issue by the Council on 22 February 2018. Details of the Group's and the Exchange's accounting policies are included in note 4 to the financial statement.

#### ii Functional and presentation currency

These consolidated and separate financial statements are presented in Nigerian Naira, which is the Exchange's functional currency. All financial information presented in Naira has been rounded to the nearest thousand, unless otherwise indicated.

3 Use of judgments and estimates In preparing these consolidated and separate financial statements, the Council members have made judgments, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Judgment refers to management's judgments applied to significant accounting policies that materially impact the financial statements

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

Notes to the consolidated and separate financial statements For the year ended 31 December 2017

#### I Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

| Note 18       | Investment in subsidiaries: Key assumptions underlying the recoverable          |
|---------------|---|
|               | amount  |
| Note 19       | Available for sale investments: Key assumptions underlying the determination    |
|               | of fair value of the investments.   |
| Notes 16 & 20 | Impairment test: Key assumptions underlying the recoverable amounts.            |
| Note 22       | Determining the fair value less costs to sell of the non-current asset held for |
|               | sale on the basis of significant unobservable inputs                            |
| Note 26       | Measurement of defined benefit obligations: key actuarial assumptions           |
| Note 30       | Contingent liabilities and Commitments: Key assumption about the likelihood     |
|               | and magnitude of an outflow of resources  |

#### ii Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values, and report directly to the chief financial officer.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS, including the level in the fair value hierarchy in which such valuations should be classified.

Significant valuation issues are reported to the Group's Audit Committee.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- (I) Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- (ii) Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- (iii)Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bonds and equity prices, foreign currency exchange rates, equity and equity index prices volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instruments at the reporting date that would have been determined by market participants acting at arm's length.

Availability of observable market prices and model inputs reduces the need for management judgment and estimation and also reduces the uncertainty associated with determination of fair value. Availability of observable market prices and inputs varies depending on the product and market and is prone to changes based on specific events and general conditions in the financial markets.

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes

Note 5 (iv): Financial risk management Note 22: Non current asset held for sale

### 4 Significant accounting policies

The Group has consistently applied the following accounting policies to all periods presented in these consolidated and separate financial statements.

### 4.1 Basis of consolidation

### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity if it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The consolidated and separate financial statements incorporates the assets, liabilities and performance results of: NSE Consult Limited, Coral Properties Plc, Naira Properties Limited and NSE Nominees Limited. The financial statements of subsidiaries are included in the consolidated and separate financial statements from the date that control commences until the date that control ceases. In the separate financial statements, investment in subsidiaries are carried at cost less impairment losses.

### (ii) Loss of control

When the Group loses control over a subsidiary, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any interest retained in the former subsidiary is measured at fair value when control is lost.

### (iii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated and separate financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### (iv)Non-controlling interest

Non-controlling interest are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date. Changes in the Group's interests in subsidiary that do not result in a loss of control are accounted for as equity transaction.

### (v) Interest in equity-accounted investees

The Group's interest in equity-accounted investees represents interest in an associate and a joint venture. Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement which the Group has joint control whereby the Group has right to the net assets on arrangement basis rather the right to its asset and obligations to its liabilities.

Interests in associates and joint ventures are accounted for using the equity method. They are initially recognised at cost, which include transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and OCI of equity-accounted investees, until the date on which the significant influence ceases.

### 4.2 Foreign currency translations

Transactions in foreign currencies are translated into the functional currencies of the operations at the spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rates as at that date.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated into the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on translation are generally recognised in profit or loss. However, foreign currency differences arising from the translation of the following items is recognised in OCI. Available for sale equity investments (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss).

### 4.3 Financial instruments

The Group classifies non-derivative financial assets into the following categories:

- Financial asset held to maturity
- Financial asset held for trading
- Available for sale financial assets
- Loans and receivables

The Group also classifies the financial liabilities as other financial liabilities

### (i) Recognition and initial measurement

The Group initially recognises its financial assets and liabilities on the trade date, which is the date on which the Group becomes a party to the contractual provisions of the instrument. A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

### (ii) Subsequent measurement

Subsequent to initial measurement, financial instruments are measured either at fair value or amortised cost, depending on their classification.

### (a) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at the date. A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non financial assets and liabilities (see note 3 (ii)

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. If there is no quoted price in an active market, then the Group uses valuation technique that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price or an ask price, then the Group measures the assets at a bid price and liabilities at an ask price.

### (b) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

Effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

### (iii) Classification

### (a) Held-to-maturity investments

Held-to-maturity investments are non-derivative assets with fixed determinable payments and fixed maturities that the Group has the positive intent and ability to hold to maturity, and which were not designated as at fair value through profit or loss or as available for sale.

Subsequent to initial recognition, held-to-maturity investments are carried at amortised cost, using the effective interest method. A sale or reclassification of a more than insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments to available-for-sale financial instruments, and would prevent the Group from classifying investment securities as held-to-maturity for the current and the following two financial years. However, sales and reclassifications in any of the following circumstances would not trigger a reclassification:

- sales or reclassifications that are so close to maturity that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- sales or reclassifications after the Group has collected substantially all of the asset's original principal through scheduled payments or prepayments; and
- sales or reclassifications attributable to non-recurring isolated events beyond the Group's control that could not have been reasonably anticipated.

The Group classifies and measures investment in treasury bills as held to maturity.

### (b) Financial assets and liabilities held for trading

This category has two sub-categories; financial assets held for trading, and those designated at fair value through profit or loss at inception.

Trading assets and liabilities are those assets and liabilities that the Group acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of a portfolio that is managed together for short-term profit or position taking. Derivatives are also categorised as trading unless they are designated as hedges.

Financial assets and liabilities are designated at fair value through profit or loss when:

- The assets or liabilities are managed, evaluated and reported internally on a fair value basis.
- The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise from measuring such financial instrument on different bases.
- The asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Subsequent to initial recognition, the fair values are re-measured at each reporting date. All gains and losses arising from changes therein are recognised in the profit or loss and described as 'net trading income' for trading assets, and in 'net income from other financial instruments carried at fair value' for financial assets designated at fair value through profit or loss at inception.

Interest earned and dividends received while holding trading assets at fair value through profit or loss are included in net trading income. Trading assets are not reclassified subsequent to their initial recognition except for assets that subsequently qualify as loans and receivables and which the Group has the intention and ability to hold for the foreseeable future or until maturity.

Reclassification from held for trading are made when the Group no longer actively trade in the investments initially classified as held for trading. Such investments are reclassified as available for sale.

### (c) Available-for-sale investments

Available-for-sale investments are non-derivative investments that are designated by the Group as available-for-sale or are not classified as another category of financial assets, or strategic capital investments held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. All available-for-sale investments, including unquoted equity securities, are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Dividend income is recognised in profit or loss when the Group becomes entitled to the dividend.

Other fair value changes are recognised in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in other comprehensive income are reclassified to profit or loss as a reclassification adjustment.

A non-derivative financial asset may be reclassified from the available-for-sale category to the loans and receivables category if it otherwise would have met the definition of loans and receivables and if the Group has the intention and ability to hold that financial asset for the foreseeable future or until maturity.

Investment securities are accounted for depending on their classification as either financial assets through profit or loss, available-for-sale financial assets or held-to-maturity investments. The Group classifies and measures investment in unquoted securities as available for sale.

### (d) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

When the Group is the lessor in a lease agreement, it transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised and presented within loans and receivables.

Loans and receivables are initially measured at fair value plus directly attributable transaction costs, and subsequently measured at amortised cost using the effective interest method.

The use of market rates in the measurement of loans issued at below-market rate increases the Group's operating expenses and the balance on the loans and receivable account.

In case the financial instrument is denominated in a currency other than the functional currency of the reporting entity, foreign exchange translation differences is recognised in profit or loss. The following items are classified and measured as loans and receivables by the Group:

- Cash and cash equivalents: Cash and cash equivalents include notes and coins in hand, deposits held with banks and highly liquid financial assets with original maturities of three months or less from the acquisition date, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Cash and cash equivalents are carried at amortised cost in the statement of financial position.
- Trade and other receivables: Other receivables comprise of staff debtors, trade receivables and other receivables. They are carried at original invoice amount less any allowance for doubtful receivables. Allowances for doubtful receivables are made where there is evidence of a risk of non-payment, taking into account ageing, previous experience and general economic conditions. Other receivables are initially measured at fair value and subsequently measured at amortised cost.

### (e) Other financial liabilities

Other financial liabilities are measured at amortised cost. Other financial liabilities include sundry creditors and other liabilities. The principle of amortised cost is disclosed in note 4.3 (ii).

### (iv) Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to set off the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

### (v) De-recognition of financial instruments

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or has assumed an obligation to pay those cash flows to one or more recipients, subject to certain criteria.

Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired. The Group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all risks or rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the statement of financial position. In transactions where the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if control over the asset is lost.

The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

### 4.4 Impairment of financial assets

### (i) Assets carried at amortised cost

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the assets (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The following factors are considered in assessing objective evidence of impairment:

- Payment defaults.
- Renegotiation of terms of the financial asset due to financial difficulty of the investee company.
- Disappearance of an active market for an asset due to financial difficulties.

The impairment loss is calculated as the difference between the carrying amount of the financial assets and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. When the Group considers that there are no realistic prospects of recovering the asset, the relevant amounts are written off.

If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously

recognised impairment loss is reversed through profit or loss.

### (ii) Available-for-sale financial assets

Available-for-sale financial assets are impaired if there is objective evidence of impairment, resulting from one or more loss events that occurred after initial recognition but before the reporting date, that have an impact on the future cash flows of the asset. In addition, an available-for-sale equity instrument is generally considered impaired if a significant or prolonged decline in the fair value of the instrument below its cost has occurred.

The Group has defined "significant" as any fair value loss that is more than 20% of investment cost and "prolonged" as a continuous decline in fair value for a period of 9 months or more. If, in a subsequent period, the amount relating to an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised in profit or loss, where the instrument is a debt instrument, the impairment loss is reversed through profit or loss. An impairment loss in respect of an equity instrument classified as available-for-sale is not reversed through profit or loss but accounted for directly in equity.

### 4.5 Equity-accounted investee

An impairment loss in respect of an equity-accounted investee is measured by comparing the recoverable amount of the investment with the carrying amount. An impairment loss is recognised in profit or loss, and is reversed if there has been a favourable change in the estimate used to determine the recoverable amount.

### 4.6 Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets other than deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

The recoverable amount of goodwill is estimated at each reporting date. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. For impairment testing, assets grouped into cash-generating units (CGUs). A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior years are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 4.7 Property and equipment

### (i) Recognition and measurement

Items of property and equipment are initially recognised at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of equipment.

When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment and each component is depreciated separately. Changes to an existing item of property or equipment are added to or deducted from the cost of the related asset and depreciated prospectively over the remaining useful life of the asset.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and is recognised in other income/other expenses in profit or loss.

Freehold land is carried at cost and not depreciated

### (ii) Subsequent cost

The cost of replacing a component of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

### (iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis to write down the cost of each asset, to their residual values over the estimated useful lives of each part of an item of property and equipment.

Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5. A non-current asset or disposal group is not depreciated while it is classified as held for sale.

Depreciation on leasehold land is recognised in profit or loss on a straight-line basis over the unexpired lease period.

The estimated useful lives of items of property and equipment for the current and comparative year (except for motor vehicles) are as follows:

Leasehold improvements Over the shorter of the useful life of item or lease period

Freehold land Not depreciated

Building 50 years
Computer equipment 5 years
Office equipment 5 years

Furniture, fixtures & fittings 5 years Motorvehicles 5 years

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if applicable.

During the year, the Group conducted an operational efficiency review of its property and equipment which resulted in change in the expected useful life of its motor vehicles. As a result, the expected useful life of motor vehicles was revised from four to five years.

### (iv) De-recognition

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

### 4.8 Intangible assets

### (i) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. Goodwill is subsequently measured at cost less accumulated impairment losses. In respect of equity-accounted investments, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity-accounted investee.

### (ii) Software

Purchased software is recognised if it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity; and the cost of the software can be measured reliably. Expenditure that forms part of the cost of software that meets the recognition criteria are capitalized as part of the software. The capitalized costs of internally developed software or separately acquired software include all costs directly attributable to developing and purchasing the software respectively and capitalized borrowing costs, and are amortised over its useful life.

Software is stated at capitalized cost less accumulated amortisation and impairment. Subsequent expenditure of software assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

### (iii) Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the software, from the date that is available for use since this most reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful life of software is five years.

The amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### (iv)De-recognition

Intangible assets are derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

### 4.9 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

### 4.10 Prepayments

Prepayments are stated at cost less amortised amounts. Prepayments are amortised to income by the straight-line method or according to performance of the underlying transaction.

### 4.11 Employee Benefits

### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and has no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as employee benefit expenses in profit or loss in the years in which the services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available. Contributions to a defined contribution plan that is due more than 12 months after the end of the year in which the employees render the service are discounted to their present value at the reporting date.

The Group operates a funded defined contribution retirement benefit scheme for its employees under the provisions of the Pension Reform Act of 2014. The employer contributes 10% while the employee contributes 8% of the qualifying employee's salary. Obligations in respect of the Group's contributions to the scheme are recognised as an expense in the profit or loss account on an annual basis.

### (ii) Defined benefit plans

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factor, such as age, years of service and compensation. The liability recognised in the statements of financial position in respect of defined pension plans is the present value of the defined benefit obligation at the date of the statements of financial position less the fair value of plan assets.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. In determining the appropriate discount rate, the Group considers the market yields on Government Bonds of medium duration as compiled by the Debt Management

Organisation (DMO). Remeasurements arising from experience adjustments and changes in actuarial assumptions in excess of the plan assets or of the defined benefits obligation are charged or credited to Other Comprehensive Income in the financial year in which they arise. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss. When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs. With effect from 31 March 2011, the defined benefit scheme was terminated and final entitlements due to qualified staff was subsequently fully funded by the Group. Effective 1 January 2015, long-term incentive scheme was established for certain eligible employees. The entitlement for the qualifying employee is based on the following threshold of their gross salary per annum or annual cash pay (Total Cash Compensation (TCC)) for every year of services, depending on the term completed.

- \* 15%-17.5% in the first five years of service (first term)
- \* 25%-35% in the next 5 years of services (second term)

### (iii) Short-term employee benefits

The Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

### 4.12 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it can earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Group Executive Committee (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available. Information relating to segment reporting is presented in Note 7 to the financial statements.

### 4.13 Contingencies

### (i) Contingent asset

Contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity. A contingent asset is disclosed when an inflow of economic benefit is probable. When the realization of income is virtually certain, then the related asset is not a contingent and its recognition is appropriate. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statement.

### (ii) Contingent liability

Contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity; or a present obligation that arises from past events but is not recognised because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or the amount of the obligation cannot be measured with

sufficient reliability. Contingent liability is disclosed unless the possibility of an outflow of resources embodying economic benefit is remote. A provision for the part of the obligation for which an outflow of resources embodying economic benefits is probable is recognised, except in the extremely rare circumstances where no reliable estimate can be made. Contingent liabilities are assessed continually to determine whether an outflow of economic benefit has become probable.

### 4.14 Revenue and other income

### (i) Revenue

Revenue comprises listing fees, entrance fees, transaction fees and trading levies. Revenue from fees and levies earned is recognised as related services are performed. Any upfront fees or payment for services that are rendered over a period of time are treated as unearned income and recognised over the required period. These are warehoused in deferred income account.

### (ii) Other income

Other income are recognised as the related services are performed. Included in Other income are dividend income, interest income, rental income from investment property etc.

### (a) Dividend income

Dividend income is recognised when the right to receive income is established. Usually this is the exdividend date for equity securities. Dividends are presented in net trading income or net income from other financial instruments at fair value through profit or loss based on the underlying classification of the equity investment. Dividend income from equity accounted investee is recognised as a component of other operating income.

### (b) Interest Income

Interest income is recognised in the income statement using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset (or, where appropriate, a shorter period) to the carrying amount of the financial asset. The effective interest rate is established on initial recognition of the financial asset and is not revised subsequently. The calculation of the effective interest rate includes contractual fees and points paid or received, transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability. Interest income presented in the income statement includes interest on financial assets at amortised cost on an effective interest basis. Interest income and expenses on all trading assets and liabilities are considered to be incidental to the Group's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

### (c) Rental Income

Rental income from investment property is recognised as revenue on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

### 4.15 Tax expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income. Interest and penalties related income taxes, uncertain tax treatments are accounted for under IAS 37 provision contingent liabilities and contingent assets.

### (i) Current tax

Current tax is the expected tax payable on taxable income or loss for the year determined in accordance with the Companies Income tax Act (CITA), using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Minimum tax is charged where an entity does not have taxable income or a lower tax expense when compared to minimum tax. Minimum tax is charged based on the highest of certain range as specified in the Company Income Tax Act (CITA). The Federal Board of Inland Revenue upheld that the income of the Exchange is not liable to tax since it is a company limited by guarantee.

### (ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences:

- The initial recognition of goodwill;
- The initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- Differences relating to investments in subsidiaries and associate to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on laws that have been enacted or substantively enacted as at the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognised for unused tax losses, unused tax credits and deductible temporary difference only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Future taxable profits are determined based on business plans for individual subsidiaries in the Group and the reversal of temporary differences.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Such reductions are reversed when the probability of future taxable profits improves.

Deferred tax is measured at the rates that are expected to be applied to temporary difference when they reverse using tax rates enacted or substantially enacted on the reporting date.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used. Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. Deferred tax assets and liabilities are offset only if criteria are met.

### 4.16 Investment properties under construction

Investment properties under construction for which the fair value cannot be determined reliably, but for which the Group expects that the fair value of the property will be reliably determinable when

construction is completed, are measured at cost less impairment until the fair value becomes reliably determinable or construction is completed – whichever is earlier. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods, such as recent prices on less active markets or discounted cash flow projections. Valuations are performed as of the financial position date by professional valuers who hold recognised and relevant professional qualifications and have recent experience in the location and category of the investment property being valued. These valuations form the basis for the carrying amounts in the consolidated and separate financial statements.

### 4.17 Non-current assets held for sale

Assets, or disposal groups comprising assets and liabilities, are classified by the Group as held-forsale if it is highly probable that their carrying amount will be recovered primarily through sale transaction rather than through continuing use. Such assets are measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held-forsale and subsequent gains and losses on remeasurement are recognised in profit or loss. Once classified as held-for-sale, such assets are no longer depreciated.

### 4.18 Operating lease

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to the income statements on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place. The operating lease only relates to rental expenses which are renewed on annual basis.

### 4.19 Changes in accounting policies

Except for the changes below, the Group has consistently applied the accounting policies as set out in note 4 to all periods presented in these consolidated and separate financial statements. The Group has adopted the following new standards and amendments, including any consequential amendments to other standards with initial date of application of 1 January, 2017.

- (I) Disclosure Initiative Amendments to IAS 7
- (ii) Amendment to IAS 12: Recognition of Deferred Tax Assets for Unrealised Losses
- (iii) Annual improvements to IFRSs 2014 2016 cycle (amendment to IFRS 12)

The amendments did not have any effect on the Company's reported earnings or financial position and had no material impact on the accounting policies.

### 4.20 New standards and interpretations not yet adopted

A number of new standards, amendment to standards and interpretation are effective for annual periods beginning after 1 January 2017 and earlier application is permitted.

However, the Group does not plan to adopt these standards early. Those which may be relevant to the Group are set out below. For some of the new standards, the Group has completed the assessment of their potential impacts while the evaluation of likely effect of the others are still ongoing.

### (i) IFRS 15 Revenue from contracts with customers

This standard replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC 31 Revenue - Barter of Transactions Involving Advertising Services.

The standard contains a single model that applies to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The model features a contract based five step analysis of transactions to determine whether, how much and when revenue is recognised. This new standard will most likely have a significant impact on the Group, which will include a possible change in the timing of when revenue is recognised and the amount of revenue recognised. The Group would estimate the impact of this standard when it becomes effective. The standard is effective for annual periods beginning on or after 1 January 2018 with early adoption permitted.

### (ii) IFRS 9 Financial instruments

On 24 July 2014 the IASB issued the final IFRS 9 Financial Instruments Standard, which replaces earlier versions of IFRS 9 and completes the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement. This standard will have a significant impact on the Group which will include changes in the measurement basis of the Group's financial assets to amortised cost, fair value through profit or loss. Even though the measurement categories are similar to IAS 39, the criteria for classification into these categories are significantly different. In addition, IFRS 9 impairment model has been changed from an "incurred loss" model from IAS 39 to an "expected credit loss" model which is expected to increase the provision for bad debt recognised in the Group. The standard is effective for annual periods beginning on or after 1 January 2018 with retrospective application, early adoption is permitted.

### (iii) Estimated impact of the adoption of IFRS 9

The group is required to adopt IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers from 1 January 2018. The estimated impact of the adoption of these standards on the Group's equity as at 1 January 2018 is based on assessments undertaken to date and is summarised below. The actual impacts of adopting the standards at 1 January 2018 may change because the new accounting policies are subject to change until the Group presents its first financial statement that include the date of initial application

### IFRS 9:

(i) Classification: The group currently measures its financial assets using either amortised cost or fair value depending on the classification. The group does not expect any material impact in the measurement of its financial asset under IFRS 9.

### intended classification under IAS 39

| Asset (In thousands of naira) | HTM<br>(amortised cost) | Loans and Receivables<br>(amortised cost) | AFS: Fair value through<br>OCI | HFT: Fair value<br>through profit or loss |
|-------------------------------|-------------------------|---|--------------------------------|---|
| Treasury bills                | 6,134,672               |   |                                |   |
| Bonds                         | 1,710,004               |   |                                |   |
| Unquoted equities             |                         |   | 201,030                        |   |
| Cash and cash equivalent      |                         | 3,566,350                                 |                                |   |
| Other receivables             |                         | 1,090,933                                 |                                |   |
|                               |                         |   |                                |   |

| Intended classification under IFRS 9 |                |                                   |                           |
|--------------------------------------|----------------|-----------------------------------|---------------------------|
| Asset (In thousands of naira)        | amortised cost | Fair value through profit or loss | Fair value through<br>OCI |
| Treasury bills                       | 6,134,672      |                                   |                           |
| Bonds                                | 1,710,004      |                                   |                           |
| Unquoted equities                    |                | 201,030                           |                           |
| Cash and cash equivalent             | 3,566,350      |                                   |                           |
| Other receivables                    | 1,090,933      |                                   |                           |
|                                      |                |                                   |                           |

The above intended classification may change because of the outcome of continuous assessment of the requirements of the standard and review of business practises until the first set of financial statement under IFRS 9 is issued.

### (ii) Impairment

This will have significant impact as the group will now include forward looking information in its impairment determination for Treasury bills through the use of Expected Credit Loss (ECL) model. The group will adopt the simplified model for impairment assessment for its other receivable. The Group is discussing the most cost effective approach to development of the ECL model for its treasury bills. The approach to impairment assessment under IFRS 9 will be determined by the final classification adopted in 2018.

### (iii) IFRIC 22:

Foreign currency transactions and advance consideration (effective for periods beginning on or after 1 January 2018; early adoption is permitted). When foreign currency consideration is paid or received in advance of the item it relates to which may be an asset, an expenditure or income IAS 21 The Effect of Changes in Foreign Exchange Rate is not clear on how to determine the transaction date for translating the related item. This has resulted in diversity in practise regarding the exchange rate used to translate the related items. IFRIC 22 clarifies that the transaction date is the date on which the Group initially recognises the prepayment or deferred income arising from the advance consideration. For transaction involving multiple payments or receipts, each payment or receipts gives rise to separate transaction date. The interpretation applies to annual reporting periods beginning on or after 1 January 2018. The Group has determined that the amendment to IFRIC 22 will not have any material impact as transactions

are being recorded on the date incurred.

### (iv) Amendment to IAS 40 - Transfers of Investment Property

The IASB has amended the requirements of IAS 40 Investment Property on when a Company should transfer a property to, or from, investment property. The amendments state that a transfer is made when and only when there is a change in use – i.e. an asset ceases to meet the definition of investment property and there is evidence of a change in use. A change in management intention alone does not support a transfer. A company has a choice on transition to apply: the prospective approach – i.e. apply the amendments to transfers that occur after the date of initial application – and also reassess the classification of property assets held at that date; or the retrospective approach – i.e. apply the amendments retrospectively, but only if it does not involve the use of hindsight.

(v) IFRS 16: Leases (effective for periods beginning on or after 1 January 2019; early adoption is permitted only for entities that adopt IFRS 15 Revenue from Contracts with Customers, at or before the date of initial application of IFRS 16).

IFRS 16 replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). IFRS 16 eliminates the classification of leases as operating leases or finance leases as required by IAS 17 and introduces a single lessee accounting model. Applying that model, a lessee is required to recognise:

• Assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and

Depreciation of lease assets separately from interest on lease liabilities in the profit or loss

For the lessor, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The Group is yet to carry out an assessment to determine the impact that the initial application of IFRS 16 could have on its business; however, the Group will adopt the standard for the year ending 31 December 2019.

### 5. Financial risk management

### (I) Risk management framework

Fundamental to the business activities and growth of The Exchange is a strong risk management practice which is at the core of achieving The Exchange's Strategic Objectives. The Council has overall responsibility for the establishment and oversight of the Group's risk management framework. The Council has established the Audit and Risk Management Committee, which is responsible for developing and monitoring the Group's risk management policies. The Committee reports regularly to Council on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect the changes in market conditions and the Group's activities. The Group through its training and management standards and procedures, aims to develop a disciplined and risk informed environment in which all employees have a good understanding of inherent risk specific to their department.

The Group's Audit and Risk Management Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Committee is assisted in its oversight role by the Internal Audit Department, which undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the Audit and Risk Management Committee.

The Group is exposed to the following risks arising from financial instruments:

- Credit risk (see 5 (ii) below)
- Liquidity risk (see 5 (iii) below)
- Market risk (see 5 (iv) below)

### (ii) Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's receivables from customers and investment securities.

The Group has exposure to credit risk as a result of receivables due mainly from market operators such as listed entities, brokers and dealers.

### (a) Exposure to Credit Risk

The Group is not exposed to settlement risk, but only to credit risk on fees and its financial investments. The Group's exposure to credit risk is influenced mainly by the characteristics of the counterparties. Management considers the default risk of the industry in which the counterparty operates based on economic factors as this may have an influence on credit risk.

The Group is exposed to credit risk on its trade receivable balances due from counterparties which include listed firms, brokers and dealers. The Group limits its exposure to credit risk by ensuring its ratio of trade receivable to total revenue is kept within acceptable threshold. In the year ended December 2017, approximately 2% (2016: 8%) of the Group's revenue was attributable to receivable balances. The carrying amount of this financial asset which represents the maximum exposure to credit risk at the reporting date was as follows:

|                              |      | Gro<br>Carrying |           |           | xchange<br>ing amount |
|------------------------------|------|-----------------|-----------|-----------|-----------------------|
| In thousands of Naira        | Note | 2017            | 2016      | 2017      | 2016                  |
| Trade and other receivables  | 21   | 1,090,933       | 200,907   | 986,698   | 150,906               |
| Intercompany receivables     | 16   | -               | -         | 2,781,324 | 2,595,044             |
| Cash and cash equivalents    | 24   | 3,566,350       | 1,618,691 | 3,268,116 | 1,339,544             |
| Other investments:           |      |                 |           |           |                       |
| Held-to-maturity investments | 20   | 7,844,676       | 7,864,340 | 7,844,676 | 7,482,989             |

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables.

Management believes that the unimpaired amount that are past due by more than 30 days are still collectible in full based historical payment behaviour and extensive analysis of customer credit risk.

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows:

|                                   | Trade and oth | er receivables |       | Intercompany receivables |
|-----------------------------------|---------------|----------------|-------|--------------------------|
| In thousands of Naira             | Group         | Exchange       | Group | Exchange                 |
| Balance as at 1 January 2016      | (2,803,196)   | (2,251,414)    | -     | 1,128,003                |
| Movement in the year              | (150,323)     | (150,323)      | -     | (29,229)                 |
| Balance as at 31 December 2016    | (2,953,519)   | (2,401,737)    | -     | 1,098,774                |
| Movement in the year:             |               |                |       |                          |
| Write off                         | 910,518       | 910,518        | -     | -                        |
| Impairment charge on other assets | (49,574)      | (49,574)       |       | (20,084)                 |
| Balance as at 31 December 2017    | (2,092,575)   | (1,540,793)    | -     | 1,078,690                |

Refer to note 20 for the details of impairment charged on trade and other receivables and note 16 for details of impairment charged on intercompany receivables.

### (b) Held to Maturity Investments (HTM)

The Group limits its exposure to credit risk by investing only in liquid money market instruments with counterparties that have a minimum credit rating of B from at least two (2) reputable rating agencies such as Agusto & Co., Standard & Poor's, and Global Credit Ratings.

The Executive Committee on investment actively monitors and ensures that the Group has only made investment in line with the investment policy as approved by the National Council which provides investment in asset classes such as fixed deposit, treasury bills and fixed income securities in the approved asset allocation of up to 50% for bonds, up to 70% for Treasury bills and up to 50% for fixed deposit investment.

The Group held HTM investments of N7,844,676 at 31 December 2017 (2016: N7,864,340) which represents its maximum credit exposure on Federal Government Bonds and Treasury Bills. The investments are held in treasury bills and FGN Bonds with local banks which are rated "BB" based on Standard & Poor's ratings.

The Group did not have any Held to Maturity Investment that were impaired as at 31 December 2017.

### (c) Cash and cash equivalents

The Group held cash and cash equivalents of N3,566,350,000 at 31 December 2017 (2016: N1,618,691,000) which represents its maximum credit exposure on these assets. The cash and cash equivalents with maturity profile of less than 3 months, are held with local banks which are rated "BB" based on Standard & Poor's ratings.

### (iii) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group uses monthly Management Account Reporting, which assists in monitoring cash flow requirements and optimizing its cash return on investments. The Group also prepares weekly cash flow reports, analysing its liquidity position. The Group aims to maintain the level of its cash and cash equivalents at an amount in excess of expected cash outflows on financial liabilities and commitments.

The following are the remaining contractual maturities of financial assets and financial liabilities at the reporting date. The amounts are gross and undiscounted and include contractual interest payments and exclude any impact of netting arrangements.

### Maturity Analysis- Group

### Contractual Cash Flows

| In thousands of<br>Naira   | 30 days or Less                                     | 31 - 60 days 61              | l- 90 days                                      | 91 days or<br>more                              | 2017<br>Total  | Carrying amount  |
|--|---|------------------------------|---|---|--|--|
| Financial assets   |   |                              |   |   |  |  |
| Trade and other receivables  | -   | -                            | 3,183,508                                       | -   | 3,183,508  | 1,090,933  |
| Other investments  | 419,096   | 1,100,630                    | -   | 6,609,041                                       | 8,128,767  | 8,128,767  |
| Cash and cash equivalents  | 3,566,350   | -                            | -   | -   | 3,566,350  | 3,566,350  |
|  |   |                              |   |   | 14,878,625   |  |
| -<br>Financial liabilities   |   |                              |   |   |  |  |
| Retirement benefit obligations   | 26,651  | -                            | -   | 195,064   | 221,715  | 195,064  |
| Other liabilities  | -   | -                            | _   | 2,422,792                                       | 2,422,792  | 2,608,38   |
| Гotal  | 26,651  | -                            | -   | 2,617,856 2                                     |  | 2,803,44   |
| Maturity Analysis- The   |   | rs 21 60 days                |   | ractual Cash                                    |  | Carrying amoun   |
| In thousands of  |   | ss 31 - 60 days              |   | rs 91 days o                                    | r 2017   |  |
| In thousands of<br>Naira   |   | ss 31 - 60 days              |   |   | r 2017   |  |
| In thousands of<br>Naira<br>Financial assets   |   | ss 31 - 60 days<br>-         |   | rs 91 days o<br>more                            | r 2017<br>e Total  |  |
| In thousands of Naira Financial assets Intercompany receivable   |   | ss 31 - 60 days<br>-         |   | rs 91 days o                                    | r 2017   |  |
| In thousands of Naira Financial assets Intercompany receivable Trade and other   |   | ss 31 - 60 days<br>-<br>-    | 61- 90 day                                      | 91 days o<br>more<br>2,781,324                  | r <b>2017 e Tota</b> 2,781,324   | 2,781,32   |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables   | 30 days or Les                                      | -                            | <b>61- 90 day</b><br>-<br>2,527,491             | 2,781,324                                       | r 2017<br>e Total<br>2,781,324<br>2,527,491                              | 2,781,32·<br>986,69                                      |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables Other investments   |   | -<br>-<br>-<br>196 1,100,630 | <b>61- 90 day</b><br>-<br>2,527,491             | 91 days o<br>more<br>2,781,324                  | r <b>2017 e Tota</b> 2,781,324   | 2,781,32<br>986,69<br>7,844,67                           |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables   | <b>30 days or Les</b><br>-<br>-<br>419,0            | -<br>-<br>196 1,100,630      | <b>61- 90 day</b><br>-<br>2,527,491<br>-<br>) - | 2,781,324<br>-<br>6,421,869                     | r 2017<br>Total<br>2,781,324<br>2,527,491<br>7,941,595                   | 2,781,32<br>986,69<br>7,844,67<br>3,268,11               |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables Other investments Cash and cash equivalents Total                       | <b>30 days or Les</b><br>-<br>-<br>419,0<br>3,268,1 | -<br>-<br>196 1,100,630      | <b>61- 90 day</b><br>-<br>2,527,491<br>-<br>) - | 2,781,324<br>-<br>6,421,869                     | r 2017 2,781,324 2,527,491 7,941,595 3,268,116                           | 2,781,32<br>986,69<br>7,844,67<br>3,268,11               |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables Other investments Cash and cash equivalents Total Financial liabilities | <b>30 days or Les</b><br>-<br>-<br>419,0<br>3,268,1 | -<br>-<br>196 1,100,630      | <b>61- 90 day</b><br>-<br>2,527,491<br>-<br>) - | 2,781,324<br>-<br>6,421,869<br>-<br>1 9,203,193 | r 2017<br>2,781,324<br>2,527,491<br>7,941,595<br>3,268,116<br>16,518,526 | 2,781,32<br>986,69<br>7,844,67<br>3,268,11<br>14,880,814 |
| In thousands of Naira Financial assets Intercompany receivable Trade and other receivables Other investments Cash and cash equivalents Total                       | <b>30 days or Les</b><br>-<br>-<br>419,0<br>3,268,1 | -<br>-<br>196 1,100,630      | <b>61- 90 day</b><br>-<br>2,527,491<br>-<br>) - | 2,781,324<br>-<br>6,421,869                     | r 2017 2,781,324 2,527,491 7,941,595 3,268,116                           | 2,781,324<br>986,694<br>7,844,674<br>3,268,114           |

<sup>\*</sup> Excluded from other liabilities are deferred income and statutory deductions such as VAT payable.

| Maturity Analysis- Grouլ  | p                    |                | Contr     | actual Cash I        | Flows      |                 |
|---------------------------|----------------------|----------------|-----------|----------------------|------------|-----------------|
| In thousands of<br>Naira  | 30 days or Less 31 - | 60 days 61- 90 | days 91   | days or 2016<br>more | Total      | Carrying amount |
| Financial assets          |                      |                |           |                      |            |                 |
| Trade and other           |                      |                |           |                      |            |                 |
| receivables               | -                    | -              | 3,154,426 | -                    | 3,154,426  | 200,907         |
| Other investments         | 1,205,729            | 1,836,910      | 541,936   | 4,783,048            | 8,367,623  | 8,110,892       |
| Cash and cash equivalents | 1,477,869            | -              | -         | -                    | 1,477,869  | 1,618,691       |
| Total                     | 2,683,598            | 1,836,910      | 3,696,362 | 4,783,048            | 12,999,918 | 9,930,490       |
| Financial liabilities     |                      |                |           |                      |            |                 |
| Retirement benefit        |                      |                |           |                      |            |                 |
| Other liabilities         | -                    | -              | -         | 2,073,000            | 2,073,000  | 2,305,595       |
| Total                     | -                    |                | -         | 2,073,000            | 2,073,000  | 2,740,453       |

### **Maturity Analysis- The Exchange**

### **Contractual Cash Flows**

| In thousands of<br>Naira  | 30 days or Less 31          | - 60 days61-        | - 90 days                 | 91 days or20<br>more |                                     | Carrying amount |
|---|-----------------------------|---------------------|---------------------------|----------------------|-------------------------------------|-----------------|
| Financial assets<br>Intercompany receivable                                   | -                           | -                   | -                         | 2,595,044            | 2,595,044                           | 2,595,044       |
| Trade and other receivables<br>Other investments<br>Cash and cash equivalents | -<br>1,205,729<br>1,198,722 | -<br>1,836,910<br>- | 2,552,643<br>541,936<br>- |                      | 2,552,643<br>7,728,844<br>1,198,722 | 7,482,989       |
| Total   | 2,404,451                   | 1,836,910           | 3,094,579                 | 6,739,313            | 14,075,253                          | 11,568,483      |
| Financial liabilities<br>Other liabilities*                                   | -                           | -                   | -                         | 1,737,557            | 1,737,557                           | 1,960,633       |
| Total   | -                           | -                   | -                         | 1,737,557            | 1,737,557                           | 2,395,491       |

<sup>\*</sup> Excluded from other liabilities are deferred income and statutory deductions such as VAT payable.

### (iv) Market Risk

Market risk is the risk that changes in market prices such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Group uses a range of tools such as sensitivity analysis, to manage its exposure to market risk.

### (a) Currency Risk

The Group is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales and purchases are denominated and the Group's functional currency. The functional currency of the Group is Nigerian Naira and the currencies in which these transactions are primarily denominated are Pounds and US Dollars. At 31 December 2017, the Group was exposed to currency risk primarily as a result of its exposures which stood at \$286,707 and £12,015 in bank and cash balances.

### The following significant exchange rates applied during the year

|     | Averag | je Rate |        | ting Date<br>It Rate | Am      | nount   |
|-----|--------|---------|--------|----------------------|---------|---------|
|     | 2017   | 2016    | 2017   | 2016                 | 2017    | 2016    |
| USD | 365.50 | 455.00  | 360.00 | 485.00               | 286,707 | 807,016 |
| GBP | 445.44 | 550.00  | 445.44 | 590.00               | 12,016  | 23,144  |

The Group recorded a total net foreign currency revaluation loss of 92,403,328 in 2017 (2016: gain of 73,377,859).

### Sensitivity analysis - Currency Risk

A reasonably possible strengthening (weakening) of the Pound and US Dollar against the Nigerian Naira as at 31 December 2017 would have affected the measurement of financial instruments denominated in foreign currency and affected equity and profit or loss by the amount shown below. This analysis assumed that all other variables remain constant and ignore any impact of forecast sales and purchases. For the Group's risk sensitive assets classified as cash and cash equivalents and held-to-maturity, a 20% increase in exchange rate will have increased profit or loss and equity by N96.4 million (2016: (20%) -an increase of N77.7 million) while a 50% decrease will decrease profit or loss and equity by N240.0million (2016: (50%) - a decrease of N130.8 million).

### (b) Equity Price Risk

This risk arises from equity price changes caused by quoted and unquoted investments securities. At 31 December 2017, the Group was exposed to equity investment risk as a result of its exposures which stood at N284,091,000 (2016: N246,552,000) in available for sale financial assets. In a bid to further reduce exposure to equity risks and independence of the market, the Group has adopted a strategy to divest from all its quoted investments.

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# Notes to the consolidated and separate financial statements For the year ended 31 December 2017

# Financial instrument - Fair value and risk management Accounting classification and fair values 9

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

|   |                      |                         | -                      |                                |                          |           |            |                 |                        |
|---|----------------------|-------------------------|------------------------|--------------------------------|--------------------------|-----------|------------|-----------------|------------------------|
| (a) The Group   |                      |                         |                        |                                |                          |           | Fair value |                 |                        |
| 31 December 2017<br>In thousands of naira                               | Held-to-<br>maturity | Loans and receivables   | Available-for-<br>sale | Other financial liabilities    | Total carrying<br>amount | Level 1   |            | Level 2 Level 3 | Total                  |
| Financial assets measured at fair value                                 | ılue                 |                         |                        |                                |                          |           |            |                 |                        |
| Treasury bills<br>Bonds   | 6,134,672            |                         |                        |                                | 6,134,672 1,710,004      | 5,709,316 |            | 1 1             | 5,709,316<br>1,679,200 |
| Available for sale investments  |                      |                         | 284,091                |                                | 284,091                  | 1         | 1          | 284,091         | 284,091                |
|   | 1,710,004            |                         | 284,091                |                                | 1,994,095                | 1,679,200 |            | 284,091 7       | 7,672,606              |
| Financial assets not measured at fair value                             | ir value             |                         |                        |                                | 1                        | ı         | ,          |                 |                        |
| Trade and other receivables<br>Cash and cash equivalent                 |                      | 1,090,933               | 1 1                    |                                | 1,090,933                |           |            |                 | 1                      |
|   |                      | 4,657,283               |                        |                                | 4,657,283                | •         | ٠          |                 | •                      |
| Financial liabilities not measured at fair value                        | fair value           |                         |                        |                                |                          |           |            |                 |                        |
| Other liabilities*  | ı                    | ı                       | 1                      | 3,047,009                      | 3,047,009                |           |            |                 |                        |
|   |                      |                         |                        | 3,047,009                      | 3,047,009                |           |            |                 |                        |
| (b) The Exchange  |                      |                         |                        |                                |                          |           | Fair value |                 |                        |
| 31 December 2017<br>In thousands of naira                               | Held-to-<br>maturity | Loans and receivables   | Available-for-<br>sale | Other financial<br>liabilities | Total carrying<br>amount | Level 1   | Level 2    | Level 3         | Total                  |
| Financial assets measured at fair value                                 | ilue                 |                         |                        |                                |                          |           |            |                 |                        |
| Treasury bills<br>Bonds   | 6,134,672            |                         |                        |                                | 6,134,672                | 5,709,316 |            |                 | 5,709,316              |
|   | 1,710,004            |                         |                        |                                | 1,710,004                | 1,679,200 |            | ,               | 7,388,515              |
| Financial assets not measured at fair value Trade and other receivables | ir value<br>-        | 1,208,380               | ı                      |                                | 1,208,380                |           |            |                 |                        |
| Cash and cash equivalent  |                      | 3,268,1116<br>4,476,496 |                        |                                | 4,476,496                |           |            |                 |                        |
| Financial liabilities not measured at fair value                        | fair value           |                         |                        |                                |                          |           |            |                 |                        |
| Other liabilities*  | •                    | 1                       | -                      | 3,020,962                      | 3,020,962                |           |            |                 |                        |
|   | •                    |                         |                        | 3,020,962                      | 3,020,962                |           |            | •               |                        |
|   |                      |                         |                        |                                |                          |           |            |                 |                        |

<sup>\*</sup> Excluded from other liabilities are deferred income and statutory deduction such as VAT and WHT payable.

Notes to the consolidated and separate financial statements For the year ended 31 December 2017

| (a) | The Group  |                      |                       |                        |                                |                          |           | Fair value |         |           |
|-----|--|----------------------|-----------------------|------------------------|--------------------------------|--------------------------|-----------|------------|---------|-----------|
|     | 31 December 2016<br>In thousands of naira                                  | Held-to-<br>maturity | Loans and receivables | Available-for-<br>sale | Other financial<br>liabilities | Total carrying<br>amount | Level 1   | Level 2    | Level 3 | Total     |
|     | Financial assets measured at fair value                                    | ne                   |                       |                        |                                |                          |           |            |         |           |
|     | Investment securities  | 7,864,340            | •                     | 246,552                |                                | 8,110,892                | 7,614,801 |            | 246,552 | 7,861,353 |
|     |  | 7,864,340            |                       | 246,552                | •                              | 8,110,892                | 7,614,801 | •          | 246,552 | 7,861,353 |
|     | Financial assets not measured at fair value                                | t fair value<br>-    | 200.907               | 1                      | ,                              | 200.907                  |           |            |         |           |
|     | Cash and cash equivalent   |                      | 1,618,691             |                        |                                | 1,618,691                |           |            |         |           |
|     | Financial liabilities not measured at fair value                           | at fair value        |                       |                        |                                |                          |           |            |         |           |
|     | Other liabilities*   |                      |                       |                        | 2,073,000                      | 2,073,000                |           |            |         |           |
|     |  |                      |                       |                        | 2,073,000                      | 2,073,000                |           |            |         |           |
| (Q) | The Exchange   |                      |                       | Available-for-         | Cthor financial                | Collyddio letoT          |           | Fair value |         |           |
|     | In thousands of naira  | maturity             | receivables           | sale                   | liabilities                    | amount                   | Level 1   | Level 2    | Level 3 | Total     |
|     | Financial assets measured at fair value                                    | value                |                       |                        |                                |                          |           |            |         |           |
|     | Investment securities  | 7,482,989            | •                     |                        |                                | 7,482,989                | 7,222,574 | •          |         | 7,222,574 |
|     |  | 7,482,989            |                       |                        |                                | 7,482,989                | 7,222,574 |            |         | 7,222,574 |
|     | Financial assets not measured at fair value<br>Trade and other receivables | t fair value<br>-    | 150,906               | 1                      |                                | 150,906                  |           |            |         |           |
|     | Cash and cash equivalent   |                      | 1,339,544             |                        |                                | 1,339,544                |           |            |         |           |
|     |  |                      | 1,490,450             |                        | •                              | 1,490,450                |           |            |         |           |
|     | Financial liabilities not measured at fair value                           | at fair value        |                       |                        |                                |                          |           |            |         |           |
|     | Other liabilities*   |                      | 1                     | 1                      | 1,737,557                      | 1,737,557                |           |            |         |           |
|     |  | ,                    |                       |                        | 1,737,557                      | 1,737,557                |           |            |         |           |

<sup>\*</sup> Excluded from other liabilities are deferred income and statutory deduction such as VAT and WHT payable.

# 6 Financial instrument - Fair value and risk management (cont'd) Measurement of fair values

### (a) Bonds, Treasury bills and other investments

FGN Bonds and Treasury bills represent debt securities of the Federal Government of Nigeria issued by the Debt Management Office (DMO) and Central Bank of Nigeria (CBN) respectively. The fair value of treasury bills at fair value through profit or loss are determined with reference to quoted prices (unadjusted) in active markets for identical assets.

The estimated fair value of treasury bills and bonds at amortized cost represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine the fair value. The fair values of quoted equity securities are determined by reference to quoted prices (unadjusted) in active market for identical instruments.

### (b) Unquoted equity investments

The Group adopted the Discounted Cash flow (DCF) Technique in estimating the fair value of FMDQ while it adopted the right issue price of N1.49 per share for NASD as at December 31, 2017. This techniques are compliant with level 3 of the fair value hierarchy as enshrined in IFRS 13 - Fair Value Measurement.

The key parameters and assumptions used in the valuation of FMDQ are as follows:

- Step 1: A five-year forecast of the free cash flow to the firm (FCFF) for each of the equity investments was made.
- Step 2: The yearly FCFF forecasts were discounted to present value using the company's WACC.
- Step 3: The terminal value at year five was estimated by dividing the compounded (with 'g') year five FCFF by the capitalization rate.
- Step 4: The terminal value was discounted to present value using each company's WACC.
- Step 5: The fair value was obtained by adding the present value of the five-year FCFF obtained instep (2) above to the present value of terminal value obtained in step (4) above.
- Step 6: The fair value of the group's investment in each of the unquoted equity investments was derived by multiplying the Group's percentage holding in the investee by the fair value obtained in step (5).

### The significant unobservable inputs in the valuation method include:

- Five year forecast of the free cash flows to the firm.
- The discounting factor which include each companies' WACC.

Generally, a change in any of the unobservable input as listed above will impact on the estimated fair values for these instruments.

### Valuation Assumptions - Discounted Cash flow

Risk free rate is the 14.80% yield on 10-year Federal Government of Nigeria Bond, risk premium of 8.51% and beta of 1.36 assumed based on trend analysis.

### Reconciliation of Level 3 fair value

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values.

### Investment in equity

| n thousands of Naira   | Increase   | Decrease | Increase | Decrease |
|--|------------|----------|----------|----------|
|  | 2017       | 7        | 2016     | )        |
| Sensitivity analysis - Equity Price Risk (unquoted equity in | nvestment) |          |          |          |
| Closing balance  |            | 284,091  |          | 246,552  |
| Purchases  |            | 18,022   |          |          |
| Net change in fair value (unrealized)                        |            | 19,517   |          | 80,16    |
| Gain included in OCI   |            |          |          |          |
| Opening balance  |            | 246,552  |          | 166,39   |
| n thousands of Naira   |            | 2017     |          | 2016     |

### 7 Operating segments

### (a) Information about reportable segments

The Group has three (3) reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services which is the basis for identifying the Group's reportable segments, and are managed separately.

The following summary describes the operations in each of the Group's reportable segments:

- Regulatory & Clearing Services Regulating the activities of all stock broking firms in Nigeria while providing them with the facilities for the purchase and sale of bonds, stocks and shares of any kind. This also includes the clearing and settlement of trades on the Stock Exchange.
- Strategic Investment A vehicle for executing strategic investments on behalf of the Exchange and its members.
- Property management Providing property letting and property management services to the members of the public. Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group's Management Committee at least quarterly i.e. the Chief Decision Maker. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

### Information About Reportable Segments

| In thousands of Naira                        | Regulatory &<br>Clearing services<br>2017 | Strategic<br>investment<br>2017 | Property<br>management<br>2017 | Adjustments<br>2017 | Consolidated<br>2017 |
|--|---|---------------------------------|--------------------------------|---------------------|----------------------|
| External revenues                            | 5,758,128                                 | -                               | -                              | -                   | 5,758,128            |
| Other revenue                                | 833,967                                   | -                               | 259,875                        | (166,361)           | 927,48               |
| Segment revenue                              | 6,592,095                                 | -                               | 259,875                        | (166,361)           | 6,685,609            |
| Interest revenue                             | 1,523,810                                 | 21,540                          | 44,262                         |                     | 1,589,61             |
| Dividend from Associate                      | 286,068                                   | -                               | -                              | (257,993)           | 28,07                |
| Expenses                                     |   |                                 |                                |                     |                      |
| Personnel expenses                           | (2,866,324)                               | -                               | -                              | -                   | (2,866,324           |
| Depreciation and amortization                | (467,686)                                 | -                               | (47,616)                       |                     | (515,302             |
| Other expenses                               | (2,433,009)                               | (9,328)                         | (131,261)                      | 199,994             | (2,373,604           |
| Share of profit of equity accounted investee | 1,267,264                                 |                                 |                                |                     | 1,267,26             |
| Impairment loss on non financial asset       | -   | -                               | -                              | -                   |                      |
|  | 3,902,218                                 | 12,212                          | 125,260                        | (224,360)           | 3,815,33             |

| Segment Operating Surplus after tax   3,902,218   6,712   107,224   3,791,75   | Segment Operating Surplus before tax   | 3,902,218         | 12,212                                | 125,260                               | (224,360)   | 3,815,33           |
|--|--|-------------------|---------------------------------------|---------------------------------------|-------------|--------------------|
| Section   Sect   | ncome tax expense  | -                 | (5,499)                               | (18,036)                              | -           | (23,536            |
| Peportable segment lassets   18,940,141   491,480   3,350,026   3,907,730   26,689,3   | Segment Operating Surplus after tax  | 3,902,218         | 6,712                                 | 107,224                               |             | 3,791,79           |
| Regulatory   Strategic   Property   Adjustments   2016     | Assets & Liabilities   |                   |                                       |                                       |             |                    |
| Regulatory &   Strategic   Property   Adjustments   2016   | Reportable segment assets  | · · ·             | · · · · · · · · · · · · · · · · · · · |                                       | , ,         | 26,689,37          |
| Clearing services   Investment   2016   20   | Reportable segment liabilities   | 3,020,962         | 763,366                               | 3,596,452                             | (3,821,902) | 3,558,87           |
| Segment revenue   S42,798  | n thousands of Naira   | Clearing services | investment                            | management                            |             | Consolidate<br>201 |
| Segment revenue   3,398,477   1,452   251,874   (174,207)   3,477.5  | External revenues  | 2,555,679         | -                                     | -                                     | -           | 2,555,67           |
| Meterest revenue   | Other revenue  | 842,798           | 1,452                                 | 251,874                               | (174,207)   | 921,91             |
| Meterest revenue   | Segment revenue  | 3.398.477         | 1.452                                 | 251.874                               | (174.207)   | 3.477.59           |
| Sixtle   S   |  |                   |                                       |                                       |             | 927,54             |
| resonnel expenses (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,655,547) - (2,7536) - (2,7536) - (2,7536) - (2,7536) - (2,7536) - (2,7536) - (2,7536) - (2,7536) - (2,7537) - ( | Dividend from Associate  |                   | -                                     | -                                     | (318,732)   | 35,46              |
| Repreciation and amortization (445,118) (47,536) (492,65) (2014,000) (2013,532 | ·  | (2.655.547)       | _                                     | _                                     | _           | (2.655.54          |
| Care      | · · · · · · · · · · · · · · · · · · ·  |                   | _                                     | (47,536)                              |             | (492,65            |
| Page      | Other expenses   |                   | 8,979                                 |                                       | 144,978     | (2,089,08          |
| Revenue    Group   Group   Exchange   Exchan | Share of profit of equity accounted investee mpairment loss on non financial asset | 869,372           |                                       | (6,089)                               |             | 869,37<br>(6,08    |
| Come tax expense   -   (2,259)   (36,889)   -   (39,14)  | '  | 270,237           | 23,895                                | 120,429                               | (347,961)   | 66,60              |
| Come tax expense   -   | Segment Operating Surplus before tax   | 270,237           | 23,895                                | 120,429                               | (347,961)   | 66,60              |
| Assets & Liabilities deportable segment assets  15,921,212 572,328 3,507,586 2,792,500 22,793,68 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,792,500 2,793,69 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,793,69 2,792,500 2,792,5 | ncome tax expense  | -                 | (2,259)                               | (36,889)                              | -           | (39,14             |
| Reportable segment assets         15,921,212         572,328         3,507,586         2,792,500         22,793,62           Reportable segment liabilities         2,609,308         870,156         3,869,661         (3,943,819)         3,405,33           Revenue           In thousands of naira         Group         Group         Exchange         Exc  | Segment Operating Surplus after tax  | 270,237           | 21,636                                | 83,540                                |             | 27,45              |
| Revenue    Group   Group   Exchange   Exchan |  | 15,921,212        | 572,328                               | 3,507,586                             | 2,792,500   | 22,793,62          |
| In thousands of naira         Group 2017         Group 2016         Exchange 2017         Exchange 2017           Transaction fees         3,758,290         1,632,700         3,758,290         1,632,700           Listing fees         1,712,760         813,063         1,712,760         813,06           Entrance levies         65,208         55,949         65,208         55,94           Interest income         21,010         11,039         -         -         -           Rental income (see note (a) below)         92,958         77,667         -         -         -           Other fees (see note (b) below)         221,870         53,967         221,870         53,96           The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:         Group Gr   | Reportable segment liabilities   | 2,609,308         | 870,156                               | 3,869,661                             | (3,943,819) | 3,405,30           |
| In thousands of naira         Group 2017         Group 2016         Exchange 2017         Exchange 2017           Transaction fees         3,758,290         1,632,700         3,758,290         1,632,700           Listing fees         1,712,760         813,063         1,712,760         813,06           Entrance levies         65,208         55,949         65,208         55,94           Interest income         21,010         11,039         -         -         -           Rental income (see note (a) below)         92,958         77,667         -         -         -           Other fees (see note (b) below)         221,870         53,967         221,870         53,96           The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:         Group Gr   | Revenue  |                   |                                       |                                       |             |                    |
| Transaction fees 3,758,290 1,632,700 3,758,290 1,632,700 Listing fees 1,712,760 813,063 1,712,760 813,06 Entrance levies 65,208 55,949 65,208 55,94 Interest income 21,010 11,039 Rental income (see note (a) below) 92,958 77,667 Other fees (see note (b) below) 221,870 53,967 221,870 53,967  The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  In thousands of naira  3,758,290 1,632,700 813,063 1,712,760 813,066  1,712,760 813,063 1,712,760 813,066  55,872,096 2,644,385 5,758,128 2,555,67  Group Group In thousands of naira   |  |                   |                                       |                                       |             | Exchang<br>201     |
| Listing fees 1,712,760 813,063 1,712,760 813,06 Entrance levies 65,208 55,949 65,208 55,94 Interest income 21,010 11,039 Other fees (see note (a) below) 92,958 77,667 Other fees (see note (b) below) 221,870 53,967 221,870 53,967  The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  In thousands of naira  1,712,760 813,063 1,712,760 813,063  5,94  65,208 55,94  67,667  |  | 2.                |                                       |                                       |             |                    |
| Entrance levies 65,208 55,949 65,208 55,949 Interest income 21,010 11,039  |  |                   |                                       |                                       |             |                    |
| Interest income 21,010 11,039  | =  | 1,                |                                       | '                                     |             |                    |
| Rental income (see note (a) below) 92,958 77,667 - Other fees (see note (b) below) 221,870 53,967 221,870 53,967  The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  In thousands of naira  Group Group 10 10 10 10 10 10 10 10 10 10 10 10 10 1   |  |                   |                                       | · · · · · · · · · · · · · · · · · · · |             | 33,945             |
| Other fees (see note (b) below)  221,870  53,967  221,870  53,967  221,870  53,966  75,872,096  2,644,385  75,758,128  2,555,677  The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  Group  Group  In thousands of naira   |  |                   |                                       | · · · · · · · · · · · · · · · · · · · | -           |                    |
| 5,872,096 2,644,385 5,758,128 2,555,67  The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  Group Group In thousands of naira  2017 202   |  |                   |                                       |                                       | 221.870     | 53,967             |
| The group leases out portion of is property and equipment (see note 15). As at 31 December 2017, the future minimum yment under non-cancellable leases were receivables as follows:  Group Group In thousands of naira  2017 20**  |  |                   |                                       |                                       |             |                    |
| yment under non-cancellable leases were receivables as follows:  Group In thousands of naira  Group 2017 202   | The group leases out portion of is property a                                      |                   |                                       |                                       |             |                    |
| In thousands of naira 2017 20  |  | 1 1               | ,                                     |                                       |             |                    |
|  |  |                   |                                       |                                       |             | Group              |
|  | In thousands of naira Income generating property                                   |                   |                                       |                                       | 67,023      | 55,801             |

| 112.88                                 | ,        |
|--|----------|
| Other major maintenance expenses 45,86 | 2 40,710 |
| Income generating property 67,02       | 3 55,801 |
| In thousands of naira 20               | 17 2016  |
| Grou                                   | p Group  |

(b) Other fees represent rent of the trading floor, annual charges from brokers, dealing license and membership fees earned by the Exchange.

| 9 Other income In thousands of naira           | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|---------------|------------------|------------------|
| Sundry income (see note (a) below)             | 467,116       | 385,750       | 467,051          | 369,935          |
| Interest income (see note (b) below)           | 1,568,072     | 916,471       | 1,523,810        | 884,176          |
| Dividend income (see note (c) below)           | 28,606        | 35,499        | 286,068          | 354,197          |
| Rental income                                  | 490           | 406           | -                | -                |
| Market data income                             | 251,964       | 203,818       | 251,964          | 203,818          |
| Exchange difference (unrealised)               | -             | 75,497        | -                | 74,045           |
| Realised exchange gain                         | 56,461        | -             | 56,461           | -                |
| Net gain on disposal of property and equipment | 887           | 9,347         | 887              | 9,347            |
| Accruals no longer required                    | 57,604        | 186,682       | 57,604           | 185,653          |
|  | 2,431,200     | 1,813,470     | 2,643,845        | 2,081,171        |

- (a) Sundry income is made up of technology income, other sub-lease income and penalty fees.
- (b) Interest income comprises of income generated from investment in treasury bills, fixed deposit with commercial banks and bonds.
- (c) Dividend income represents dividend income received from the associate company Central Securities Clearing System Plc.

### 10 Impairment loss on financial assets

| In thousands of naira  | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|---------------|------------------|------------------|
| (a) Financial assets Net impairment (charge) on trade receivables (see note 21(e)) | (49,574)      | (150,323)     | (49,574)         | (150,323)        |
| Net impairment (charge)/reversal on intercompany receivables (see note 16(a))      | -             | -             | (20,085)         | 29,229           |
|  | (49,574)      | (150,323)     | (69,659)         | (121,094)        |
| (b)Non-financial assets  |               |               |                  |                  |
| (b)Non inidired assets   | Group         | Group         | Exchange         | Exchange         |
|  | 2017          | 2016          | 2017             | 2016             |
| Impairment charge on non-current asset held for sale                               |               |               |                  |                  |
| (see note 22) (a)  | -             | (6,089)       | -                | -                |
| Impairment charge on investment in subsidiary (see note 18)                        | -             | -             | -                | -                |
|  |               | (6,089)       |                  | -                |
|  | (49,574)      | (156,412)     | (69,659)         | (121,094)        |

| 11 Personnel expenses In thousands of naira   | Group     | Group     | Exchange  | Exchange  |
|---|-----------|-----------|-----------|-----------|
|   | 2017      | 2016      | 2017      | 2016      |
| Wages and salaries Defined benefit cost (see note 26) Contributions to defined contribution plans | 2,675,791 | 2,443,449 | 2,675,791 | 2,443,449 |
|   | 28,995    | 36,855    | 28,995    | 36,855    |
| (See note (a) below)  | 161,538   | 175,244   | 161,538   | 175,244   |
|   | 2,866,324 | 2,655,548 | 2,866,324 | 2,655,548 |

(a) The Group operates a funded defined contribution retirement benefit scheme for its employees under the provisions of the Pension Reform Act of 2014 (amended). The employer contributes 10% while the employee contributes 8% of the qualifying employee's salary.

| (b) The average number of | persons employed | during the period | was as follows: |
|---------------------------|------------------|-------------------|-----------------|

| (b) The average number of persons employed during the | ne period was as follo | WS:               | , , ,     | , , ,     |
|---|------------------------|-------------------|-----------|-----------|
|   | Group                  | Group             | Exchange  | Exchange  |
|   | 2017                   | 2016              | 2017      | 2016      |
| Executive Directors                                   | 3                      | 3                 | 3         | 3         |
| Management  | 25                     | 24                | 25        | 24        |
| Non-Management  | 211                    | 239               | 211       | 239       |
|   | 239                    | 266               | 239       | 266       |
| (c) Compensation for the above persons (excluding e   | vacutive directors):   |                   |           |           |
| (c) Compensation for the above persons (excluding e   | Group                  | Group             | Exchange  | Exchange  |
| In thousands of Naira                                 | 2017                   | 2016              | 2017      | 2016      |
| Short term benefits                                   | 1,760,967              | 2,037,213         | 1,760,967 | 2,037,213 |
| Contributions to defined contribution plans           | 139,260                | 151,688           | 139,260   | 151,688   |
| Other staff cost                                      | 118,100                | 107,734           | 118,100   | 107,734   |
|   | 2,018,327              | 2,296,635         | 2,018,327 | 2,296,635 |
| (d) The remuneration paid to the Council members (ex  | cluding pension and r  | eimbursable allov | wances):  |           |
| •   | Group                  | Group             | Exchange  | Exchange  |
| In thousands of Naira                                 | 2017                   | 2016              | 2017      | 2016      |
| Fees and sitting allowances                           | 29,806                 | 34,767            | 29,556    | 34,117    |
| Executive compensation*                               | 262,521                | 285,286           | 262,521   | 285,286   |
|   | 292,327                | 320,053           | 292,077   | 319,403   |
|   |                        |                   |           |           |

| (c) The council members remaineration shown ab | ove includes. |         |          |          |
|--|---------------|---------|----------|----------|
|  | Group         | Group   | Exchange | Exchange |
| In thousands of Naira                          | 2017          | 2016    | 2017     | 2016     |
| The President                                  | 2,550         | 2,120   | 2,550    | 2,120    |
| Highest paid Council member                    | 154,661       | 147,403 | 154,661  | 147,403  |

(f) The number of executive directors\* who received fees and other emoluments (excluding pension contributions and reimbursable expenses) in the following ranges was:

|   | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|---|---------------|---------------|------------------|------------------|
| <del>N</del> 1,000,001- <del>N</del> 10,000,000 | -             | -             | -                | -                |
| N10,000,001 and above                           | 3             | 3             | 3                | 3                |
|   | 3             | 3             | 3                | 3                |

\*Executive directors include the Chief Executive Officer and members of the Executive management who are not Council members.

(g) The number of employees of the Group, other than executive directors, who received emoluments in the following ranges (excluding pension contributions and other benefits) were:

|  |     |     |     | Exchange<br>2016 |
|--|-----|-----|-----|------------------|
| <del>N</del> 60,000 - <del>N</del> 2,000,000   | 71  | 88  | 71  | 88               |
| <del>N</del> 2,000,001- <del>N</del> 3,500,000 | 50  | 41  | 50  | 41               |
| <del>N</del> 3,500,001- <del>N</del> 5,000,000 | 9   | 25  | 9   | 25               |
| N5,000,001-N6,500,000                          | 32  | 23  | 32  | 23               |
| N6,500,001-N8,000,000                          | 13  | 18  | 13  | 18               |
| N8,000,001-N9,500,000                          | 7   | 4   | 7   | 4                |
| <del>N</del> 9,500,001 and above               | 50  | 61  | 50  | 61               |
|  | 232 | 260 | 232 | 260              |

| 2 Operating expenses                             | Group     | Group     | Exchange  | Exchange  |
|--|-----------|-----------|-----------|-----------|
| In thousands of naira                            | 2017      | 2016      | 2017      | 2016      |
| Repairs and Maintenance                          | 669,943   | 462,972   | 557,058   | 364,969   |
| Council member's sitting allowances and expenses | 117,323   | 160,307   | 116,934   | 159,464   |
| Professional fees                                | 148,497   | 181,146   | 146,139   | 176,503   |
| Audit Fees                                       | 35,000    | 32,000    | 31,764    | 29,304    |
| Travelling expenses                              | 107,213   | 91,633    | 107,210   | 91,633    |
| Rent and rates (see note (c) below)              | 55,198    | 37,769    | 150,621   | 141,067   |
| Stationery, library and fact book expenses       | 3,952     | 17,157    | 3,952     | 17,157    |
| Subscriptions                                    | 26,057    | 94,732    | 26,057    | 94,732    |
| NSITF charge                                     | 13,463    | 19,781    | 13,463    | 19,781    |
| Software, Internet and connectivity subscription | 226,345   | 291,119   | 226,345   | 291,119   |
| Diesel expenses                                  | 75,635    | 84,767    | 75,635    | 84,767    |
| Project expenses (see note (a) below)            | 310,864   | 162,377   | 310,864   | 162,377   |
| Water and rates                                  | 26,485    | 29,630    | 94,966    | 99,172    |
| Events, seminars & sponsorship expenses          | 128,746   | 75,472    | 128,746   | 75,472    |
| Security expense                                 | 37,091    | 34,071    | 34,257    | 32,632    |
| Bank charges                                     | 49,675    | 53,837    | 46,344    | 50,586    |
| Provision for VAT and withholding tax            | -         | 50,000    | -         | 50,000    |
| Corporate social responsibilities and gifts      | 18,428    | 14,079    | 18,428    | 14,079    |
| Exchange loss (unrealised)                       | 148,334   | -         | 148,864   | -         |
| Telephone, postages and periodicals              | 14,552    | 11,520    | 14,552    | 11,520    |
| General expenses (see note (b) below)            | 111,228   | 51,644    | 111,151   | 47,891    |
|  | 2,324,029 | 1,956,013 | 2,363,350 | 2,014,225 |

- (a) Project expenses relate to the branch upgrade, derivative, demutualisation, and data centre projects.
- (b) General expenses include insurance, advert and publications, cleaning materials, office provisions, AGM expenses and brand management expenses.
- (c) Rental expenses relate to rent paid in respect of leased offices occupied by branches of the Exchange in various state of the country. The rental expenses are paid on an annual basis and amortised over the lease period (12 months)

### 13 Income tax expense

| In thousands of naira                            | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|---------------|------------------|------------------|
| Current year tax expenses:                       |               |               |                  |                  |
| Companies Income Tax                             | 39,449        | 39,477        | -                | -                |
| Minimum tax                                      | 182           | 180           | -                | -                |
| NITDA  | -             | -             | -                | -                |
| Under/(Over) provision in prior year             | -             | -             | -                | -                |
| Education Tax                                    | 3,356         | 3,017         | -                | -                |
|  | 42,987        | 42,674        | -                | -                |
| Deferred tax expenses                            | (19,451)      | (3,526)       | -                | -                |
| Origination and reversal of temporary difference | -             | -             | -                | -                |
| Total tax expense                                | 23,536        | 39,148        | -                | -                |

|  | Gro  | up          | Group  |            |
|--|------|-------------|--------|------------|
| In thousands of naira                                  | 2017 | 2017        | 2016   | 2016       |
| Surplus before tax                                     |      | 3,815,330   |        | 66,600     |
| Income tax using the domestic corporation tax rate     | 30%  | 1,144,599   | 30%    | 19,980     |
| Non-deductible expenses                                | 45%  | 1,733,337   | 2363%  | 1,574,02   |
| Tax exempt income                                      | -65% | (2,497,028) | -1953% | (1,300,590 |
| Effect of share of profit of equity accounted investee | -10% | (380,179)   | -392%  | (260,81)   |
| Education tax  | 0%   | 3,356       | 5%     | 3,017      |
| Change in recognised deductible temporary difference   | 1%   | 19,451      | 5%     | 3,526      |
| Tax expense  | 0.6% | 23,536      | 59%    | 39,148     |

<sup>(</sup>a) No tax charge has been computed for the Exchange because the income of the Exchange is not liable to tax since it is a company limited by guarantee.

| 14 Intangible assets  Reconciliation of carrying amount                                  |                       |  |                                   |
|--|-----------------------|--|-----------------------------------|
| (a) The Group  |                       | Purchased                                      |                                   |
| In thousands of naira  Cost  | Goodwill              | software                                       | Total                             |
| Balance as at 1 January 2016 Acquisitions Balance at 31 December 2016                    | 61,784<br>-<br>61,784 | 2,387,912<br>25,602<br>2,413,514               | 2,449,696<br>25,602<br>2,475,298  |
| Balance as at 1 January 2017 Acquisitions Balance at 31 December 2017                    | 61,784<br>-<br>61,784 | 2,413,514<br>2,413,514<br>411,682<br>2,825,196 | 2,475,298<br>411,682<br>2,886,980 |
| Amortization and impairment losses   |                       |  |                                   |
| Balance as at 1 January 2016<br>Amortization for the year<br>Balance at 31 December 2016 | 57,148<br>-<br>57,148 | 1,981,783<br>148,645<br>2,130,428              | 2,038,931<br>148,645<br>2,187,576 |
| Balance as at 1 January 2017<br>Amortization for the year<br>Balance at 31 December 2017 | 57,148<br>57,148      | 2,130,428<br>186,691<br>2,317,119              | 2,187,576<br>186,691<br>2,374,267 |
| Carrying amounts<br>At 1 January 2017<br>At 31 December 2017                             | 4,636<br>4,636        | 283,086<br>508,076                             | 287,722<br>512,713                |

Goodwill is reviewed annually for impairment, or more frequently when there are indications that impairment may have occurred. There was no impairment identified in the year ended December 2017 (2016: nil).

| (b)The Exchange  | Purchased                         |                                   |
|--|-----------------------------------|-----------------------------------|
| In thousands of naira  | software                          | Total                             |
| Cost   |                                   |                                   |
| Balance as at 1 January 2016 Acquisitions  | 2,387,912<br>25,602               | 2,387,912<br>25,602               |
| Balance at 31 December 2016  | 2,413,514                         | 2,413,514                         |
| Balance as at 1 January 2017<br>Acquisitions                                       | 2,413,514<br>411,682              | 2,413,514<br>411,682              |
| Balance at 31 December 2017  | 2,825,196                         | 2,825,196                         |
| Amortization and impairment losses   |                                   |                                   |
| Balance as at 1 January 2016 Amortization for the year                             | 1,981,783<br>148,645              | 1,981,783<br>148,645              |
| Balance at 31 December 2016  | 2,130,428                         | 2,130,428                         |
| Balance as at 1 January 2017 Amortization for the year Balance at 31 December 2017 | 2,130,428<br>186,691<br>2,317,120 | 2,130,428<br>186,691<br>2,317,119 |
| Bulance at 31 December 2017  | 2,317,120                         | 2,317,113                         |
| Carrying amounts At 1 January 2017 At 31 December 2017                             | 283,086<br>508,076                | 283,086<br>508,077                |

# 15 Property and equipment Reconciliation of carrying amount

| In thousands of naira   | Land                              | Puildings                              | Leasehold                              | Office<br>Equipment                                | Motor<br>vehicle                               | Computer <sub>1</sub><br>Equipment | Fumiture,<br>fixtures and<br>fittings          |   |
|---|-----------------------------------|--|--|--|--|------------------------------------|--|---|
| (a) The Group   | Land                              | buildings                              | Improvements                           | Equipment  | veriicie i                                     |                                    | Tittirigs                                      | Total   |
| Balance as at 1 January 2016<br>Additions<br>Disposals<br>Transfers/ write offs<br>Balance as at 31 December 2016                 | 199,554<br>-<br>-<br>-<br>199,554 | 2,151,524<br>-<br>-<br>-<br>2,151,524  | 1,271,091<br>-<br>-<br>-<br>1,271,091  | 576,048<br>10,745<br>(8,790)<br>(1,005)<br>576,998 | 105,135<br>(116,870)                           |                                    | 259,051<br>9,616<br>(10,975)<br>-<br>257,692   | 5,992,886<br>135,204<br>(145,062)<br>(1,005)<br>5,982,023 |
| Balance as at 1 January 2017<br>Additions<br>Disposals<br>Transfers/ write offs   | 199,554<br>-<br>-                 | 2,151,524                              | 1,271,091<br>308,709                   | 576,998<br>338,974<br>(18,257)                     | 438,441<br>8,839<br>(39,400)                   | 1,086,723 20,223                   | 257,692<br>33,600<br>(9,019)                   | 5,982,023<br>710,346<br>(66,676)                          |
| Balance as at 31 December 2017  Depreciation and impairment losses  | 199,554                           | 2,151,524                              | 1,579,800                              | 897,715  | 407,880  | 1,106,946                          | 282,273  | 6,625,693   |
| Balance as at 1 January 2016<br>Depreciation for the year<br>Disposals<br>Transfers/ write offs<br>Balance as at 31 December 2016 | -<br>-<br>-<br>-                  | 322,673<br>47,005<br>-<br>-<br>369,678 | 184,023<br>25,422<br>-<br>-<br>209,445 | 386,999<br>51,802<br>(7,480)<br>(151)<br>431,170   | 247,006<br>84,132<br>(101,613)<br>-<br>229,525 | 106,930<br>(7,735)                 | 181,313<br>28,718<br>(10,852)<br>24<br>199,203 | 2,098,634<br>344,009<br>(127,680)<br>(127)<br>2,314,836   |
| Balance as at 1 January 2017<br>Depreciation for the year<br>Disposals<br>Transfers/ write offs<br>Balance as at 31 December 2017 | -                                 | 369,678<br>47,006<br>-<br>-<br>416.684 | 209,445<br>26,474<br>-<br>-<br>235,919 | 431,170<br>71,057<br>(13,253)<br>-<br>488,974      | 229,525<br>47,171<br>(22,046)<br>-<br>254,650  | 107,547                            | 199,203<br>29,357<br>(8,976)<br>-<br>219,584   | 2,314,836<br>328,612<br>(44,275)<br>-<br>2,599,173        |
| Carrying amounts At 1 January 2017 At 31 December 2017  | 199,554<br>199,554                | 1,781,846<br>1,734,840                 | 1,061,646<br>1,343,881                 | 145,828<br>408,741                                 | 208,916<br>153,230                             | 210,908<br>123,584                 | 58,489   | 3,667,187<br>4,026,520                                    |

- (I) There were no capitalized borrowing costs related to the acquisition of property and equipment during the year.
- (ii) Included in property and equipment is property valued at N6.3 billion (2016: N1.4 billion) which is accounted for as investment property in the separate financial statement of the subsidiary, Naira Properties Limited.

### (iii) Change in estimate

During the year, the group conducted an operational efficiency review of its plant and equipment which resulted in change in the expected useful life of its motor vehicles. As a result, the expected useful life of motor vehicles was revised from four to five years. The effect of the change in estimate was N26.96million in 2017. It is impractable to estimate the future impact of the change in useful life of motor vehicles because the motor vehicle could be bought over by their respective users upon promotion or resignation before they are fully depreciated.

| In thousands of naira   | Land             | Buildings | Leasehold<br>Improvements   | Office<br>Equipment                     | Motor<br>vehicle                | Computer f<br>Equipment       | Furniture,<br>ixtures and<br>fittings | Total  |
|---|------------------|-----------|-----------------------------|---|---------------------------------|-------------------------------|---------------------------------------|--|
| (b)<br>The Exchange<br>Cost   | Land             | Buildings | Leasehold<br>Improvements   | Office<br>Equipment                     | Motor<br>vehicle                | Computer f<br>Equipment       | Furniture,<br>ixtures and<br>fittings | Total  |
| Balance at 1 January 2016<br>Additions<br>Disposals<br>Transfers/write-offs   | -                | -         | 1,271,091<br>-<br>-<br>-    | 576,048<br>10,745<br>(8,790)<br>(1,005) | 450,176<br>105,135<br>(116,870) | 1,082,789<br>9,708<br>(8,427) | 259,049<br>9,616<br>(10,975)          | 3,639,153<br>135,204<br>(145,062)<br>(1,005) |
| Balance at 31 December 2016   | -                | -         | 1,271,091                   | 576,998                                 | 438,441                         | 1,084,070                     | 257,690                               | 3,628,290                                    |
| Balance at 1 January 2017<br>Additions<br>Disposals<br>Transfers/write-offs   | -                | -         | 1,271,091<br>161,208<br>-   | 576,998<br>326,715<br>(18,257)          | 438,441<br>8,839<br>(39,400)    | 1,084,070<br>20,221<br>-      | 257,690<br>33,600<br>(9,019)          | 3,628,290<br>550,584<br>(66,676)             |
| Balance at 31 December 2017   | -                | -         | 1,432,299                   | 885,456                                 | 407,880                         | 1,104,291                     | 282,272                               | 4,112,198                                    |
| Depreciation and impairment losses<br>Balance at 1 January 2016<br>Depreciation for the year<br>Disposals<br>Transfers/write-offs | -<br>-<br>-<br>- | -         | 184,023<br>25,422<br>-<br>- | 386,999<br>51,802<br>(7,480)<br>(151)   | 247,006<br>84,132<br>(101,613)  | 774,657<br>106,399<br>(7,735) | 181,313<br>28,718<br>(10,852)<br>24   | 1,773,998<br>296,473<br>(127,680)<br>(127)   |
| Balance at 31 December 2016   | -                | -         | 209,445                     | 431,170                                 | 229,525                         | 873,321                       | 199,203                               | 1,942,664                                    |
| Balance at 1 January 2017<br>Depreciation for the year<br>Disposals<br>Transfers/write-offs                                       | -                | -         | 209,445<br>26,228           | 431,170<br>70,852<br>(13,253)           | 229,525<br>47,171<br>(22,046)   | 873,321<br>107,387<br>-       | 199,203<br>29,357<br>(8,976)          | 1,942,664<br>280,995<br>(44,275)             |
| Balance at 31 December 2017   | -                | -         | 235,673                     | 488,769                                 | 254,651                         | 980,708                       | 219,584                               | 2,179,384                                    |
| Carrying amounts At 1 January 2017 At 31 December 2017  |                  | į         | 1,061,646<br>1,196,626      | 145,828<br>396,687                      | 208,916<br>153,229              | 210,749<br>123,583            |                                       | 1,685,626<br>1,932,814                       |

(I) There were no capitalized borrowing costs related to the acquisition of property and equipment during the year. Rather, the initial direct costs associated with leased assets have been capitalized. There were no idle items of property plant and equipment as at 31 December 2017.

### (ii) Change in estimate

During the year, the group conducted an operational efficiency review of its plant and equipment which resulted in change in the expected useful life of its motor vehicles. As a result, the expected useful life of motor vehicles was revised from four to five years. The effect of the change in estimate was N26.96million in 2017. It is impracticable to estimate the future impact of the change in useful life of motor vehicles because the motor vehicle could be bought over by their respective users upon promotion or resignation before they are fully depreciated.

| 6 Intercompany re  | ceivables                                   |                             |   |                                |               |                             |                                 |  |
|--|---|-----------------------------|---|--------------------------------|---------------|-----------------------------|---------------------------------|--|
| In thousands of naira  |   |                             |   | Group<br>2017                  | Group<br>2016 | Exchange<br>2017            | Exchange<br>2016                |  |
| Intercompany receivables Allowance for impairment                                      |   |                             |   | -                              | -             | 3,900,183<br>(1,118,859)    | 3,693,819<br>(1,098,775)        |  |
| Carrying amount  |   |                             |   | -                              | -             | 2,781,324                   | 2,595,044                       |  |
| (a) Movement in allowance for impairment of intercompany receivables is shown below    |   |                             |   |                                |               |                             |                                 |  |
| In thousands of naira  |   |                             |   | Group<br>2017                  | Group<br>2016 | Exchange<br>2017            | Exchange<br>2016                |  |
| Opening balance<br>Impairment charges/(reversa   | ) during the year                           | (see note 10)               |   | -                              | -             | 1,098,774<br>20,085         | 1,128,003<br>(29,229            |  |
| Closing balance  |   |                             |   |                                |               | 1,118,859                   | 3 1,098,774                     |  |
| (b) Intercompany receivables receivables is shown below                                |   | ınts receivable fror        | n the Exchang                               | e's subsidiari                 | es. An ana    | alysis of interc            | ompany                          |  |
| The Exchange  In thousands of naira  | Gross<br>2017                               | Impairment<br>2017          | Carrying<br>amount<br>2017                  | Gro:<br>20                     |               | pairment<br>2016            | Carrying<br>amount<br>2016      |  |
| NSE Consult Limited Naira Properties Limited Coral Properties Plc. NG Clearing Limited | 624,990<br>1,306,532<br>1,898,848<br>68,934 | (364,411)<br>-<br>(754,448) | 260,579<br>1,306,532<br>1,144,400<br>68,934 | 373,70<br>1,441,13<br>1,878,76 | 00            | (364,411)<br>-<br>(734,364) | 9,289<br>1,441,136<br>1,144,400 |  |
| NSE Nominees Limited   | 879<br>3,900,183                            | -<br>(1,118,859)            | 879<br>2,781,324                            | 21<br>3,693,81                 | -             | -<br>098,775)               | 219<br>2,595,044                |  |

These receivables have been evaluated for impairment based on their recoverable amounts as explained below: (i) NSE Consult Limited

Intercompany receivables from NSE Consult represent payments made by the Exchange with respect to the purchase of shares by the subsidiary and other expenses incurred on behalf of the subsidiary. Impairment allowance was charged on the balance which Council members have determined is doubtful.

### (ii)Naira Properties Limited

Intercompany receivables from Naira Properties represent maintenance expenses incurred by the Exchange on behalf of Naira Properties with respect to the property rented from the subsidiary. The Council members are of the opinion that this receivable would be recovered from rents paid to the subsidiary.

### (iii)Coral Properties Plc.

Intercompany receivables due from Coral Properties Plc. relate to expenses incurred by the Exchange on behalf of the subsidiary with respect to its investment property under construction which were paid by the Exchange. The intercompany receivable was impaired by \$754 million to the fair value less cost to sell of the property which was valued at \$1.17 billion (2016: \$1.14 billion). The Council is of the opinion that the net balance amount would be recovered from the proceeds of the sale of the investment property.

### (iv)NSE Nominees Limited

Intercompany receivables due from NSE Nominees Limited. relate to board sitting allowance and other expenses incurred by the subsidiary with respect to its meetings and operations during the year which were paid by the Exchange. The Council members are of the opinion that the receivable would be recovered from the cash balance of the subsidiary.

| 7 Investment Properties under construction        |               |               |          |                  |
|---|---------------|---------------|----------|------------------|
| in the consideration                              | Group<br>2017 | Group<br>2016 | Exchange | Exchange<br>2016 |
| In thousands of naira Building under construction | 1,144,400     | - 2016        | 2017     | - 2016           |
| Allowance for impairment                          | -             | -             | -        | -                |
|   | 1,144,400     | -             | -        | -                |

The investment property relates to the group's property under construction which was previously accounted for as held for sale following the commitment to sell by the group's management (see note 23). As at reporting date, management reassessed the basis for classification as non-current asset held for sale and concluded that the exception requirements for continued classification (under IFRS 5 as non-current asset held for sale) was no longer applicable. The investment property has been measured at cost less accumulated depreciation and accumulated impairment

| 18 Equity-accounted investees                                       |           |           |          |          |
|---|-----------|-----------|----------|----------|
|   | Group     | Group     | Exchange | Exchange |
| In thousands of naira   | 2017      | 2016      | 2017     | 2016     |
| Investment in Associate - CSCS ((see note 18 (i) below)             | 7,996,250 | 7,010,512 | 387,804  | 387,804  |
| Investment in Joint Venture - NG Clearing ((see note 18 (ii) below) | 1,762     | 19,149    | 62,500   | 62,500   |
| Carrying amount   | 7,998,012 | 7,029,661 | 450,304  | 450,304  |

### (i) Investment in Associate - CSCS

| In thousands of naira          | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--------------------------------|---------------|---------------|------------------|------------------|
|                                |               |               |                  | 387,804          |
|                                |               |               |                  | -                |
|                                |               |               |                  | -                |
|                                |               |               |                  | -                |
| Total investment in associates | 7,996,250     | 7,010,512     | 387,804          | 387,804          |
|                                |               |               |                  | 387,804          |

The Group has a 27% ownership interest in Central Securities Clearing Systems (CSCS) Plc. The principal activity of the company is to act as a depository, clearing and settlement agency for all quoted and trade securities in the Nigerian capital market. CSCS is domiciled in Nigeria. The net assets of the company as at 31 December 2017 was N29,615,742,000 (2016: N25,964,858,000).

| In thousands of naira                                | 2017        |       |
|--|-------------|-------|
| Percentage ownership interest                        | 27%         |       |
| Non-current assets                                   | 30,058,912  | 26,25 |
| Current assets                                       | 2,004,924   | 90    |
| Non-current liabilities                              | -           |       |
| Current liabilities                                  | (2,448,094) | (1,19 |
| Net assets (100%)                                    | 29,615,742  | 25,96 |
| Group's share of net assets (27%)                    | 7,996,250   | 7,010 |
| Revenue  | 8,696,708   | 6,19  |
| Profit from continuing operations                    | 4,757,968   | 3,38  |
| Total comprehensive income                           | 4,757,968   | 3,38  |
| Group's share of profit                              |             |       |
| and total comprehensive income                       | 1,284,651   | 91    |
| Group's interest in net assets of                    |             |       |
| investee at the beginning of the year                | 7,010,512   | 6,41  |
| Total comprehensive income attributable to the Group | 1,284,651   | 91.   |
| Share of OCI   | (41,452)    |       |
| Dividend received during the year                    | (257,461)   | (318  |

Investment in associates is currently carried at cost plus the share of the group percentage holding in net assets of the associate.

### (ii) Investment in Joint Venture - NG Clearing

| (2016: N86.7 million) and the Group has accounted for its share of the                                 | Cost                    |                    |                       |                     |
|--|-------------------------|--------------------|-----------------------|---------------------|
| In thousands of naira  | Group<br>2017           | Group<br>2016      | Exchange<br>2017      | Exchange<br>2016    |
| Carrying amount of interests in joint venture Share of current year result (net of tax) Dividends paid | 19,149<br>(17,387)<br>- | 62,500<br>(43,351) | 62,500<br>-<br>-      | 62,500<br>-<br>-    |
| Total investment in joint venture<br>Carrying amount   | 1,762<br>1,762          | 19,149<br>19,149   | 62,500<br>62,500      | 62,500<br>62,500    |
| iii) Total amount recognised in profit or loss is as follows   |                         |                    |                       |                     |
| In thousands of naira  |                         |                    | 2017                  | 2016                |
| Share of profit from associate<br>Share of loss from joint venture                                     |                         |                    | 1,284,651<br>(17,387) | 912,723<br>(43,351) |
|  |                         |                    | 1,267,264             | 869,372             |

### 19 Investment in subsidiaries

| In thousands of naira              | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|------------------------------------|---------------|---------------|------------------|------------------|
| NSE Consult Limited                | -             | -             | 1,250            | 251,250          |
| Coral Properties Plc.              | -             | -             | 72,000           | 72,000           |
| Naira Properties Limited           |               |               | 945,700          | 945,700          |
| NSE Nominees Limited               |               |               | 500              | 500              |
| Total investment in subsidiaries   | -             |               | 1,019,450        | 1,269,450        |
| Impairment (see note 18 (v) below) | -             | -             | (73,000)         | (73,000)         |
| Carrying amount                    |               |               | 946,450          | 1,196,450        |

- The Exchange has a 99.8% holding in NSE Consult Limited. NSE Consult Limited was incorporated in Nigeria on 19 May 2004 and commenced business on 15 April 2005. It principal objective is to carry on business as consultants, financial advisers and analysts, and to carry on business as the strategic investment arm/subsidiary of the Nigerian Stock Exchange. The principal place of business of the Company is Nigeria.
- The Exchange has a 100% holding in Coral Properties Plc. Coral Properties Plc. was incorporated in Nigeria as a private limited liability company on 20 May 1993 and became a public Company on 29 August 1995. The principal activity of the Company is real estate development and sales. The Company's place of incorporation is also the Company's place of principal place of business.
- The Exchange has a 100% holding in Naira Properties Limited. Naira Properties was incorporated on 29 June 1974 as a limited liability company. The company's main activities are property letting and investment. Nigerian Stock Exchange acquired 40% equity interest in Naira Properties in February 1986. The company became a wholly owned subsidiary of the Exchange in 2005 when the Exchange acquired the balance of 60% equity interest in the company, previously held by the Daily Times Nigeria. The Company's place of incorporation is also the Company's place of principal place of business.
- The Nigeria Stock Exchange has a 83.3% holding in NSE Nominees Limited. NSE Nominees Limited was incorporated on 22 May 2007 with the principal objective of opening and operating a nominee account for the purpose of buying back shares for the benefit of investors who suffered losses through an unauthorized sale of their shares within the Nigerian Capital Market.
- An analysis of allowance for impairment of investment in subsidiaries is shown below:

| In thousands of naira | Gross I | mpairment<br>2017 | Carrying<br>amount<br>2017 | Gross<br>2016 | Impairment<br>2016 | Carrying<br>amount<br>2016 |
|-----------------------|---------|-------------------|----------------------------|---------------|--------------------|----------------------------|
| NSE Consult Limited   | 1,250   | (1,000)           | 250                        | 251,250       | (1,000)            | 250,250                    |
| Coral Properties Plc. | 72,000  | (72,000)          | -                          | 72,000        | (72,000)           | -                          |
|                       | 73,250  | (73,000)          | 250                        | 323,250       | (73,000)           | 250,250                    |

### Movement in impairment allowance

| In thousands of naira | 2017   | 2016   |
|-----------------------|--------|--------|
| Opening balance       | 73,000 | 73,000 |
| Charge for the year   | -      | -      |
| Reversal              | -      | -      |
| Closing balance       | 73,000 | 73,000 |

Notes to the consolidated and separate financial statements For the year ended 31 December 2017

|   | NSE<br>Nominees<br>Limited     | -<br>(663)   | (663)  | (661)<br>-<br>(661)   | NSE<br>Nominees<br>Limited                            | -<br>100<br>100<br>(8,530)   | 8,630<br>8,630  |
|---|--------------------------------|--|--|---|---|--|---|
|   | Naira<br>Properties<br>Limited | 304,137<br>(166,042)<br>-                                    | 138,095  | 125,259<br>-<br>125,259   | Naira<br>Properties<br>Limited                        | 2,093,704<br>111,922<br>2,205,626<br>616,511                                     | 144,754<br>1,444,361<br>1,589,115<br>2,205,626  |
|   | Coral<br>Properties<br>Plc     | -<br>(4,655)<br>-  | (4,655)  | (9,855)<br>-<br>(9,855)   | Coral<br>Properties<br>Plc                            | -<br>1,144,400<br>1,144,400<br>(862,937)   | 2,007,337<br>2,007,337<br>1,144,400   |
|   | NSE Consult<br>Limited         | 21,010<br>(3,300)<br>-                                       | 17,710   | 12,212<br>19,518<br>31,730  | NSE Consult<br>Limited                                | 201,031<br>290,449<br>491,480<br>(271,886)                                       | 763,366<br>763,366<br>491,480   |
| as follows:   | The Exchange                   | 8,401,973<br>(5,697,360)<br>(69,659)                         | 2,634,954  | 2,634,954<br>(27,679)<br>2,607,275  | The Exchange  | 8,328,973<br>10,611,168<br>18,940,141<br>15,919,179                              | 195,064<br>2,825,898<br>3,020,962<br>18,940,141   |
| 31 December 2017, are as follows:   | Elimination<br>entries T       | (423,823)<br>166,363<br>20,084                               | (237,376)<br>1,267,264   | 1,029,888<br>(41,452)<br>988,436  | Elimination<br>entries T                              | 5,052,033<br>(1,144,402)<br>3,907,631<br>7,738,163                               | -<br>(3,913,593)<br>(3,913,593)<br>3,824,570  |
| as at   | Group                          | 8,303,297<br>(5,705,656)<br>(49,574)                         | 2,548,067<br>1,267,264<br>(23,536)   | 3,791,795<br>(49,614)<br>3,742,181  | Group   | 15,675,740<br>11,013,637<br>26,689,377<br>23,130,500                             | 339,817<br>3,219,060<br>3,558,877<br>26,689,377   |
| (vi) Condensed results of consolidated entities<br>Condensed results of the consolidated entities as at | In thousands of naira          | Operating income<br>Operating expenses<br>Impairment charges | Operating surplus/(deficit) before tax<br>Share of profit of equity accounted investees<br>Tax expense | Operating surplus/(loss) after tax<br>Other comprehensive income<br>Total comprehensive income for the year | Condensed financial position<br>In thousands of naira | Total non-current assets<br>Total current assets<br>Total assets<br>Total equity | Total non current liabilities<br>Total current liabilities<br>Total liabilities<br>Total equity and liabilities |

Notes to the consolidated and separate financial statements For the year ended 31 December 2017

| Condensed results of the consolidated entities as at 31  |                                       | December 2016, are as follows: | ollows:                               |                        |                            |                                |                            |
|--|---------------------------------------|--------------------------------|---------------------------------------|------------------------|----------------------------|--------------------------------|----------------------------|
| In thousands of naira  | Group<br>balance                      | Elimination<br>entries         | Exchange                              | NSE Consult<br>Limited | Coral<br>Properties<br>Plc | Naira<br>Properties<br>Limited | NSE<br>Nominees<br>Limited |
| Operating income<br>Operating expenses<br>Impairment charges<br>Fair value loss on investment securities | 4,457,855<br>(5,104,215)<br>(156,412) | (492,939)<br>174,207<br>10,771 | 4,636,850<br>(5,114,891)<br>(121,094) | 26,032<br>(4,014)      | -<br>(4,134)<br>(6,089)    | 281,778<br>(151,126)<br>-      | 2,391 (514)                |
| Operating surplus before tax<br>Share of profit of equity accounted investees<br>Tax (expense)/credit    | (802,772)<br>869,372<br>(39,148)      | (307,961)<br>912,723           | (599,135)                             | 22,018                 | (10,223)                   | 130,652                        | 1,877                      |
| Operating surplus after tax<br>Other comprehensive income  | 27,452 6,123                          | 604,762                        | (599,135)                             | 19,759                 | (10,403)                   | 93,943                         | 1,877                      |
| Total comprehensive income   | 33,575                                | 604,762                        | (605,085)                             | 31,832                 | (10,403)                   | 93,943                         | 1,877                      |
| Condensed financial position<br>In thousands of naira  | Group                                 | Elimination<br>entries         | Exchange                              | NSE Consult<br>Limited | Coral<br>Properties<br>Plc | Naira<br>Properties<br>Limited | NSE<br>Nominees<br>Limited |
| Total non-current assets<br>Total current assets   | 12,929,221<br>9,864,405               | 2,835,851                      | 7,908,609<br>8,012,603                | 170,161<br>287,143     | 1,144,400                  | 1,981,560<br>384,723           | 76,391<br>38,633           |
| Total assets   | 22,793,626                            | 2,835,851                      | 15,921,212                            | 457,304                | 1,144,400                  | 2,366,283                      | 115,024                    |
| Total equity   | 19,388,320                            | 6,768,493                      | 13,311,904                            | (315,690)              | (853,081)                  | 502,181                        | 5,791                      |
| Total non current liabilities<br>Total current liabilities   | 352,968                               | - (3.935,741)                  | 187,589                               | 760.921                | -<br>1,997,481             | 165,379                        | - 109.233                  |
| Total liabilities  | 3,405,306                             | (3,935,741)                    | 2,609,308                             | 760,921                | 1,997,481                  | 1,864,102                      | 109,233                    |
| Total equity and liabilities   | 22,793,626                            | 2,832,752                      | 15,921,212                            | 445,231                | 1,144,400                  | 2,366,283                      | 115,024                    |

### 20 Other investments

| In thousands of naira   | Group<br>2017              | Group<br>2016              | Exchange<br>2017              | Exchange<br>2016        |
|---|----------------------------|----------------------------|-------------------------------|-------------------------|
| Held to maturity investment securities  |                            |                            |                               |                         |
| Bonds   | 1,710,004                  | 1,698,099                  | 1,710,004                     | 1,698,099               |
| Treasury bills  | 6,134,672                  | 6,166,241                  | 6,134,672                     | 5,784,890               |
| Sub total   | 7,844,676                  | 7,864,340                  | 7,844,676                     | 7,482,989               |
| Available for sale investments (see note 19(a) below) Sub total                       | 284,091<br>284,091         | 246,552<br>246,552         | -                             | -                       |
| Carrying amount   | 8,128,767                  | 8,110,892                  | 7,844,676                     | 7,482,989               |
| In thousands of naira<br>Non-current  | Group<br>2017<br>1,994,095 | Group<br>2016<br>1,944,651 | Exchange<br>2017<br>1,710,004 | Exchange 2016 1,698,099 |
| Current   | 6,134,672                  | 6,166,241                  | 6,134,672                     | 5,784,890               |
| Carrying amount   | 8,128,767                  | 8,110,892                  | 7,844,676                     | 7,482,989               |
| (a) Analysis of available for sale investment securities                              |                            |                            |                               |                         |
| (i) Investment in available for sale is as follows:                                   |                            |                            |                               |                         |
| In thousands of naira   |                            |                            | Group<br>2017                 | Group<br>2016           |
| Investment in unquoted equities (FMDQ OTC and NASD OTC) Investment in Quoted equities |                            |                            | 201,030<br>83,061             | 170,161<br>76,391       |
|   |                            |                            | 284,091                       | 246,552                 |
| (ii) Movement in available for sale financial assets                                  |                            |                            | Group                         | Group                   |
| In thousands of naira   |                            |                            | 2017                          | 2016                    |
| Cost - FMDQ and NASD OTC<br>Additional investment in NASD OTC                         |                            |                            | 90,000<br>11,352              | 90,000                  |
| Other equity investment<br>Disposal   |                            |                            | 116,242<br>-                  | 131,982<br>(17,250)     |
| Fair value changes (see note 19 (a) (iii) below)                                      |                            |                            | 99,678                        | 80,161                  |
| Impairment charges  |                            |                            | (33,181)                      | (38,341)                |
|   |                            |                            | 284,091                       | 246,552                 |

An impairment loss was recognised in profit or loss in respect of quoted equities where there has been a significant and prolonged decline in the value of the shares since the purchase date and/or disappearance of an active market for those equities. Proceeds from disposal of such impaired equities in current year has been recognised in profit or loss.

(iii) Movement in fair value on available for sale financial asset

|                                    | Group  | Group  |
|------------------------------------|--------|--------|
| In thousands of naira              | 2017   | 2016   |
| Opening balance                    | 80,161 | 68,088 |
| Fair value changes during the year | 19,517 | 12,073 |
|                                    | 99,678 | 80,161 |

(b) The financial assets which are available for sale, are unquoted equity investments in National Association of Securities Dealers (NASD OTC) amounting to 451,352,381, investments in Financial Market Dealers Quotation (FMDQ OTC) amounting to No.000,000. A fair value gain of No.19.5 million was recognised in the other comprehensive income in respect of the investment in available for sale financial assets for the financial year. The valuation techniques are explained in note 5(iv)(c).

### 21 Trade and other receivables

| In thousands of naira   | Group  | Group   | Exchange  | Exchange                                   |
|---|--|---|---|--|
|   | 2017   | 2016  | 2017  | 2016                                       |
| Trade receivables Staff loans Due from NSE/CSCS Multipurpose Cooperative Society (see note 20 (a) below ) Deferred recovery of bonuses (see note 20 (b) below) Due from gratuity fund administrators Deposit for investment Other receivables (see note 20 (c) below) | 594,129                                      | 599,478   | 580,374   | 585,722                                    |
|   | 299  | 299   | 299   | 299  |
|   | 264,979                                      | 264,979   | 264,979   | 264,979                                    |
|   | 567,500                                      | 1,469,065   | 567,500   | 1,469,065                                  |
|   | 23,165                                       | 23,165  | 23,165  | 23,165                                     |
|   | 958,000                                      | -   | 858,000   | -  |
|   | 775,436                                      | 797,440   | 233,174   | 209,413                                    |
| Gross total Allowance for impairment (See note 20 (e) below)  Carrying amount  Current  | 3,183,508<br>(2,092,575)<br><b>1,090,933</b> | 3,154,426<br>(2,953,519)<br><b>200,907</b><br>200,907 | 2,527,491<br>(1,540,793)<br><b>986,698</b><br>986,698 | 2,552,643<br>(2,401,737)<br><b>150,906</b> |
| Non current   | 1,090,933                                    | 200,907   | 986,698   | 150,906                                    |

- (a) The amount due from NSE/CSCS Multipurpose Co-operative Society relates to two payments of N150million and N114.9million made in connection with the purchase of shares on behalf of the NSE/CSCS Multipurpose Cooperative Society. Efforts are being made by management to recover these disputed amounts and the matter is currently a subject of litigation. The Exchange has fully impaired the amount subject to recovery of the receivable in a future year.
- (b) Deferred recovery of bonuses represents N2.09billion distributed to certain ex-council members as share of surplus between 2006 and 2008. This payment was contrary to section 26(3) of the Companies and Allied Matters Act, and the Securities and Exchange Commission directed the Exchange to recover the money from the ex-council Members involved. Refunds amounting to N620.50million (2016: N620.50million) have been received from the ex-council members to date. During the year, the group reached an out of court settlement with two beneficiaries of the bonus leading to a write-off of N901.6million. The outstanding balance of N901.5million continues to be subject of a litigation on account of a dispute over the basis of payment. The Exchange has fully impaired the amount subject to recovery of the receivable in future years.
- (c) Other receivables include investment in defunct Hallmark bank and other unsubstantiated receivables (N630.3million). These amounts have been fully impaired as at year end.
- (d) Analysis of allowance for impairment of other assets is shown below:

| In thousands of naira  | Group<br>2017   | Group<br>2016  | Exchange<br>2017  | Exchange<br>2016  |
|--|---|--|---|---|
| Trade debtors- listing fees Trade debtors-annual charges Trade debtors-market data Sundry Debtors - NSE/CSCS Cooperative Deferred recovery of bonuses Gratuity plan assets Other receivables | 431,534<br>76,804<br>6,028<br>264,979<br>567,500<br>23,165<br>722,565 | 428,051<br>62,803<br>264,979<br>1,469,065<br>23,165<br>705,456 | 431,534<br>76,804<br>- 6,028<br>264,979<br>567,500<br>23,165<br>170,783 | 428,051<br>62,803<br>-<br>264,979<br>1,469,065<br>23,165<br>153,674 |
|  | 2,092,575   | 2,953,519  | 1,540,793   | 2,401,737   |
| (e) Movement in allowance for impairment of other assets is shown below In thousands of naira  | Group<br>2017   | Group<br>2016  | Exchange<br>2017  | Exchange<br>2016  |
|  |   |  |   |   |
| Opening balance Movement during the year:  | 2,953,519   | 2,803,196  | 2,401,737   | 2,251,414   |
|  | 2,953,519<br>(910,518)<br>49,574                                      | 2,803,196<br>150,323   | 2,401,737<br>(910,518)<br>49,574  | 2,251,414   |

### 22 Prepayment

| In thousands of naira  | Group                   | Group              | Exchange             | Exchange                |
|--|-------------------------|--------------------|----------------------|-------------------------|
|  | 2017                    | 2016               | 2017                 | 2016                    |
| Prepaid expenses Prepayments for IT platform Advance payments to third parties ( See note 21(a) below) Gross total | 189,612                 | 589,114            | 189,612              | 592,211                 |
|  | 761                     | 113,743            | 761                  | 113,743                 |
|  | 31,309                  | 31,309             | 31,309               | 31,309                  |
|  | 221,682                 | <b>734,166</b>     | 221,682              | 737,263                 |
| Current<br>Non current   | 221,682<br>-<br>221,682 | 734,166<br>734,166 | 221,682<br>- 221,682 | 737,263<br>-<br>737,263 |

(a) Advanced payments to third party represent part payments made to contractors for ongoing services and projects rendered to the Exchange during the year under review.)

### 23 Non-current assets held for sale

| In thousands of naira  | Group<br>2017 | Group<br>2016          | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|------------------------|------------------|------------------|
| Non-current asset held for sale<br>Impairment charge (see note 22 (a)) | -<br>-        | 1,684,596<br>(540,196) |                  | -                |
| Balance as at 31 December 2017   | -             | 1,144,400              |                  | -                |

(a) Movement in allowance for impairment of non-current asset held for sale is shown below

|  | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|---------------|------------------|------------------|
| Opening balance  |               | (534,107)     |                  | -                |
| Movement during the year:  |               |               |                  |                  |
| Impairment charge on non-current asset held for sale (see note 10 (b)) | -             | (6,089)       |                  | -                |
| Closing balance  | -             | (540,196)     | -                | -                |

The asset held for sale relates to the Group's investment property under construction which was accounted for as non-current asset held-for-sale following the commitment to its sale by the Group's management. The sale is driven by a change in the strategy of the group to focus less on property development and more on the business of the Exchange. The group has reclassified the non-current asset held for sale to investment property because the asset no longer meets the criteria for continued classification as non-current asset held for sale (IFRS 5)

### 24. Cash And Cash Equivalents

In thousands of naira

|                             | Group     | Group     | Exchange  | Exchange  |
|-----------------------------|-----------|-----------|-----------|-----------|
|                             | 2017      | 2016      | 2017      | 2016      |
| Cash balances Bank balances | 15        | 15        | 15        | 15        |
|                             | 373,761   | 481,407   | 352,563   | 474,363   |
| Fixed deposits  Total       | 3,192,574 | 1,137,269 | 2,915,538 | 865,166   |
|                             | 3,566,350 | 1,618,691 | 3,268,116 | 1,339,544 |

### 25. Equity

### (a) Accumulated funds

Accumulated funds are the carried forward recognized income net of expenses plus current year profit.

### (b) Other reserves

Other reserves represent fair value gain recognised on available for sale investments and actuarial gains/loss on definite obligations.

### 26. Earnings per share

No earnings per share is presented in these financial statements as the Exchange is limited by guarantee and has no issued shares.

### 27. Retirement benefit obligation

Cash and cash equivalents Cash and cash equivalents Cash and cash equivalents

### Retirement benefit obligation

| In thousands of naira   | Group<br>2017               | Group<br>2016              | Exchange<br>2017            | Exchange<br>2016           |
|---|-----------------------------|----------------------------|-----------------------------|----------------------------|
| Recognized liability for defined benefit obligations (see note (a) below)       | 195,064                     | 187,589                    | 195,064                     | 187,589                    |
| Recognized liability for defined contributions                                  | 26,651                      | 26,228                     | 26,651                      | 26,228                     |
| Movement in defined benefit obligations   | Group                       | Group                      | Exchange                    | Exchange                   |
| In thousands of naira   | 2017                        | 2016                       | 2017                        | 2016                       |
| Opening balance<br>Current service charge & interest cost<br>Net actuarial loss | 187,589<br>28,995<br>27,679 | 144,784<br>36,855<br>5,950 | 187,589<br>28,995<br>27,679 | 144,784<br>36,855<br>5,950 |
| Payment made during the year  | (49,199)                    | -                          | (49,199)                    | -                          |
| Closing balance   | 195,064                     | 187,589                    | 195,064                     | 187,589                    |

### (a) Defined benefit obligations

The Exchange operated a non-contributory, unfunded defined benefit scheme for its staff gratuity scheme until 16 March 2011 when the Council of the Nigerian Stock Exchange resolved to terminate the staff gratuity scheme with effect from 31 March, 2011. Final entitlements due to members of staff that had spent a minimum of five years by 31 March, 2011 was determined and payments was supervised by Gratuity Committee. However, a revised long-term incentive scheme was re-opened in 2015 for certain eligible employees. The entitlement for the qualifying employee ranges from 15% -17% of their annual total emolument in the first 5-year of service and a maximum of 25%-35% for 10-years of service.

### (b) Actuarial assumptions

The following were the principal actuarial assumptions at the reporting date (expressed as weighted averages).

|  | 2017   | 2016   |
|--|--------|--------|
| Discount rate                              | 13.95% | 15.70% |
| Salary increase rate                       | 11.20% | 11.00% |
| Inflation                                  | 11.20% | 11.00% |
| Withdrawal rate: within the first 5 years  | 30.00% | 6.00%  |
| Withdrawal rate: within the second 5 years | 35.00% | 5.00%  |

The rate of mortality assumed for members in the Scheme are based on A49/52 Ultimate table published by the Institute of Actuaries of United Kingdom.

For members in active service as at the valuation date, the projected unit credit method of valuation as required under the IFRS has been adopted.

### (c) Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amount shown below.

Defined Benefit Obligation By The Amount Shown Below.

| In thousands of naira   |                      | December 2<br>crease Dec       | 2017<br>crease                       |   | mber 2016<br>Decrease                         |
|---|----------------------|--------------------------------|--------------------------------------|---|---|
| Withdrawal rate (5% movement) Mortality rate (20% movement) Salary increase (10% movement) Discount rate (3% movement) Inflation rate (2% movement) | (1<br>6<br>(3        | ,412) 1<br>,753 (6,<br>,223) 3 | 977)<br>.412<br>753)<br>.223<br>423) | 1,313<br>(938)<br>1,501<br>(1,126)<br>750 | (1,313)<br>1,032<br>(1,501)<br>1,126<br>(750) |
| (d) Expected maturity analysis of post-emplo  | oyment benefits      | :                              |                                      |   |   |
| In thousands of naira   |                      | Between 2-5<br>years           |                                      | 20<br>5 years                             | 17 Total                                      |
| Present value of the defined benefit obligation   | -                    | -                              |                                      | 153,487                                   | 195,064                                       |
|   | -                    | -                              |                                      | 153,487                                   | 195,064                                       |
| In thousands of naira   | Between 1-2<br>years | Between 2-<br>year             | -                                    | 201<br>er 5 years                         | 6 Total                                       |
| Present value of the defined benefit obligation   | 4,370<br>4.370       | 183,218<br>183,218             |                                      |   | 187,588<br>187,588                            |

### 28 Deferred tax liability

| Deferred tax liability comprises of:  In thousands of naira  Deferred tax liability  Balance, beginning of the year  Deferred tax liability recognized by subsidiary  Deferred tax reversal  144,753  165,379  - | Exchange<br>2016<br>- |
|---|-----------------------|
| Balance, beginning of the year 165,379 168,905 - Deferred tax liability recognized by subsidiary (20,626) (3,526) Deferred tax reversal   | -                     |
| Palance and of the year 144.752 165.270   | -                     |
| Balance, end of the year  |                       |
| (a) Movements in temporary differences during the year  Opening Recognized Recognized in profit or in equity  In thousands of naira  Opening Recognized in profit or in equity  | Closing<br>balance    |
| For the year ended 31 December 2016 Revaluation surplus 165,379 (20,626) -  | 165,379<br>(20,626)   |
| Total 165,379 (20,626)  | 144,753               |
| Opening Recognized Recognized<br>balance in profit or in equity   | Closing               |
| For the year ended 31 December 2017 Revaluation surplus 165,379 Charge during the year - (20,626) -   | 165,379<br>(20,626)   |
| Total - 165,379 (20,626) -  | 144,753               |

(b). Recognized deferred tax liability is attributable to the following:

### Group

| In thousands of naira  | Liabilities |
|--|-------------|
| For the year ended 31 December 2016 Revaluation surplus on Investment Property | 165,379     |
| Net deferred tax liability   | 165,379     |
| For the year ended 31 December 2017 Revaluation surplus on Investment Property | 144,753     |
| Net deferred tax liability   | 144,753     |

### 29. Other liabilities

| In thousands of naira                          | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--|---------------|---------------|------------------|------------------|
| Accrued expenses                               | 949,869       | 499,871       | 938,404          | 499,871          |
| Sundry creditors                               | 912,440       | 959,859       | 690,466          | 746,506          |
| Deferred income                                | 121,011       | 155,716       | 111,492          | 146,197          |
| Value Added Tax & WHT payable                  | 438,628       | 434,858       | 433,824          | 434,858          |
| Donations payable                              | 252,157       | 249,927       | 252,157          | 249,927          |
| Payable by NSE Nominee Limited                 | -             | 109,015       | -                | -                |
| Others (see note (a) below)                    | 308,326       | 254,328       | 308,326          | 241,253          |
| Staff related liabilities (see note (b) below) | 64,578        | 76,879        | 64,578           | 76,879           |
| Total  | 3,047,009     | 2,740,453     | 2,799,247        | 2,395,491        |

(a) Included in the Other liabilities is the sum of N149 million being amount paid by members (dealing and listed entities) for which the Exchange is yet to identify the purpose of the payment. (b)Staff related liabilities comprises of PAYE, National Housing Fund (NHF) and staff related liabilities payable to the government.

### 30. Current tax liabilities

| In thousands of naira          | Group<br>2017 | Group<br>2016 | Exchange<br>2017 | Exchange<br>2016 |
|--------------------------------|---------------|---------------|------------------|------------------|
| Balance, beginning of the year | 285,657       | 242,983       | _                | -                |
| Charge for the year            | 23,536        | 42,674        | -                | -                |
| Payment made during the year   | (163,793)     | -             | -                | -                |
| Balance, end of the year       | 145,400       | 285,657       |                  |                  |

### 31. Contingent liabilities and commitments

### (a) Legal proceedings

The Exchange is involved in various claims and litigation. These claims, most of which arose in the normal course of business, are being contested by the Exchange. As at 31 December 2017, estimated contingent liabilities stood at N10,685,132,525 (2016:N4,535,624,000).

Based on legal advice, management does not expect the outcome of the litigations to have an effect on the Group's financial position, hence, no provisions for claims and litigations were made during the year.

### (b) Capital commitments

The Group had no capital commitments in respect of authorized and contracted capital projects as at 31 December 2016.

### 32.Related parties

Parties are considered to be related if one party has the ability to control the other party or exercise influence over the other party in making financial and operational decisions, or one other party controls both. From the Exchange's perspective, this definition includes key management personnel and associates. As at the reporting date, the Exchange had a number of transactions with related parties in the normal course of business. These include rent paid to Naira Properties on the property

occupied by The Exchange and payment of other expenses on behalf of the subsidiaries. Related party transactions were made on terms equivalent to those that prevail in arm's length transaction

A summary of related party transaction during the year shown below:

| In thousands of naira        | Note | 2017      | 2016      |
|------------------------------|------|-----------|-----------|
| (a) Intercompany receivables |      |           |           |
| NSE Consult Limited          | 16   | 260,579   | 411,566   |
| Naira Properties Limited     | 16   | 1,306,532 | 1,507,301 |
| Coral Properties Plc.        | 16   | 1,144,400 | 1,875,281 |
| NG Clearing Limited          | 16   | 68,934    | -         |
| NSE Nominees Limited         | 16   | 879       | -         |
|                              |      | 2,781,324 | 3,794,148 |

### The Exchange

| In thousands of naira  | Note | 2017    | 2016              |
|--|------|---------|-------------------|
|  |      |         |                   |
| (b) Intercompany expenses  |      | 466.064 | 474207            |
| Rent and service charge paid to Naira Properties Limited<br>Impairment charge on receivable from Coral Properties Plc. | 10   | 166,361 | 174,207<br>10,771 |
| impairment charge on receivable from Corai Froperties Fic.   | 10   | 166,361 | 184,978           |
|  |      |         | .0.,5.0           |
| In thousands of naira  | Note | 2017    | 2016              |
| (c) Transactions with associate/joint venture  |      |         |                   |
| Investment in CSCS   | 18   | 387,804 | 387,804           |
| Dividend received from CSCS  | 9    | 286,068 | 354,148           |
| Investment in Joint venture  | 18   | 62,500  | 62,500            |
| Receivable from joint venture  |      | 68,934  | 43,351            |
|  |      | 805,306 | 847,803           |
|  |      |         |                   |
|  |      |         |                   |
| (d) Compensation to key management personnel during the year comprised:  |      |         |                   |
| In thousands of naira  |      | 2017    | 2016              |
| Short-term benefits  |      | 796,724 | 261,729           |
| Post-employment benefits (pension and gratuity)  |      | -       | -                 |
| J. J   |      | 796,724 | 261,729           |

<sup>(</sup>e). Balance on the specific allowances made for impairment losses on the related party receivables are shown below:

### Subsidiaries

| In thousands of naira   | 20<br>ImpairmentIm<br>on Receivabl | ipairment       |                    | Impairment on      | 2016<br>Impairm<br>ble inves |                    |
|---|------------------------------------|-----------------|--------------------|--------------------|------------------------------|--------------------|
| NSE Consult Limited (see note 16 (b) above)<br>Coral Properties Plc (see note 16 (b) above) | 364,411<br>754,448                 | 1,000<br>72,000 | 365,411<br>826,448 | 364,411<br>734,364 | 1,000<br>72,000              | 365,411<br>806,364 |
|   | 1,118,859                          | 73,000          | 1,191,859          | 1,098,775          | 73,000                       | 1,171,775          |

### 33. Group entities

| Significant subsidiaries  | Country of incorporation                 | Nature of business   | Ownership Interest | Non Controlling Interest |
|---|--|--|--------------------|--------------------------|
| Naira Properties Limited<br>Coral Properties Plc<br>NSE Consult Limited<br>NSE Nominees Limited | Nigeria<br>Nigeria<br>Nigeria<br>Nigeria | Property letting and invest<br>Real estate development<br>Financial advisers & cons<br>Acts as a nominee | 100%               |                          |

### 34. Cash flow workings

|   | Group Exchange |                                    |                                   |                                      |                                    |
|---|----------------|------------------------------------|-----------------------------------|--------------------------------------|------------------------------------|
| In thousands of naira   | Note           | 2017                               | 2016                              | 2017                                 | 2016                               |
| (I)Changes in intercompany receivables  |                |                                    |                                   |                                      |                                    |
| Opening balance<br>Impairment (charges)/reversal<br>Closing balance               |                | -<br>-<br>-                        | -<br>-<br>-                       | 2,595,044<br>(20,085)<br>(2,781,324) | 2,663,145<br>29,228<br>(2,595,044) |
| Adjustment for non cash item:<br>Reclassification from investment in subsidiaries |                | -                                  | -                                 | (206,365)                            | 97,329                             |
| Change during the year  |                |                                    |                                   | 43,635                               | 97,329                             |
| (ii) Changes in trade and other receivables                                       |                |                                    |                                   |                                      |                                    |
| Opening balance<br>Less impairment charges<br>Closing balance                     |                | 200,907<br>(49,574)<br>(1,090,933) | 204,639<br>(150,323)<br>(200,907) | 150,906<br>(49,574)<br>(986,698)     | 204,638<br>(150,323)<br>(150,906)  |
| Change during the year  |                | (939,601)                          | (146,591)                         | (885,367)                            | (96,591)                           |
| (iii) Changes in prepayments  |                |                                    |                                   |                                      |                                    |
| Opening balance<br>Closing balance  |                | 734,166<br>(221,682)               | 391,304<br>(734,166)              | 737,263<br>(221,682)                 | 391,304<br>(737,263)               |
| Change during the year  |                | 512,484                            | (342,862)                         | 515,581                              | (345,959)                          |

### (iv) Changes in other liabilities

| Opening balance Effect of unrealized gain on foreign currency transaction Closing balance | 2,740,453   | 2,812,310   | 2,395,491   | 2,406,595   |
|---|-------------|-------------|-------------|-------------|
|   | (1,169)     | (49,804)    | (1,169)     | (51,256)    |
|   | (3,047,009) | (2,740,453) | (2,799,247) | (2,395,491) |
| Change during the year  | (307,725)   | 22,053      | (404,926)   | (40,152)    |

### (v) Interest received

|  | 1,442,620 | 854,420  | 1.395.923 | 814,320  |
|--|-----------|----------|-----------|----------|
| Interest receivable on bonds                               | (111,355) | (83,107) | (110,668) | (83,107) |
| Interest receivable on placements                          | (34,206)  | (20,109) | (31,396)  | (14,177) |
| Interest received on prior period highly liquid investment | 20,109    | 30,126   | 14,177    | 27,428   |
| Interest income  | 1,568,072 | 927,510  | 1,523,810 | 884,176  |

### (vi) Dividend received

|                        | 257,461  | 318,777  | 257,461  | 318,777  |
|------------------------|----------|----------|----------|----------|
| WHT on dividend income | (28,607) | (35,420) | (28,607) | (35,420) |
| Dividend income        | 286,068  | 354,197  | 286,068  | 354,197  |

### (vii) Purchase of investments

| Opening balance of investments               | 8,110,892   | 13,856,618   | 7,482,988   | 7,153,631   |
|--|-------------|--------------|-------------|-------------|
| Fair value changes                           | 19,517      | (12,074)     | -           | -           |
| Impairment charges                           | -           | (158,000)    | -           | -           |
| Interest receivable investment securities    | 153,372     | 109,347      | 156,918     | 109,347     |
| Share of profit on equity accounted investee | -           | 912,723      | -           | -           |
| Closing balance of total investments         | (8,128,767) | (15,140,553) | (7,844,676) | (7,482,988) |
| Change during the year                       | 155,014     | (431,939)    | (204,769)   | (220,010)   |

### (viii) Proceeds from the sale of property and equipment

| Gain on disposal of property and equipment       | 887      | 9,347     | 887      | 9,347     |
|--|----------|-----------|----------|-----------|
| Cost eliminated on disposal                      | 66,676   | 145,062   | 66,676   | 145,062   |
| Accumulated depreciation eliminated on disposal  | (44,275) | (127,680) | (44,275) | (127,680) |
| Proceeds from the sale of property and equipment | 23,288   | 26,729    | 23,287   | 26,729    |

### (ix) Additional investment in joint venture

| 19,149<br>(1,762) | 19,149<br>(19,149) | 62,500<br>(62,500)           | 62,500<br>(62,500)                  |
|-------------------|--------------------|------------------------------|-------------------------------------|
| 17,387            | -                  | -                            | -                                   |
| (17,387)          |                    | -                            |                                     |
| -                 | -                  | -                            | -                                   |
|                   |                    |                              |                                     |
|                   | (1,762)<br>17,387  | (1,762) (19,149)<br>17,387 - | (1,762) (19,149) (62,500)<br>17,387 |

| Interest receivable on placements                            | (34,206)  | (20,109)<br>1.598.582 | (31,396)  | ( , , |
|--|-----------|-----------------------|-----------|-------|
| Cash and cash equivalent per statement of financial position | 3,566,350 | 1,618,691             | 3,268,116 | , , - |

### 35 Subsequent events

There were no events after reporting date requiring adjustment of, or disclosure in, these consolidated and separate financial statements.

# Other National Disclosures



# Other National Disclosure Value Added Statement

For the year ended 31 December 2017

| In thousands of naira  | Group<br>2017 | %         | Group<br>2016  | %   |
|--|---------------|-----------|----------------|-----|
| Cross carnings   | 9,570,561     |           | 5,327,227      |     |
| Gross earnings  Bought in materials and services - local                                   | (2,324,029)   |           | (1,956,013)    |     |
| Reversal/ (Provision) for losses   | (49,574)      |           | (156,412)      |     |
| Value added  | 7,196,958     | 100       | 3,214,802      | 100 |
|  |               |           |                |     |
| DISTRIBUTION   |               |           |                |     |
| EMPLOYEES AND DIRECTORS  |               |           |                |     |
| Personnel expenses   | 2,866,324     | 84        | 2,655,548      | 84  |
|  |               |           |                |     |
| GOVERNMENT   |               |           |                |     |
| Income Tax expense   | 23,536        | -         | 39,148         | -   |
| RETAINED IN THE BUSINESS   |               |           |                |     |
| For Depreciation and Amortization  | 515,304       | 7         | 492,654        | 15  |
| To augment reserves  | 3,791,794     | 53        | 27,452         | 1   |
|  | 7,196,958     | 100       | 3,214,802      | 100 |
|  | 7,150,550     | 100       | 3,214,002      | 100 |
|  |               |           |                |     |
|  | Exchange      |           | Exchange       |     |
| In thousands of naira  | 2017          | %         | 2016           | %   |
|  |               |           |                |     |
| Gross earnings   | 8,401,973     |           | 4,636,850      |     |
| Bought in materials and services - local   | (2,363,350)   |           | (2,014,225)    |     |
| Reversal/ (Provision) for losses   | (69,659)      |           | (121,094)      |     |
|  | E 060 061     |           |                |     |
|  | 5,968,964     | 100       | 2,501,531      | 100 |
|  | 3,300,304     | 100       | 2,501,531      | 100 |
| DISTRIBUTION   | 3,900,904     | 100       | 2,501,531      | 100 |
| EMPLOYEES AND DIRECTORS  |               |           |                |     |
|  | 2,866,324     | 100<br>48 | 2,501,531      | 100 |
| EMPLOYEES AND DIRECTORS  |               |           |                |     |
| EMPLOYEES AND DIRECTORS Personnel expenses   |               |           |                |     |
| EMPLOYEES AND DIRECTORS Personnel expenses GOVERNMENT                                      |               |           |                |     |
| EMPLOYEES AND DIRECTORS Personnel expenses GOVERNMENT Tax expense                          |               |           |                |     |
| EMPLOYEES AND DIRECTORS Personnel expenses GOVERNMENT Tax expense RETAINED IN THE BUSINESS | 2,866,324     | 48<br>-   | 2,655,548<br>- | 106 |

# Other National Disclosure Five Year Financial Summary

Statement of Financial Position For the year ended 31st December 2017

|  | Group                   | Group                   | Group                   | Group                  | Group                |
|--|-------------------------|-------------------------|-------------------------|------------------------|----------------------|
| In thousands of naira  | 31 Dec 2017             | 31 Dec 2016             | 31 Dec 2015             | 31 Dec 2014            | 31 Dec 2013          |
| ASSETS   |                         |                         |                         |                        |                      |
| Property and equipment   | 4,026,520               | 3,667,187               | 3,667,187               | 3,942,554              | 3,889,584            |
| Intangible assets  | 512,713                 | 287,722                 | 287,722                 | 535,871                | 681,688              |
| Investment properties under construction   |                         |                         |                         |                        |                      |
| Intercompany receivables   | _                       | -                       | -                       | -                      | 1,684,596            |
| Equity-accounted investees   |                         |                         |                         |                        |                      |
| Investment in subsidiaries Other investments   | 7,998,012               | 7,029,661               | 7,029,661               | 5,532,672<br>158,490   | 4,605,822<br>368,145 |
| Total non-current assets   | 1,994,095<br>14,531,340 | 1,944,651<br>12,929,221 | 1,944,651<br>12,929,221 | 10,169,587             | 11,229,835           |
| Total Holl-Current assets  | 14,551,540              | 12,323,221              | 12,323,221              | 10,109,587             | 11,229,633           |
| Trade and other receivables  | 1,090,933               | 200,907                 | 200,907                 | 405,429                | 430,021              |
| Prepayment   | 221,682                 | 734,166                 | 734,166                 | 318,011                | -                    |
| Other investments  | 6,134,672               | 6,166,241               | 6,166,241               | 5,032,245              | 2,827,498            |
| Asset held-for-sale Cash and cash equivalents  | 1,144,400<br>3,566,350  | 1,144,400<br>1,618,691  | 1,144,400<br>1,618,691  | 1,684,596<br>3,060,496 | 1,211,023            |
| Total current assets   | 12,158,037              | 9,864,405               | 9,864,405               | 10,500,777             | 4,468,542            |
| iotal current assets   | 12,130,037              | 9,004,403               | 9,004,403               | 10,300,777             | 4,400,342            |
| Total assets   | 26,689,377              | 22,793,626              | 22,793,626              | 20,670,364             | 15,698,377           |
| EQUITY   |                         |                         |                         |                        |                      |
| Accumulated fund   | 23,130,500              | 19,388,320              | 19,388,320              | 17,490,801             | 13,601,058           |
| Total equity   | 23,130,500              | 19,388,320              | 19,388,320              | 17,490,801             | 13,601,058           |
| LIABILITIES  |                         |                         |                         |                        |                      |
| Deferred tax liabilities   | 144,753                 | 165,379                 | 165,379                 | 173,606                | 168,964              |
| Total non current liabilities  | 144,753                 | 165,379                 | 165,379                 | 173,606                | 168,964              |
| Defined-contribution pension   | 26,651                  | 26,228                  | 26,228                  | 25,635                 | 27,082               |
| Other liabilities  | 3,047,009               | 2,740,453               | 2,740,453               | 2,413,089              | 1,784,182            |
| Current tax liabilities  | 145,400                 | 285,657                 | 285,657                 | 178,537                | 117,091              |
| Retirement benefit obligation  | 195,064                 | 187,589                 | 187,589                 | 388,696                | 1 020 255            |
| Total current liabilities  | 3,414,124               | 3,239,927               | 3,239,927               | 3,005,957              | 1,928,355            |
| Total liabilities  | 3,558,877               | 3,405,306               | 3,405,306               | 3,179,563              | 2,097,319            |
| Total equity and liabilities   | 26,689,377              | 22,793,626              | 22,793,626              | 20,670,364             | 15,698,377           |
| rotal equity and habilities  | 20,003,377              | 22,733,020              | 22,733,020              | 20,070,304             | ווכוטכטוכו           |
| INCOME STATEMENT   |                         |                         |                         |                        |                      |
|  | Group                   | Group                   | Group                   | Group                  | Group                |
| In thousands of naira  | 31 Dec 2017             | 31 Dec 2016             | 31 Dec 2015             | 31 Dec 2014            | 31 Dec 2013          |
| Revenue  | 5,872,096               | 2,555,679               | 4,226,254               | 6,303,423              | 4,576,697            |
| Revenue  | 5,872,096               | 2,555,679               | 4,226,254               | 6,303,423              | 4,576,697            |
| Other income   | 2,431,200<br>(49,574)   | 1,902,176<br>(156,412)  | 2,384,742<br>(847,632)  | 1,646,665<br>66,395    | 825,206<br>69,785    |
| Impairment loss on financial and non financial assets<br>Fair value (losses)/gain on investment securities | (49,574)                | (130,412)               | (047,032)               | (15,646)               | 118,092              |
| Personnel expenses   | (2,866,324)             | (2,655,547)             | (2,686,162)             | (2,276,360)            | (1,820,331)          |
| Operating expenses   | (2,324,029)             | (1,956,014)             | (1,972,241)             | (2,531,759)            | (1,022,564)          |
| Net operating expense  | (2,808,727)             | (2,865,797)             | (3,121,293)             | (3,110,705)            | (1,829,812)          |
| Operating surplus/(deficit)  | 2,548,066               | (802,772)               | 644,661                 | 2,755,383              | 2,265,609            |
| Share of profit of equity accounted investees (net of income tax)  | 1,267,264               | 869,372                 | 1,214,841               | 1,196,548              | 995,789              |
| Operating surplus/(deficit) before tax   | 3,815,330               | 66,600                  | 1,859,502               | 3,951,931              | 3,261,398            |
| Income Tax expense   | (23,536)                | (39,148)                | (59,745)                | (66,088)               | 2,335                |
| Operating Surplus/(loss) after tax   | 3,791,794               | 27,452                  | 1,799,757               | 3,885,843              | 3,263,733            |

## Other National Disclosure

Five Year Financial Summary

Statement of Financial Position For the year ended 31st December 2017

| In thousands of naira                                  | Exchange<br>31 Dec 2017 | Exchange<br>31 Dec 2016 | Exchange<br>31 Dec 2015 | Exchange<br>31 Dec 2014 | Exchange<br>31 Dec 2013 |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| STATEMENT OF FINANCIAL POSITION                        |                         |                         |                         |                         |                         |
| ASSETS   |                         |                         |                         |                         |                         |
| Property and equipment                                 | 1,932,814               | 1,685,626               | 1,865,155               | 1,865,920               | 1,765,397               |
| Intangible assets                                      | 508,077                 | 283,086                 | 406,129                 | 531,235                 | 677,052                 |
| Intercompany receivables                               | 2,781,324               | 2,595,044               | 2,663,145               | 3,419,962               | 3,575,336               |
| Equity-accounted investees                             | 450,304                 | 450,304                 | 387,804                 | 387,804                 | 387,804                 |
| Investment in subsidiaries                             | 946,450                 | 1,196,450               | 946,450                 | 1,017,950               | 1,017,950               |
| Other investments                                      | 1,710,004               | 1,698,099               | -                       | -                       | -                       |
| Total non-current assets                               | 8,328,973               | 7,908,609               | 6,268,683               | 7,222,871               | 7,423,539               |
| Trade and other receivables                            | 006.600                 | 150,000                 | 204620                  | 405 420                 | 420.024                 |
| Prepayment   | 986,698                 | 150,906                 | 204,638                 | 405,428                 | 430,021                 |
| Other investments                                      | 221,682                 | 737,263                 | 391,304                 | 318,011                 | 2 927 409               |
| Cash and cash equivalents                              | 6,134,672<br>3,268,116  | 5,784,890<br>1,339,544  | 7,153,131<br>2,503,396  | 5,032,245<br>2,835,407  | 2,827,498<br>980,600    |
| · ·  |                         |                         |                         |                         |                         |
| Total current assets                                   | 10,611,168              | 8,012,603               | 10,252,469              | 8,591,091               | 4,238,119               |
| Total assets   | 18,940,141              | 15,921,212              | 16,521,152              | 15,813,962              | 11,661,658              |
| EQUITY   | 45.010.150              | 40.011.00               | 40015555                | 40.00                   | 10.160.015              |
| Accumulated fund                                       | 15,919,179              | 13,311,904              | 13,916,989              | 13,304,559              | 10,160,849              |
| Total equity   | 15,919,179              | 13,311,904              | 13,916,989              | 13,304,559              | 10,160,849              |
| LIABILITIES  |                         |                         |                         |                         |                         |
| Retirement benefit obligation                          | 195,064                 | 187,589                 | 144,784                 | 388,696                 | -                       |
| Total non current liabilities                          | 195,064                 | 187,589                 | 144,784                 | 388,696                 |                         |
| Defined-contribution pension                           | 26,651                  | 26,228                  | 52,784                  | 25,635                  | 27,082                  |
| Other liabilities                                      | 2,799,247               | 2,395,491               | 2,406,595               | 2,095,072               | 1,473,727               |
| Current tax liabilities                                | -                       | -                       | -                       | -                       | -                       |
| Total current liabilities                              | 2,825,898               | 2,421,719               | 2,459,379               | 2,120,707               | 1,500,809               |
| Total liabilities                                      | 3,020,962               | 2,609,308               | 2,604,163               | 2,509,403               | 1,500,809               |
|  |                         |                         |                         |                         |                         |
| Total equity and liabilities                           | 18,940,141              | 15,921,212              | 16,521,152              | 15,813,962              | 11,661,658              |
|  |                         |                         |                         |                         |                         |
| INCOME STATEMENT                                       |                         |                         |                         |                         |                         |
| In thousands of naira                                  | Exchange<br>31 Dec 2017 | Exchange<br>31 Dec 2016 | Exchange<br>31 Dec 2015 | Exchange<br>31 Dec 2014 | Exchange<br>31 Dec 2013 |
|  | 31 Dec 2017             | 31 Dec 2010             | 31 Dec 2013             | 31 Dec 2011             | 31 000 2013             |
| Revenue  | 5,758,128               | 2,555,679               | 4,226,254               | 6,303,423               | 4,576,697               |
| Revenue  | 5,758,128               | 2,555,679               | 4,226,254               | 6,303,423               | 4,576,697               |
| Other income   | 2,643,845               | 2,081,171               | 2,535,320               | 1,811,754               | 916,352                 |
| Impairment loss on financial and non financial assets  | (69,659)                | (121,094)               | (1,053,526)             | 286,395                 | 145,345                 |
| Fair value (losses)/gain on investment securities      |                         | 10.655 5 10             | (2.665.155              | (2.27.2.2.2             |                         |
| Personnel expenses                                     | (2,866,324)             | (2,655,548)             | (2,686,162)             | (2,276,360)             | (1,820,331)             |
| Operating expenses                                     | (2,363,350)             | (2,014,225)             | (1,996,693)             | (2,591,720)             | (1,049,240)             |
| Net operating expense                                  | (2,655,488)             | (2,709,696)             | (3,201,061)             | (2,769,931)             | (1,807,874)             |
| Operating Surplus (deficit)                            | 3,102,640               | (154,017)               | 1,025,193               | 3,533,492               | 2,768,823               |
| Operating Surplus/(loss) before tax Income Tax expense | 2,634,954               | (599,135)               | 612,430                 | 3,533,492               | 2,768,823               |
| Operating Surplus/(loss) after tax                     | 2,607,275               | (605,085)               | 612,430                 | 3,533,492               | 2,768,823               |
| operating outplus/(1055) after tax                     | 2,007,273               | (003,083)               | 012,430                 | <del></del>             | 2,700,023               |

### Tips and Complaints Management

### A. COMPLAINTS MANAGEMENT

A total of 300 complaints were received in 2017 out of which 230 complaints representing 77% were successfully resolved. 70 complaints received in 2017 are yet to be resolved (48 against Active Dealing Member Firms, 21 against Inactive Dealing Member Firms and 1 complaint against a Non-member firm).

In addition, of the 204 unresolved complaints brought forward from 2016, a total of 129 complaints representing 63% were resolved with an outstanding of 75 unresolved complaints bringing the total unresolved complaints as at 31 December 2017 to 145. It is important to note that the unresolved complaints brought forward from 2017 reduced by 29% when compared to unresolved complaints brought forward from 2016. 64% of the unresolved complaints are complaints against Inactive Dealing Member Firms which are still undergoing disciplinary actions at various stages of The Exchange's disciplinary process.

Table 1: Complaints Statistics

| Complaints                                 | Received/brought<br>forward | Resolved | % of Resolved<br>to Total | Unresolved | % of Unresolved<br>to Total |
|--|-----------------------------|----------|---------------------------|------------|-----------------------------|
| Complaints<br>brought forward<br>from 2016 | 204                         | 129      | 63%                       | 75         | 37%                         |
| 2017 Complaints                            | 300                         | 230      | 77%                       | 70         | 23%                         |
| Total                                      | 504                         | 359      | 71%                       | 145        | 29%                         |

Table 2: All Parties Meeting (APM) 2017

The All Parties Meeting (APM) is The Exchange's mediation session for the resolution of complaints which could not be resolved independently between the investor and Dealing Member Firms. Appeals from the APM are referred to the Investigation Panel of The Exchange.

| Number of Complaints referred to the All Parties Meeting (APM) | 9 |
|--|---|
| Number of Complaints resolved at the APM                       | 7 |
| Number of cases pending before the APM                         | 1 |
| Number of cases referred to the Investigation Panel            | 1 |

NB: Complaints resolved at the APM forms part of the total complaints resolved in 2017.

<sup>&</sup>lt;sup>1</sup>Rule 6.4 (c): Revocation of Inactive Dealing Members' Licences, Rulebook of The Exchange, 2015 (Dealing Members' Rules)
A Dealing Member shall be considered inactive under the following circumstances:
(1) Voluntary Inactivity: this occurs where the firm has not recorded any trading activity without being suspended by The Exchange or the Commission. Where a firm has been voluntarily inactive for the stipulated period its dealing licence shall be revoked forthwith.(2) Involuntary Inactivity: this occurs where the firm has been suspended by The Exchange or the Commission for any infraction. Where a firm has been involuntarily inactive for the stipulated period The Exchange shall exercise its discretion in determining whether to revoke the firm's dealing licence.

### **Investigation Panel**

The Investigation Panel held 3 meetings on 11 May 2017, 10 August 2017, and 27 November 2017 respectively.

1 case was brought from 2016, while 7 cases were referred from the Complaint Registry, All Parties Meeting Secretariat and Market Surveillance & Investigations Department in the course of 2017, bringing the total cases before the Investigation Panel to 8.

| Number of cases brought forward from 2016                                     | 1 |
|---|---|
| Number of Complaints referred to the Investigation Panel in 2017              | 7 |
| Number of Complaints resolved by the Investigation Panel in 2017              | 2 |
| Number of cases pending before the Investigation Panel as at 31 December 2017 | 4 |
| Number of cases referred to the Disciplinary Committee in 2017                | 2 |

NB: Cases investigated forms part of the total complaints resolved in 2017.

### INVESTORS' PROTECTION FUND (IPF) CLAIMS

A total of 885 investors claims were referred by The Exchange to the IPF as at 31 December 2017, out of which 659 claims have been successfully verified while 226 claims are yet to be verified. A total of 179 claimants were compensated by the IPF as at 31 December 2017 while a total of 250 claims were designated as abandoned claims by the Board of Trustees of the Investors' Protection Fund (IPF)

| Total No. of<br>claims referred<br>to the IPF | Total No. of claims<br>verified under<br>BOT approved<br>methodology | Total No.<br>of claims<br>yet to be<br>verified | Total No. of<br>claimants<br>compensated<br>(2015-2017) | Total No. of<br>abandoned<br>claims |
|---|--|---|---|-------------------------------------|
| 885   | 659  | 226   | 179¹  | 250                                 |

<sup>2</sup>Abandoned claims refers to claims that have been verified by The Exchange and approved by the BOT for referral to Datapro Limited (consultant company engaged by the IPF for identity verification of claimants) for identity verification of the claimant but whose identity could not be verified due to inability to locate the claimant or the claimant's refusal to participate in the verification exercise. Abandoned claims are subject to reopening if the claimant comes forward within 6 years from the date the BOT approves the report on abandoned claims.

A fewer number of claimants were compensated in 2017 (17 investors with a value of N6, 396,730.00) when compared to 2016 (59 investors with a value of N18, 920,780.66). This was due to certain factors outside the control of the IPF.

### B. REGULATORY APPROVALS

During the year under review, the Broker Dealer Regulation Department received a total of 130 applications for regulatory approvals. These approvals include requests for the appointment of Approved Persons, including Managing Directors / Chief Executive Officers and other Principal Officers, Executive/Non-Executive Directors, Change of Company Name, Change in Corporate Structure, Change in Shareholding Structure, Advertisements, Admission of new Shareholders, Transfer of proprietary accounts and transfer of interests in Dealing Members etc. Out of the 130 applications, 120 approvals were granted while 10 were not approved because they did not meet the regulatory requirements. In addition to the above, a total of 50 onboarding meetings with Approved Persons of Dealing Member Firms were held during the course of 2017.

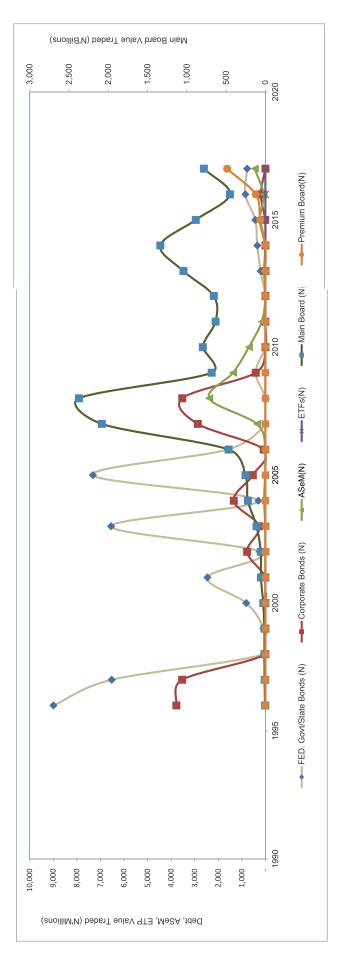
<sup>&</sup>lt;sup>3</sup>Total of 179 compensated investors, includes 17 Claimants compensated in 2017.

Delay on the part of claimants to fulfil the preconditions for payment of compensation i.e. executing the indemnity and subrogation agreement in favour of the IPF (accepting the compensation as full and final compensation payment from the IPF/The Exchange in respect of the pecuniary loss suffered) and the provision of a valid bank account for payment.

# Comparative Trading Activities (1996 - 2017)

| FED. Govt/State Bonds (N) Corporate Bonds (N) |
|---|
| 3,782,103,912                                 |
| 3,536,832,000                                 |
|   |
| 1   |
| -   |
| 775,000,000                                   |
| 269,427,488                                   |
| 1,346,505,900                                 |
| 534,427,625                                   |
| 72,000,000                                    |
| 2,870,000,000                                 |
| 3,528,920,000                                 |
| 412,800,000                                   |
| -   |
| •   |
| _   |
|   |
| 1   |
| 12,632,983                                    |
| 194,044,609                                   |
|   |

# Debt, ASeM, ETP Value Traded (N'Millions)



## Comparative Trading Activities (1961 - 1995)

| PERIOD  | GOVT. BONDS | INDUSTRIAL    | TOTAL         |
|---------|-------------|---------------|---------------|
|         | STOCKS (N)  | EQUITIES (N)  | (N)           |
| 1961/62 | 4,123,270   | 246,730       | 4,370,000     |
| 1962/63 | 7,876,290   | 616,192       | 8,492,482     |
| 1963/64 | 11,467,380  | 1,039,036     | 12,506,416    |
| 1964/65 | 13,692,680  | 2,450,924     | 16,143,604    |
| 1965/66 | 15,724,800  | 1,121,630     | 16,846,430    |
| 1966/67 | 11,704,060  | 675,616       | 12,379,676    |
| 1967/68 | 12,607,120  | 279,856       | 12,886,976    |
| 1968/69 | 17,330,820  | 102,294       | 17,433,114    |
| 1969/70 | 15,634,480  | 221,800       | 15,856,280    |
| 1970/71 | 30,544,260  | 3,080,100     | 33,624,360    |
| 1971/72 | 26,738,800  | 1,303,242     | 28,042,042    |
| 1972/73 | 26,125,520  | 671,534       | 26,797,054    |
| 1973/74 | 99,348,520  | 1,261,995     | 100,610,515   |
| 1974/75 | 63,664,830  | 549,322       | 64,214,152    |
| 1975/76 | 80,634,830  | 788,853       | 81,423,683    |
| 1976/77 | 153,849,760 | 2,271,990     | 156,121,750   |
| 1977/78 | 226,961,915 | 3,045,040     | 230,006,955   |
| 1978/79 | 143,500,740 | 1,987,401     | 145,488,141   |
| 1979/80 | 512,034,222 | 10,816,784    | 522,851,006   |
| 1981    | 326,178,957 | 6,119,169     | 332,298,126   |
| 1982    | 208,215,689 | 8,188,927     | 216,404,616   |
| 1983    | 384,870,312 | 13,000,755    | 397,871,067   |
| 1984    | 234,115,541 | 15,702,860    | 249,818,401   |
| 1985    | 287,840,413 | 23,264,741    | 311,105,154   |
| 1986    | 475,846,312 | 11,986,021    | 487,832,333   |
| 1987    | 282,251,808 | 4,045,706     | 286,297,514   |
| 1988    | 215,829,622 | 34,485,043    | 250,314,665   |
| 1989    | 582,430,369 | 71,129,746    | 653,560,115   |
| 1990    | 172,801,696 | 133,540,209   | 306,341,905   |
| 1991    | 92,675,151  | 141,864,629   | 234,539,780   |
| 1992    | 85,020,960  | 406,547,508   | 491,568,468   |
| 1993    | 84,258,773  | 577,796,580   | 662,055,353   |
| 1994    | 15,202,218  | 970,679,018   | 985,881,236   |
| 1995    | -           | 1,838,838,622 | 1,838,838,622 |

### NOTE

Government Bonds Stocks include Federal Government Bonds, State Government Bonds and Local Government Bonds. Industrial/Equities include Corporate Bonds, Preference Shares, Debenture Stocks and Equities.

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| SECTOR                          | JANUARY<br>VOLUME | ARY<br>VALUE                            | FEBRUARY<br>VOLUME | ARY<br>VALUE    | MARCH<br>VOLUME | CH<br>VALUE     |
|---------------------------------|-------------------|---|--------------------|-----------------|-----------------|-----------------|
| Equity                          |                   |   |                    |                 |                 |                 |
| ASeM                            |                   |   |                    |                 |                 |                 |
| CONSTRUCTION/RFAI               | 700               | 553                                     | 10.400             | 8.216           | 560             | 442             |
| CONSUMER GOODS                  | 62,150            | 78,205                                  | 44,439             | 54,663          | 4,426,535       | 5,887,292       |
| FINANCIAL SERVICES              | 397,501,000       | 335.745,900                             | 500,000            | 450,000         |                 |                 |
| OII AND GAS                     | 14.060            | 7.033                                   | 10,200             | 5,100           |                 |                 |
| SERVICES                        | 100               | 167                                     | 12,806,157         | 10.651,241      | 410.00          | 341             |
| Sub Total                       | 397,578,010       | 335,831,858                             | 13,371,196         | 11,169,220      | 4,427,505       | 5.888,075       |
| Main Board                      |                   |   |                    |                 |                 |                 |
| AGRICULTURE                     | 111,053,829       | 4,483,725,034                           | 72,825,905         | 3,035,844,130   | 15,369,806      | 270,637,809     |
| CONGLOMERATES                   | 261,998,650       | 366,104,826                             | 152,731,293        | 407,031,378     | 190,811,057     | 320,090,264     |
| CONSTRUCTION/REAL ESTATE        | 9,216,365         | 88,417,404                              | 27,453,762         | 133,319,953     | 21,585,093      | 516,156,376     |
| CONSUMER GOODS                  | 295,297,969       | 11,238,435,466                          | 177,979,440        | 9,807,196,801   | 280,265,487     | 11,926,591,762  |
| FINANCIAL SERVICES              | 6,220,185,576     | 12,509,640,803                          | 2,904,302,402      | 10,095,676,944  | 5,003,403,215   | 18,087,443,624  |
| HEALTHCARE                      | 32,432,184        | 192,348,274                             | 29,866,951         | 240,574,250     | 21,871,368      | 126,001,692     |
| ICT                             | 12,869,814        | 16,352,794                              | 39,170,312         | 187,574,592     | 2,600,144       | 1,530,926       |
| INDUSTRIAL GOODS                | 48,464,397        | 1,073,353,221                           | 73,938,276         | 370,203,041     | 38,016,389      | 917,091,475     |
| NATURAL RESOURCES               | 58,484            | 204,373                                 | 135,945            | 211,660         | 365,187         | 237,217         |
| OIL AND GAS                     | 193,857,310       | 12,032,541,896                          | 73,887,240         | 3,678,076,326   | 378,990,248     | 96,266,742,303  |
| SERVICES                        | 34,376,831        | 74,494,962                              | 111,343,113        | 165,647,151     | 59,042,970      | 68,723,939      |
| Sub Total                       | 7,219,811,409     | 42,075,619,053                          | 3,663,634,639      | 28,121,356,226  | 6,012,320,964   | 128,501,247,387 |
| Premium Board                   |                   |   |                    |                 |                 |                 |
| FINANCIAL SERVICES              | 495,081,121       | 4,549,350,893                           | 714,580,716        | 8,426,010,467   | 1,219,083,826   | 12,478,797,559  |
| INDUSTRIAL GOODS                | 4,184,729         | 700,757,456                             | 2,961,404          | 497,092,926     | 9,381,347       | 1,536,654,349   |
| Sub Total                       | 499,265,850       | 5,250,108,349                           | 717,542,120        | 8,923,103,393   | 1,228,465,173   | 14,015,451,908  |
| Equity Total                    | 8,116,655,269     | 47,661,559,260                          | 4,394,547,955      | 37,055,628,839  | 7,245,213,642   | 142,522,587,369 |
| Debt                            |                   |   |                    |                 |                 |                 |
| CORPORATE BONDS/DEBENTURES      | 0                 | 0                                       | 0                  | 0               | 0               | 0               |
| GOVERNMENT BONDS -              | 0                 | 0                                       | 0                  | 0               | 0               | 0               |
| STATE AND LOCAL                 |                   |   |                    |                 |                 |                 |
| GOVERNMENT BONDS - FED.         | 76,148            | 73,261,040                              | 36,833             | 32,429,751      | 36,290          | 34,183,304      |
| SUPRANATIONAL BONDS             | 0                 | 1                                       | ı                  |                 | 0               | 1               |
| Sub Total                       | 76,148            | 73,261,040                              | 36,833             | 32,429,751      | 36,290          | 34,183,304      |
| <b>Exchange Traded Products</b> |                   |   |                    |                 |                 |                 |
| ETP                             | 11,336            | 1,355,388                               | 15,400,141         | 198,817,469     | 65,510          | 621,550         |
| Sub Total                       | 11,336            | 1,355,388                               | 15,400,141         | 198,817,469     | 65,510          | 621,550         |
| מומות וכנמו                     | 0,110,74          | 100000000000000000000000000000000000000 | , 10, t00, 00 t, t | 37,400,00,00,00 | 1++():0,0+4()   | 144,00,,00,144  |

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|--|---------------|----------------|---------------|-----------------|----------------|-----------------|
| SECTOR                                 | VOLUME        | IL<br>VALUE    | VOLUME        | VALUE           | VOLUME         | - VALUE         |
| Equity                                 |               |                |               |                 |                |                 |
| ASeM                                   |               |                |               |                 |                |                 |
| CONGLOMERATES                          | 22,667        | 77,294         | 153           | 533             | 13,198         | 45,005          |
| CONSUMER GOODS                         | 20,762,246    | 28,025,725     | 67,368        | 89841           | 148,072        | 193,299         |
| FINANCIAL SERVICES                     | 0             | 0              | 0             | 0               | 2,500,600      | 2,190,540       |
| OIL AND GAS                            | 116,080       | 58,040         | 19,460        | 9730            | 1,500          | 750             |
| SERVICES                               | 7,568         | 5,827          | 10            | 16              | 10,182,964     | 7,961,151       |
| Sub Total                              | 20,908,561    | 28,166,887     | 86,991        | 100119          | 12,846,334     | 10,390,745      |
| Main Board                             |               |                |               |                 |                |                 |
| AGRICULTURE                            | 19,404,901    | 401,384,920    | 39,596,039    | 626,757,226     | 127,607,849    | 1,561,067,244   |
| CONGLOMERATES                          | 347,362,038   | 770,981,043    | 427,903,441   | 1,126,463,302   | 850,228,053    | 2,432,113,839   |
| CONSTRUCTION/REAL                      | 56,500,398    | 107,945,973    | 65,641,981    | 139,853,237     | 71,720,848     | 490,605,406     |
| CONSUMER GOODS                         | 199,900,414   | 5,708,865,369  | 509,190,076   | 16,500,681,791  | 452,251,572    | 17,566,188,867  |
| FINANCIAL SERVICES                     | 2,641,580,277 | 10,686,467,542 | 5,610,733,554 | 39,637,035,807  | 6,584,031,159  | 44,037,560,881  |
| HEALTHCARE                             | 68,841,738    | 857,285,126    | 84,062,826    | 210,759,573     | 107,532,204    | 373,015,860     |
| ICT                                    | 6,474,803     | 26,469,764     | 17,981,132    | 9,185,238       | 1,960,363      | 1,465,940       |
| INDUSTRIAL GOODS                       | 16,678,316    | 563,469,935    | 37,709,936    | 1,171,673,713   | 69,544,775     | 2,105,826,815   |
| NATURAL RESOURCES                      | 337,330       | 189,709        | 133,902       | 416,776         | 1,192,681      | 893,879         |
| OIL AND GAS                            | 115,141,391   | 2,443,937,344  | 396,759,248   | 10,387,958,216  | 191,662,323    | 7,206,237,101   |
| SERVICES                               | 129,728,943   | 178,569,142    | 160,736,971   | 306,920,941     | 72,784,737     | 146,733,529     |
| Sub Total                              | 3,601,950,549 | 21,745,565,868 | 7,350,449,106 | 70,117,705,820  | 8,530,516,564  | 75,921,709,361  |
| Premium Board                          |               |                |               |                 |                |                 |
| FINANCIAL SERVICES                     | 579,165,977   | 4,787,154,708  | 2,334,316,127 | 24,842,500,934  | 1,869,005,600  | 24,270,551,945  |
| INDUSTRIAL GOODS                       | 5,509,358     | 891,508,358    | 47,574,767    | 7,848,789,738   | 49,413,035     | 9,936,608,644   |
| Sub Total                              | 584,675,335   | 5,678,663,065  | 2,381,890,894 | 32,691,290,672  | 1,918,418,635  | 34,207,160,590  |
| Equity Total                           | 4,207,534,445 | 27,452,395,821 | 9,732,426,991 | 102,809,096,611 | 10,461,781,533 | 110,139,260,695 |
| Debt                                   |               |                |               |                 |                |                 |
| CORPORATE BONDS/DEBENTURES             | 0.00          | 0 (            | 0 (           | 0 0             | 0 (            | 0.00            |
| GOVEKNMEN I BONDS -<br>STATE AND LOCAL | 0.00          | D              | 0             | 00:00           | 0              | 0               |
| GOVERNMENT BONDS - FED.                | 21,880        | 20,427,627     | 13,216        | 12,598,031      | 28,996         | 28,489,702      |
| SUPRANATIONAL BONDS                    | 0             | 0              | 0             | 0               | 0              | 0               |
| Sub Total                              | 21,880        | 20,427,627     | 13,216        | 12,598,031      | 28,996         | 28,489,702      |
| <b>Exchange Traded Products</b>        |               |                |               |                 |                |                 |
| ETP                                    | 2,159         | 44,205         | 2,555         | 152,490         | 41,267,245     | 199,805,164     |
| Sub Total                              | 2,159         | 44,205         | 2,555         | 152,490         | 41,267,245     | 199,805,164     |
| Grand Total                            | 4,207,558,484 | 27,472,867,652 | 9,732,442,762 | 102,821,847,132 | 10,503,077,774 | 110,367,555,561 |
|  |               |                |               |                 |                |                 |

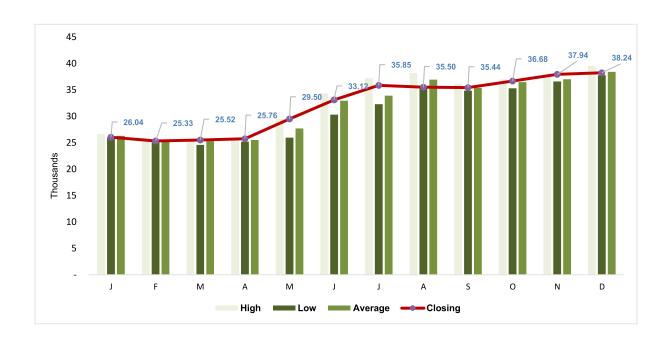
July to September 2017

| SECTOR                                | VOLUME        | VALUE          | VOLUME        | VALUE           | VOLUME        | VALUE          |
|---------------------------------------|---------------|----------------|---------------|-----------------|---------------|----------------|
| Equity                                |               |                |               |                 |               |                |
| ASeM                                  |               |                |               |                 |               |                |
| CONSTRUCTION/REAL                     | 0             | 0              | 1,100         | 616             | 09            | 34             |
| CONSUMER GOODS                        | 24,120        | 33,062         | 16,701        | 22,251          | 20,707,107    | 24,851,999     |
| CONGLOMERATES                         | 70,150        | 227,347        | 21,518        | 68,718          | 13,590        | 41,857         |
| HEALTHCARE                            | 0             | 0              | 0             | 0               | 0             | 0              |
| FINANCIAL SERVICES                    | 0             | 0              | 0             | 0               | 0             | 0              |
| OIL AND GAS                           | 3,250         | 1,625          | 56,196        | 28,100          | 30,500        | 15,250         |
| SERVICES                              | 1,500         | 1,290          | 7,200         | 6,192           | 700           | 594            |
| Sub Total                             | 99,020        | 263,324        | 102,715       | 125,877         | 20,751,957    | 24,909,734     |
| Main Board                            |               |                |               |                 |               |                |
| AGRICULTURE                           | 67,243,400    | 1,576,450,664  | 275,975,074   | 861,519,506     | 21,330,467    | 588,970,726    |
| CONGLOMERATES                         | 432,970,111   | 895,021,623    | 295,634,041   | 968,662,699     | 167,852,553   | 483,227,404    |
| CONSTRUCTION/REAL                     | 31,062,624    | 201,024,749    | 15,513,975    | 81,514,699      | 30,682,675    | 118,043,118    |
| CONSUMER GOODS                        | 346,180,006   | 15,022,447,914 | 531,895,570   | 33,784,371,929  | 223,424,020   | 18,441,509,920 |
| FINANCIAL SERVICES                    | 6,286,756,701 | 51,692,893,322 | 4,512,832,534 | 44,667,166,106  | 2,889,133,784 | 30,004,363,128 |
| HEALTHCARE                            | 71,820,746    | 270,663,008    | 40,221,572    | 155,569,277     | 26,946,273    | 93,871,948     |
| ICT                                   | 14,063,506    | 70,221,041     | 630,598       | 932,478         | 3,048,209     | 4,154,917      |
| INDUSTRIAL GOODS                      | 46,236,024    | 1,407,145,536  | 89,382,978    | 2,934,182,359   | 198,845,185   | 2,570,728,779  |
| NATURAL RESOURCES                     | 2,096,150     | 905'989'9      | 2,332,097     | 8,266,433       | 785,907       | 2,903,868      |
| OIL AND GAS                           | 124,078,665   | 3,557,285,917  | 121,217,886   | 3,375,299,382   | 62,929,809    | 1,813,736,719  |
| SERVICES                              | 51,580,614    | 122,704,538    | 127,036,373   | 232,432,638     | 56,988,535    | 102,982,666    |
| Sub Total                             | 7,474,088,547 | 74,822,544,819 | 6,012,672,698 | 87,069,917,505  | 3,681,967,417 | 54,224,493,192 |
| Premium Board                         |               |                |               |                 |               |                |
| FINANCIAL SERVICES                    | 1,160,991,229 | 16,545,140,248 | 1,017,308,228 | 17,316,718,850  | 488,689,892   | 7,558,172,859  |
| INDUSTRIAL GOODS                      | 26,404,700    | 5,708,503,743  | 446,652,437   | 94,042,619,555  | 14,297,064    | 2,956,325,123  |
| Sub Total                             | 1,187,395,929 | 22,253,643,992 | 1,463,960,665 | 111,359,338,404 | 502,986,956   | 10,514,497,982 |
| Equity Total<br>Debt                  | 8,661,583,496 | 97,076,452,134 | 7,476,736,078 | 198,429,381,786 | 4,205,706,330 | 64,763,900,909 |
| CORPORATE BONDS/DEBENTURES            | 0             | 0              | 0             | 0               | 0             | 0              |
| GOVERNMENT BONDS -<br>STATE AND LOCAL | 0             | 0              | 0             | 0               | 0             | 0              |
| GOVERNMENT BONDS -FED.                | 17,550        | 18,470,995     | 32,353        | 30,229,899      | 21,427        | 20,541,543     |
| SUPRANATIONAL BONDS                   | 0             | 0              | 0             | 0               | 0             | 0              |
| Sub Total                             | 17,550        | 18,470,995     | 32,353        | 30,229,899      | 21,427        | 20,541,543     |
| <b>Exchange Traded Products</b>       |               |                |               |                 |               |                |
| ETP                                   | 2,918,601     | 31,636,029     | 99,192        | 2,097,606       | 4,597         | 903,933        |
| Sub Total                             | 2,918,601     | 31,636,029     | 99,192        | 2,097,606       | 4,597         | 903,933        |
| Grand Total                           | 8.664.519.647 | 97.126.559.158 | 7.476.867.623 | 198 461 709 291 | 4 205 732 354 | 84 785 346 386 |

| SECTOR         VOLUME           ASeM         3,060           CONSTRUCTION/REAL         20,797,814           CONSUMER GOODS         1,050           FINANCIAL SERVICES         1,320           OIL AND GAS         373,150           SERVICES         373,150           SERVICES         373,153         1           SUB TOTAL         37,371,533         1           CONSTRUCTION/REAL         37,371,533         1           CONSUMER GOODS         37,30,120         20           FINANCIAL SERVICES         3,730,120         20           CONSUMER GOODS         35,538,991         16           HEALTHCARE         37,30,120         26           ICT         35,2538,991         16           INDUSTRIAL GOODS         37,483,071         1           SERVICES         37,483,071         1           SERVICES         4,943,293,525         48,4           SERVICES         4,943,293,525         48,4           SUB TOTAI         5,748,960,341         63,9           FEQUITY TOTAI         5,748,960,341         63,9           GOVERNMENT BONDS         600/ENTRAL BONDS         12,914           SUB TOTAI         5,748,960,341  | VALUE          | LIWII IOX      |                 | LIWII 102     |                 |
|---|----------------|----------------|-----------------|---------------|-----------------|
| ATES ATES ATES ATES ATES ATES ATES BRVICES 1,050 1,320 373,150 21,176,394 1,320 373,153 1 ATES 299,527,631 10,153 37,371,533 1 ATES 37,371,533 1 ATES 37,371,533 1 10,2152 37,371,533 1 10,2152 37,371,533 1 110,238,991 110,2339,851 119,339,851 119,339,851 119,339,851 4,943,293,525 48,490,422 15,748,960,341 12,914 T BONDS OCAL T BONDS - FED ONAL BONDS O    |                | VOLO35         | VALUE           | VOLOZE        | VALUE           |
| SOODS 20,797,814  ATES 1,050  SPATES 0  1,320  1,320  373,150  21,176,394  1,320  373,153  ATES 299,527,631  102,152  SOODS 3,999,641,859 26,825,904  102,152  SOODS 3,999,641,859 26,834,83071  119,339,851  119,339,851  A4,943,293,525  A8,490,422  BONDS 784,490,422  TBONDS 0  TBONDS - FED 12,914   |                |                |                 |               |                 |
| SOODS 20,797,814  ATES 1,050  SOODS 1,050  RVICES 1,1320  373,150  21,176,394  1,320  373,153  ATES 299,527,631  102,152  SOODS 3,999,641,859  COURCES 3,999,641,899  COURCES 3,999,641    |                |                |                 |               |                 |
| SOODS 20,797,814  ATES 1,050  RVICES 1,320 373,150 373,150 21,176,394  E 37,371,533 1  SOODS 3,999,641,859 26 SOODS 3,943,293,525 48,494,943,293,525 48,494,943,293,525 48,494,943,293,525 15,494,960,341 63,980  T BONDS 0 12,914  T BONDS - FED 12,914  | 1,714          | 0              |                 | 0             | 1               |
| ATES 1,050  RVICES 1,320 373,150 373,150 21,176,394  E  | 24,963,036     | 11,450         | 13,740          | 8,894,771     | 10,672,975      |
| ERVICES 1,320 373,150 373,150 21,176,394  EXAMEN 21,176,394  EXAMEN 37,371,533 1 37,371,533 1 500DS 3,999,641,859 26 53,625,904 102,152 500DS 3,999,641,859 26 119,339,851 119,339,851 119,339,851 119,339,851 119,339,851 119,339,851 119,339,851 119,399,422 15,494 500DS 784,490,422 15,5748,960,341 63,98  EXAMEN S 16,919,456 3 12,748,960,341 63,99  EXAMEN S 12,914  END S 142,277   | 3,234          | 2,086          | 6,425           | 330,710       | 988,491         |
| 1,320 373,150 21,176,394  E 37,371,533 ATES SOODS SOOD    | 0              | 5              | 4               | 260,000       | 203,600         |
| 373,150 21,176,394  21,176,394  ATES ATES 299,527,631 10 50ODS 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 3,730,120 10,152 3,995,641,859 26 53,625,904 10,2152 39,520,973 119,339,851 119,314  | 099            | 8,560          | 4,280           | 16,850        | 8,425           |
| E 37,371,533 1  ATES 299,527,631 1  SOUNREAL 3,730,120  SOODS 3,999,641,859 26  A11,440 37,483,071 119,339,851 119,314 119,377 112,914  | 321,019        | 116,090        | 92,638          | 28,302        | 24,376          |
| E 37,371,533 1  ATES 299,527,631 1  SOUNREAL 3,730,120  SOODS 3,999,641,859 26  SA,625,904 102,152  SOODS 39,520,973 1  119,339,851 119,314 119,314   | 25,289,662     | 138,191        | 120,087         | 9,530,633     | 11,897,868      |
| ATES 37,371,533 1  ATES 299,527,631 1  ON/REAL 3,730,120  GOODS 3,999,641,859 26  FRVICES 3,999,641,859 26  53,625,904 102,152  GOODS 39,520,973 1  119,339,851 119,314 119,314   |                |                |                 |               |                 |
| ATES 299,527,631 1  DN/REAL 3,730,120  GOODS 3,999,641,859 26  SA,625,904  102,152  SOODS 3,999,641,859 26  SA,625,904  102,152  SOODS 39,520,973  119,339,851  119,339,851  A,943,293,525  A8,490,422  I5,748,960,341  T BONDS 0  T BONDS 0  OCAL  T BONDS - FED 12,914  T BONDS - FED 12,914  RAL BONDS - FED 12,914  | 1,348,886,968  | 21,092,285     | 806,734,065     | 24,560,551    | 645,622,951     |
| SOODS 3,730,120 SOODS 352,538,991 16 SOODS 3,999,641,859 26 S3,625,904 102,152 SOODS 39,520,973 1 119,339,851 119,339,851 119,339,851 119,339,851 119,339,851 119,399,851 119,    | 1,134,658,047  | 11,601,015,499 | 15,140,913,165  | 1,252,057,314 | 3,421,652,310   |
| SOODS 352,538,991 16 SIRVICES 3,999,641,859 26 53,625,904 102,152 50ODS 39,520,973 1 119,339,851 119,3    | 25,810,089     | 10,753,088     | 54,758,940      | 7,059,935     | 72,839,812      |
| FRVICES 3,999,641,859 26 53,625,904 102,152 50ODS 39,520,973 1 119,339,851 119    | 16,620,058,880 | 714,802,322    | 42,128,913,329  | 476,683,729   | 17,962,038,764  |
| 53,625,904 102,152 102,152 39,520,973 110,339,851 119,    | 26,126,228,065 | 7,000,713,093  | 24,621,169,564  | 4,538,440,614 | 33,659,705,108  |
| 102,152<br>500DS 39,520,973 1<br>50URCES 41,440<br>37,483,071 1<br>119,339,851<br>4,943,293,525 48,49410,456<br>500DS 767,570,966 11<br>16,919,456 3784,490,422 15,784,490,422 15,748,960,341 63,98<br>BONDS 784,490,422 15,748,960,341 63,98<br>DCAL 12,914 63,98<br>T BONDS - FED. 12,914<br>T BONDS - FED. 12,914<br>I BONDS - FED. 12,914   | 230,804,276    | 112,226,324    | 483,415,493     | 39,437,419    | 160,276,151     |
| SOODS 39,520,973 1<br>SOURCES 41,440<br>37,483,071 1<br>119,339,851<br>4,943,293,525 48,4941<br>ERVICES 767,570,966 11<br>16,919,456 3<br>SOODS 784,490,422 15,744,490,422 15,5748,960,341 63,96<br>DCAL 12,914 63,90<br>NAL BONDS - FED. 12,914<br>I BONDS - FED. 12,914<br>I BONDS - FED. 12,914<br>I BONDS - FED. 12,914   | 270,984        | 17,696,581     | 8,935,968       | 2,797,688     | 1,925,664       |
| 37,483,071 1<br>119,339,851 119,339,851 4,943,293,525 48,4943,293,525 48,4943,293,525 48,4960,52 15,910,422 15,748,960,341 63,548 | 1,216,069,599  | 46,804,439     | 796,594,426     | 42,812,046    | 1,429,778,204   |
| 37,483,071 119,339,851 119,339,851 49,43,293,525 48,490,422 15,900DS 784,490,422 15,748,960,341 63,900 CAL T BONDS 0 0 DCAL T BONDS - FED. 12,914 ed Products 12,914  | 1,638,248      | 1,402,842      | 6,259,145       | 32,002,222    | 16,556,802      |
| Cital         4,943,293,525           botal         4,943,293,525           lum Board         767,570,966           CIAL SERVICES         16,919,456           otal         784,490,422           y Total         5,748,960,341           DRATE BONDS         0           RNMENT BONDS -         0           AND LOCAL         12,914           RNMENT BONDS - FED.         12,914           ANATIONAL BONDS - FED.         0           otal         12,914           notal         12,914  | 1,460,647,108  | 76,540,964     | 4,345,712,745   | 73,110,656    | 5,605,463,480   |
| otal         4,943,293,525           ium Board         767,570,966           CIAL SERVICES         16,919,456           itrial GOODS         784,490,422           iotal         5,748,960,341           DRATE BONDS         0           RNMENT BONDS -         0           AND LOCAL         12,914           RNMENT BONDS -         0           AND LOCAL         12,914           ANATIONAL BONDS -         0           iotal         12,914           iotal         12,914  | 239,786,920    | 371,788,314    | 362,434,869     | 62,913,914    | 120,563,519     |
| ium Board     767,570,966       CIAL SERVICES     16,919,456       iTRIAL GOODS     16,919,456       iotal     784,490,422       y Total     5,748,960,341       DRATE BONDS     0       RNMENT BONDS -     0       AND LOCAL     12,914       RNMENT BONDS - FED.     12,914       ANATIONAL BONDS     0       iotal     12,914       iotal     12,914   | 48,404,859,182 | 19,974,835,751 | 88,755,841,709  | 6,551,876,088 | 63,096,422,765  |
| CIAL SERVICES       767,570,966         STRIAL GOODS       16,919,456         otal       784,490,422         y Total       5,748,960,341         DRATE BONDS       0         RNMENT BONDS -       0         AND LOCAL       12,914         RNMENT BONDS - FED.       12,914         ANATIONAL BONDS       0         otal       12,914         ige Traded Products       12,914  |                |                |                 |               |                 |
| otal         784,490,422           otal         784,490,422           y Total         5,748,960,341           DRATE BONDS         0           RNMENT BONDS -         0           AND LOCAL         12,914           RNMENT BONDS - FED.         12,914           ANATIONAL BONDS         0           otal         12,914           ige Traded Products         12,914   | 11,800,600,771 | 1,366,176,542  | 19,295,422,493  | 1,493,652,259 | 24,969,281,605  |
| otal         784,490,422           y Total         5,748,960,341           DRATE BONDS         0           RNMENT BONDS -         0           AND LOCAL         12,914           RNMENT BONDS - FED.         12,914           ANATIONAL BONDS         0           Octal         12,914           ige Traded Products         12,914   | 3,678,977,111  | 146,479,729    | 31,194,620,790  | 866,006,538   | 152,321,506,356 |
| y Total         5,748,960,341           DRATE BONDS         0           RNMENT BONDS -         0           AND LOCAL         12,914           RNMENT BONDS - FED.         12,914           ANATIONAL BONDS         0           Octal         12,914           Nge Traded Products         12,914  | 15,479,577,881 | 1,512,656,271  | 50,490,043,282  | 2,159,658,797 | 177,290,787,961 |
| DRATE BONDS<br>RNMENT BONDS -<br>AND LOCAL<br>RNMENT BONDS - FED. 12,91<br>ANATIONAL BONDS 12,91<br>Otal 12,91  | 63,909,726,726 | 21,487,630,213 | 139,246,005,079 | 8,721,065,518 | 240,399,108,593 |
| FORATE BONDS  FERNMENT BONDS -  E AND LOCAL  FERNMENT BONDS - FED. 12,91  RANATIONAL BONDS 12,91  Total 12,91   |                |                |                 |               |                 |
| FENMENT BONDS - TE AND LOCAL FERNMENT BONDS - FED. 12,91 RANATIONAL BONDS 12,91  Total 12,91  ARADA Traded Products 142.27  | 0              | 0              | 1               | 0             |                 |
| TE AND LOCAL FERNMENT BONDS - FED. RANATIONAL BONDS  Total ange Traded Products   | 0              | 0              | 1               | 421,093       | 434,744,024     |
| FERNMENT BONDS - FED. RANATIONAL BONDS  Total ange Traded Products  |                |                |                 |               |                 |
| RANATIONAL BONDS<br><b>Total</b><br>ange Traded Products  | 12,355,730     | 40,550         | 42,587,745      | 15,981        | 15,463,585      |
| <b>Total</b><br>ange Traded Products  | 0              | 0              | 1               | 0             | 1               |
| ange Traded Products  | 12,355,730     | 40,550         | 42,587,745      | 437,074       | 450,207,609     |
|   |                |                |                 |               |                 |
|   | 13,651,937     | 1,157,766      | 6,427,502       | 1,193,702     | 12,140,867      |
| Sub Total 142,277   | 13,651,937     | 1,157,766      | 6,427,502       | 1,193,702.00  | 12,140,867      |
| Grand Total 5,749,115,532 63,9  | 63,935,734,393 | 21,488,828,529 | 139,295,020,325 | 8,722,696,294 | 240,861,457,070 |

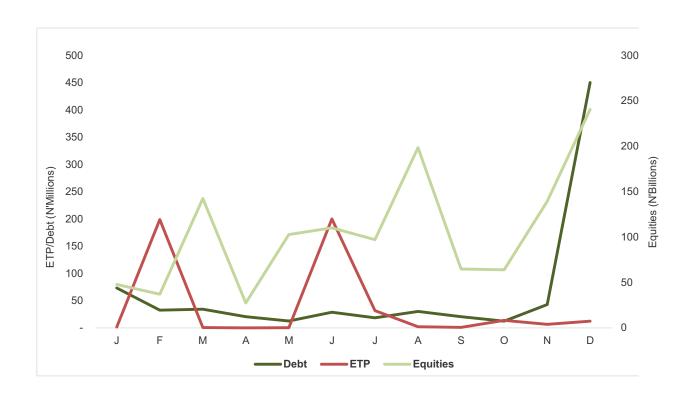
### All Share Index 2017

| Month | High      | Low       | Average   | Closing   |
|-------|-----------|-----------|-----------|-----------|
| J     | 26,616.89 | 26,036.24 | 26,306.07 | 26,036.24 |
| F     | 25,936.24 | 25,032.17 | 25,376.93 | 25,329.08 |
| М     | 25,671.55 | 24,581.99 | 25,297.69 | 25,516.34 |
| А     | 25,818.87 | 25,189.37 | 25,518.50 | 25,758.51 |
| М     | 29,498.31 | 25,965.18 | 27,705.98 | 29,498.31 |
| J     | 34,375.60 | 30,314.14 | 32,951.65 | 33,117.48 |
| J     | 37,245.17 | 32,302.32 | 33,908.49 | 35,847.75 |
| Α     | 38,198.60 | 35,504.62 | 36,956.04 | 35,504.62 |
| S     | 36,116.19 | 34,846.82 | 35,372.67 | 35,439.98 |
| 0     | 36,970.81 | 35,306.09 | 36,467.94 | 36,680.29 |
| Ν     | 37,944.60 | 36,600.07 | 37,029.32 | 37,944.60 |
| D     | 39,534.14 | 37,783.76 | 38,430.60 | 38,243.19 |



# Monthly Trading Activities by Value(N) 2017

| Month | Debt        | ETPs        | Equities          | Total             |
|-------|-------------|-------------|-------------------|-------------------|
| J     | 73,261,040  | 1,355,388   | 47,661,559,260    | 47,736,175,689    |
| F     | 32,429,751  | 198,817,469 | 37,055,628,839    | 37,286,876,058    |
| M     | 34,183,304  | 621,550     | 142,522,587,369   | 142,557,392,223   |
| Α     | 20,427,627  | 44,205      | 27,452,395,821    | 27,472,867,652    |
| M     | 12,598,031  | 152,490     | 102,809,096,611   | 102,821,847,132   |
| J     | 28,489,702  | 199,805,164 | 110,139,260,695   | 110,367,555,561   |
| J     | 18,470,995  | 31,636,029  | 97,076,452,134    | 97,126,559,158    |
| А     | 30,229,899  | 2,097,606   | 198,429,381,786   | 198,461,709,291   |
| S     | 20,541,543  | 903,933     | 64,763,900,909    | 64,785,346,386    |
| 0     | 12,355,730  | 13,651,937  | 63,909,726,725    | 63,935,734,392    |
| Ν     | 42,587,745  | 6,427,502   | 139,246,005,079   | 139,295,020,325   |
| D     | 450,207,609 | 12,140,867  | 240,399,108,593   | 240,861,457,070   |
|       | 775,782,976 | 467,654,139 | 1,271,465,103,822 | 1,272,708,540,937 |



## Summary of Trading Activities Jan to Dec 2017

| Month | Deals   | Volume          | Value (N)         |
|-------|---------|-----------------|-------------------|
| J     | 61,600  | 8,116,742,753   | 47,736,175,689    |
| F     | 55,021  | 4,409,984,929   | 37,286,876,058    |
| M     | 66,333  | 7,245,315,442   | 142,557,392,223   |
| Α     | 53,710  | 4,207,558,484   | 27,472,867,652    |
| M     | 93,947  | 9,732,442,762   | 102,821,847,132   |
| J     | 118,716 | 10,503,077,774  | 110,367,555,561   |
| J     | 89,988  | 8,664,519,647   | 97,126,559,158    |
| Α     | 97,075  | 7,476,867,623   | 198,461,709,291   |
| S     | 64,855  | 4,205,732,354   | 64,785,346,386    |
| 0     | 79,169  | 5,749,115,532   | 63,935,734,392    |
| Ν     | 85,427  | 21,488,828,529  | 139,295,020,325   |
| D     | 81,247  | 8,722,696,294   | 240,861,457,070   |
|       | 947,088 | 100,522,882,123 | 1,272,708,540,937 |



### **Growth in Listed Securities**

| Board/Asset<br>Class  | Securities<br>(as at 30<br>December<br>2016) | New<br>Listings | Supplementary <sup>1</sup><br>Listings | Migration | Delisted/<br>Matured | Securities<br>(as at 31<br>December<br>2017) | Percentage<br>change (%) |
|-----------------------|--|-----------------|--|-----------|----------------------|--|--------------------------|
| Premium Board         | 3 companies                                  | 0               | 0                                      | 0         | 0                    | 3 companies                                  | 0                        |
|                       | 158<br>companies                             | 3               | 14                                     | (1)       | (6)                  | 154 companies                                | (2.5)                    |
| Main Board            | 0 preference<br>shares                       | 0               | 0                                      | 0         | 0                    | O preference<br>shares                       | 0                        |
|                       | 3 REITs                                      | 0               | 0                                      | 0         | 0                    | 3 REITs                                      | 0                        |
|                       | 2 funds <sup>2</sup>                         | 0               | 0                                      | 0         | 0                    | 2 funds                                      | 0                        |
| ASeM                  | 9 companies                                  | 0               | 0                                      | 1         | 0                    | 10 companies                                 | 11.1                     |
| Bonds                 | 64 bonds                                     | 27              | 17                                     | 0         | (6)                  | 85 bonds                                     | 32.8                     |
| ETPs                  | 8 ETFs                                       | 1               | 0                                      | 0         | 0                    | 9 ETFs                                       | 12.5                     |
| Memorandum<br>Listing | 29 mutual<br>funds                           | 15              | 0                                      | 0         | 0                    | 44 mutual<br>funds                           | 51.72                    |
| Total                 | 276  | 46              | 31                                     | o         | (12)                 | 310  | 12.32                    |

Listing Statistics from 1 January 2017 to 31 December 2017

Note that the changes within the period under consideration as shown above are:

### Main Board:

- Three (3) new listings
- Fourteen (14) supplementary listings
- One (1) company migrated from the Main Board to the ASeM Board
- Six (6) companies were delisted from the Daily Official List of The Exchange

### ASeM Board:

- One (1) company migrated to ASeM Board from Main Board.

### Bonds:

- Twenty seven (27) new bond listings
- Seventeen (17) supplementary listings
- Six (6) bonds were delisted at their maturity dates from Daily Official List of The Exchange

### ETFs:

- One (1) new listing

### Memorandum Listings:

- Fifteen (15) new listings

<sup>&</sup>lt;sup>1</sup>Not included in the computation of the total

<sup>&</sup>lt;sup>2</sup>These funds trade as equities

# Active Dealing Members as of 31 Dec 2017

|          | ve bearing members as one                      | CTATUS. |
|----------|--|---------|
| S/N<br>A | FIRM ACTIVE DEALING MEMBER FIRMS               | STATUS  |
| 1        | Adonai Stockbrokers Limited                    | Active  |
| 2        | Afrinvest Securities Limited                   | Active  |
| 3        | Alangrange Securities Limited                  | Active  |
| 4        | Amyn Investment Limited                        | Active  |
| 5        | Anchoria Investment and Securities Limited     | Active  |
| 6        | Apel Asset Limited                             | Active  |
| 7        | Apt Securities and Funds Limited               | Active  |
| 8        | ARM Securities Limited                         | Active  |
| 9        | Arthur Stevens Asset Management Limited        | Active  |
| 10       | Associated Asset Managers Limited              | Active  |
| 11       | Atlass Portfolio Limited                       | Active  |
| 12       | Bauchi Investment Corp. Sec Limited            | Active  |
| 13       | Belfry Investment and Securities Limited       | Active  |
| 14       | Bestworth Assets and Trust Limited             | Active  |
| 15       | Calyx Securities Limited                       | Active  |
| 16       | Camry Securities Limited                       | Active  |
| 17       | Capital Asset Limited                          | Active  |
| 18       | Capital Bancorp Plc                            | Active  |
| 19       | Capital Express Securities Limited             | Active  |
| 20       | Capital Trust Brokers Limited                  | Active  |
| 21       | Cardinal Stone Securities Limited              | Active  |
| 22       | Cashcraft Securities Limited                   | Active  |
| 23       | Cashville Investment and Securities Limited    | Active  |
| 24       | CDL Capital Markets Limited                    | Active  |
| 25       | Centre Point Investment Limited                | Active  |
| 26       | Century Securities Limited                     | Active  |
| 27       | Chapel Hill Denham Securities Limited          | Active  |
| 28       | Chartwell Securities Limited                   | Active  |
| 29       | Citi Investment Capital Limited                | Active  |
| 30       | City Code Trust and Investment Company Limited | Active  |
| 31       | CLG Stockbrokers Limited                       | Active  |
| 32       | Compass Investment and Securities Limited      | Active  |
| 33       | Cordros Securities Limited                     | Active  |
| 34       | Core Trust and Investment Limited              | Active  |
| 35       | Coronation Securities Limited                  | Active  |
| 36       | Cowry Securities Limited                       | Active  |
| 37       | Crane Securities Limited                       | Active  |
| 38       | Crossworld Securities Limited                  | Active  |
| 39       | Crown Capital Limited                          | Active  |
| 40       | CSL Stockbrokers Limited                       | Active  |
| 41       | Deep Trust Investment Limited                  | Active  |
| 42       | Delords Securities Limited                     | Active  |
| 43       | Dependable Securities Limited                  | Active  |
| 44       | Diamond Securities Limited                     | Active  |
| 45       | Dominion Trust Limited                         | Active  |
| 46       | DSU Brokerage Services Limited                 | Active  |
| 47       | Dunbell Securities Limited                     | Active  |
| 48       | Dunn Loren Merrifield Securities Limited       | Active  |
| 49       | Dynamic Portfolio Limited                      | Active  |
| 13       | - j  |         |

| 50  | EDC Securities Limited                            | Active |
|-----|---|--------|
| 51  | Edgefield Capital Management Limited              | Active |
| 52  | EFCP Limited                                      | Active |
| 53  | El-Elyon Alliance and Securities Ltd              | Active |
| 54  | Elixir Securities Limited                         | Active |
| 55  | Enterprise Stockbrokers Limited                   | Active |
| 56  | Equity Capital Solutions Limited                  | Active |
| 57  | Eurocomm Securities Limited                       | Active |
| 58  | Express Portfolio Services Limited                | Active |
| 59  | Falcon Securities Limited                         | Active |
| 60  | FBC Trust and Securities Limited                  | Active |
| 61  | FBNQuest Securities Limited                       | Active |
| 62  | FCSL Asset Management Company Limited             | Active |
| 63  | Fidelity Finance Company Limited                  | Active |
| 64  | Financial and Analytics Capital Limited           | Active |
| 65  | Financial Trust Company Limited                   | Active |
| 66  | Finmal Finance Services Limited                   | Active |
| 67  | First Integrated Capital Manangement Limited      | Active |
| 68  | First Stockbrokers Limited                        | Active |
| 69  | FIS Securities Limited                            | Active |
| 70  | Foresight Securities and Investment Limited       | Active |
| 71  | Forte Financial Limited                           | Active |
| 72  | Forthright Securities and Investments Limited     | Active |
| 73  | Fortress Capital Limited                          | Active |
| 74  | FSDH Securities Limited                           | Active |
| 75  | FSL Securities Limited                            | Active |
| 76  | Funds Matrix and Assets Mgt Limited               | Active |
| 77  | Fundvine Capital and Securities Limited           | Active |
| 78  | Futureview Securities Limited                     | Active |
| 79  | Gidauniya Investment and Securities Limited       | Active |
| 80  | Global Asset Management (Nig) Limited             | Active |
| 81  | GlobalView Capital Limited                        | Active |
| 82  | Golden Securities Limited                         | Active |
| 83  | Greenwich Securities Limited                      | Active |
| 84  | Growth & Development Asset Management Limited     | Active |
| 85  | Gruene Capital Limited                            | Active |
| 86  | GTI Securities Limited                            | Active |
| 87  | Harmony Securities Limited                        | Active |
| 88  | Heartbeat Investment Limited                      | Active |
| 89  | Hedge Securities and Investment Limited           | Active |
| 90  | Helix Securities Limited                          | Active |
| 91  | Heritage Capital Markets Limited                  | Active |
| 92  | ICMG securities Limited                           | Active |
| 93  | Icon Stockbrokers Limited                         | Active |
| 94  | Imperial Assets Managers Limited                  | Active |
| 95  | Integrated Trust and Investment Limited           | Active |
| 96  | Interstate Securities Limited                     | Active |
| 97  | Investment Centre Limited                         | Active |
| 98  | Investment One Stockbrokers International Limited | Active |
| 99  | Investors and Trust Company Limited               | Active |
| 100 | Kapital Care Trust and Securities Limited         | Active |
| 101 | Kedari Capital Limited                            | Active |

| 100 | Vinlay Cocurities Limited  | A ctive    |
|-----|--|------------|
| 102 | Kinley Securities Limited  | Active     |
| 103 | Kundila Finance Services Limited                                 | Active     |
| 104 | Lambeth Trust and Investment Company Limited                     | Active     |
| 105 | Lead Securities and Investment Limited                           | Active     |
| 106 | Lighthouse Asset Management Limited                              | Active     |
| 107 | Longterm Global Capital Limited                                  | Active     |
| 108 | Magnartis Finance and Investment Limited                         | Active     |
| 109 | Mainstreet Bank Securities Limited                               | Active     |
| 110 | Marimpex Finance and Investment Company Limited                  | Active     |
| 111 | Marriot Securities and Investment Co. Limited                    | Active     |
| 112 | Mayfield Investment Limited                                      | Active     |
| 113 | MBC Securities Limited   | Active     |
| 114 | MBL Financial Services Limited                                   | Active     |
| 115 | Mega Equities Limited  | Active     |
| 116 | Meristem Stockbrokers Limited                                    | Active     |
| 117 | Midas Stockbrokers Limited                                       | Active     |
| 118 | Milestone Capital Management Limited                             | Active     |
| 119 | Mission Securities Limited                                       | Active     |
| 120 | Molten Trust Limited   | Active     |
| 121 | Morgan Capital Securities Limited                                | Active     |
| 122 | Mountain Investment and Securities Limited                       | Active     |
| 123 | Network Capital Limited  | Active     |
| 124 | Network Capital Limited  Networth Securities and Finance Limited | Active     |
| 125 | Newdevco Investments and Securities Limited                      | Active     |
| 125 |  | Active     |
|     | Nigerian International Securities Ltd                            |            |
| 127 | Nigerian Stockbrokers Limited                                    | Active     |
| 128 | Nova Finance and Securities Limited                              | Active     |
| 129 | PAC Securities Limited   | Active     |
| 130 | Peace Capital Markets Limited                                    | Active     |
| 131 | Phronesis Securities Limited                                     | Active     |
| 132 | Pilot Securities Limited   | Active     |
| 133 | Pinefields Investment Services Limited                           | Active     |
| 134 | PIPC Securities Limited  | Active     |
| 135 | Pivot Capital Limited  | Active     |
| 136 | Planet Capital Limited   | Active     |
| 137 | Portfolio Advisers Limited                                       | Active     |
| 138 | Primera Africa Securities Limited                                | Active     |
| 139 | Primewealth Capital Limited                                      | Active     |
| 140 | Prominent Securities Limited                                     | Active     |
| 141 | PSI Securities Limited   | Active     |
| 142 | Pyramid Securities Limited                                       | Active     |
| 143 | Qualinvest Capital Limited                                       | Active     |
| 144 | Rainbow Securities and Investment Company Limited                | Active     |
| 145 | Readings Investment Limited                                      | Active     |
| 146 | Regency Asset Management Limited                                 | Active     |
| 147 | Rencap Securities (Nig) Limited                                  | Active     |
| 148 | Resort Securities and Trust Limited                              | Active     |
| 149 | Reward Investment and Service Limited                            | Active     |
| 150 | RMB Nigeria Stockbrokers Limited                                 | Active     |
| 151 | Rostrum Investment and Securities Limited                        | Active     |
| 152 | Rowet Capital Management Limited                                 | Active     |
| 153 | Royal Crest Finance Limited                                      | Active     |
| 154 | Royal Guaranty and Trust Limited                                 | Active     |
| 155 | Royal Trust Securities Limited                                   | Active     |
| 155 | Noyar Trade decarried Ellittea                                   | / \CCI V C |

| 157 Securities Africa Financial Limited Active 158 Securities and Capital Management Company Limited Active 159 Security Swaps Limited Active 160 SFC Securities Limited Active 161 Shalom Investment and Financial Services Limited Active |  |
|---|--|
| 158 Securities and Capital Management Company Limited Active 159 Security Swaps Limited Active 160 SFC Securities Limited Active 161 Shalom Investment and Financial Services Limited Active  |  |
| 159 Security Swaps Limited Active 160 SFC Securities Limited Active 161 Shalom Investment and Financial Services Limited Active   |  |
| 160 SFC Securities Limited Active 161 Shalom Investment and Financial Services Limited Active   |  |
|   |  |
|   |  |
| 162 Shelong Investments Limited Active Active   |  |
| 163 Sigma Securities Limited Active   |  |
| 164 Signet Investment and Securities Limited Active   |  |
| 165 Skyview Capital Limited Active  |  |
| 166 Smadac Securities Limited Active  |  |
| 167 Solid Rock Securities and Investment Plc Active   |  |
| 168 Spring Trust and Securities Limited Active  |  |
| 169 Springboard Trust and Investment Limited Active   |  |
| 170 Stanbic IBTC Stockbrokers Limited Active  |  |
| 171 Standard Alliance Capital and Asset Management Limited Active   |  |
| 172 Standard Union Securities Limited Active  |  |
| 173 TFS Securities and Investment Company Limited Active  |  |
| 174 The Bridge Securities Limited Active  |  |
| 175 Tiddo Securities Limited Active   |  |
| 176 Tomil Trust Limited Active  |  |
| 177 Topmost Securities Limited Active   |  |
| 178 Tower Securities and Investment Company Limited Active  |  |
| 179 Trade Link Securities Limited Active  |  |
| 180 Traders Trust and Investment Co. Limited Active   |  |
| 181 Transworld Investment Limited Active  |  |
| 182 Trust Yield Securities Limited Active   |  |
| 183 TrustBanc Capital Management Limited Active   |  |
| 184 Trusthouse Investment Limited Active  |  |
| 185 TRW Stockbrokers Limited Active   |  |
| 186 Tyndale Securities Limited Active   |  |
| 187 Unex Capital Limited Active   |  |
| 188 Union Capital Markets Limited Active  |  |
| 189 United Capital Securities Limited Active  |  |
| 190 Valmon Securities Limited Active  |  |
| 191 Valueline Securities and Investment Limited Active  |  |
| 192 Vetiva Securities Limited Active  |  |
| 193 Woodland Capital Markets Plc Active   |  |
| 194 WSTC Financial Services Limited Active  |  |
| 195 Zenith Securities Limited Active  |  |
| 196 Zion Stockbrokers and Securities Limited Active   |  |
| SUMMARY   |  |

|   | SUMMARY                     |     |
|---|-----------------------------|-----|
| Α | Active Dealing Member Firms | 196 |

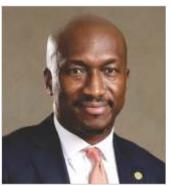
## Management Team



Oscar N. Oyema, OON Chief Executive Officer



**Tinuade Awe** Executive Director, Regulation



Bola Adeeko Head, Shared Services Division



Adekunle Ewuosho Acting Head, Trading Business Division/ Head, Market Services



Tony Ibeziako Acting Head, Listing Business Division/ Head, Primary Markets



Tunji Kazeem Chief Risk Officer



Cyril Eigbobo Chief Financial Officer



Pai Gamde Chief Human Resource Officer



**Olufemi Shobanjo** Head, Broker-Dealer Regulation



Favour Femi-Oyewole Head, Information Security



Rasaq Ozemede Head, Internal Audit



Abdulazeez Babalola Head, Market Surveillance & Investigations



Gabriel Igbeka Head, Administration



Adeyemi Osoba Head, Branch Network



Irene Robinson-Ayanwale Head, Legal Services



Oluwafemi Onifade Head, Secondary Markets



Olumide Orojimi Head, Corporate Communications



Mojisola Adeola Head, Council Secretariat



Kenneth Nwafor Head, Market Operations



Okon Onuntuei Head, Strategy & Innovation



Godstime Iwenekhai Head, Listings Regulation



Tosin Beredugo
Acting Head, Technology Services

### **Moments**



L – R Shows Willie Sam Ndata, Doyen of Stockbrokers; Olunseyi Abe, President, Chartered Institute of Stockbrokers (CIS); Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON, Chief Executive Officer, NSE; Ade Bajomo, former Executive Director, Market Operation and Technology, NSE; Mojisola Adeola, Head, Council Secretariat/ Council Secretary, NSE and Steven Falomo, Head, Securities and Exchange Commission (SEC), Lagos Zonal Office at the Induction Ceremony for Newly Qualified Authorised Dealing Clerks at the NSE.



(L – R), shows Alhaji (Dr) Musbahu Basir, Director, Jaiz Bank Plc; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Alhaji (Dr) Umaru Abdul Mutallab, CON, Chairman, Jaiz Bank Plc and Alhaji (Dr) Umaru Kwairanga, Director, Jaiz Bank Plc at the Listing of Jaiz Bank Plc on NSE



(L – R), shows Oscar N. Onyema, OON, Chief Executive Officer, NSE; Alhaji (Dr) Umaru Abdul Mutallab, CON, Chairman, Jaiz Bank Plc and Hassan Usman, Managing Director/CEO, Jaiz Bank Plc at the Closing Gong ceremony to mark the Listing Jaiz Bank Plc on the NSE.



(L – R), shows Haruna Jalo-Waziri, Former Head, capital Markets Division. Director Jaiz Bank Plc; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Alhaji (Dr) Umaru Abdul Mutallab, CON, Chairman, Jaiz Bank Plc; Hassan Usman, Managing Director/CEO, Jaiz Bank Plc and Alhaji Dr) Musbahu Basir, Director, Jaiz Bank Plc at the Facts Behind the Listing Presentation by Jaiz Bank Plc at the NSE.



L – R shows Abraham Nwankwo, former Director General, Debt Management Office; Muhammad Bello, Honourable Minister of FCT; Amina J. Mohammed, former Honourable Minister of the Environment; His Excellency, Prof Yemi Osinbajo, SAN, GCON, Vice President of The Federal Republic of Nigeria; Babatunde Fashola, Honourable Minister of Power, Works and Housing; Mrs Olufunsho Amosun, The First Lady of Ogun State; Ibrahim Usman Jibril, Hounorable Minister of State for The Environment; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Bolaji Balogun, Chief Executive Officer, Chapel Hill Denham at the Green Bonds Capital Market and Investors Conference at the NSE.



L – R shows, Babatunde Fashola, Honourable Minister of Power, Works and Housing: Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); His Excellency, Prof Yemi Osinbajo, SAN, GCON, Vice President of The Federal Republic of Nigeria and Amina J. Mohammed, Former Honourable Minister of the Environment at the Green Bonds Capital Market and Investors Conference at the NSE.



L-R, Ngozi Edozien, Managing Director, Invivo Partners Ltd; Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Betty Irabor, Publisher, Genevieve Magazine; Prof.Bolanle Awe, OFR; Oscar N. Onyema, OON, CEO, NSE; Ronke Sokefun, Hon. Commissioner for Urban & Physical Planning, Ogun State; Tinuade Awe, Executive Director, Regulation, NSE; Mojisola Adeola, Council Secretary, NSE; and Franca Egwuekwe, Legal Manager, NSE at the 2017 International Women's Day celebrations at NSE.



L- R shows Mr. Ayodele Afolabi, Director, Portfolio Development Department, Debt Management Office (DMO); Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE), Dr. Abraham Nwankwo, former Director General, DMO; Mr. Haruna Jalo-Waziri, former Executive Director, Capital Markets, NSE and Mr. Abubakar Sani Kolo, Head, Portfolio Development Department, DMO at the Listing of Series 1 of the FGN Savings Bond (N2,067,961,000.00) at the Exchange.



L – R shows Alhaji Aliko Dangote, GCON, Fomer National Council President, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON, Chief Executive Officer, NSE; Aigboje Aig-Imoukhuede, CON, Ex-Officio, NSE and Mojisola Adeola, Council Secretary, NSE at the Nigerian Stock Exchange Extra-Ordinary General Meeting (EGM).



L-R, Tinuade Awe, Executive Director, Regulation, The Nigerian Stock Exchange (NSE); Ngozi Edozien, Managing Director, Invivo Partners Ltd; Betty Irabor, Publisher, Genevieve Magazine; Oscar N. Onyema, OON, CEO, NSE; Prof. Bolanie Awe, OFR; Ronke Sokefun, Hon. Commissioner for Urban & Physical Planning, Ogun State; Mojisola Adeola, Council Secretary, NSE; Pai Gamde, Chief Human Resource Officer at the closing gong for Gender Equality at NSE



L – R shows Mr. Abimbola Ogunbanjo, President, National Council, The Nigerian Stock Exchange (NSE); Mr. Oscar N. Onyema, OON, Chief Executive Officer, NSE; Mr. Aigboje Aig-Imoukhuede, CON, Ex-Officio, NSE; Alhaji Aliko Dangote, GCON, former President, National Council, NSE; Mojisola Adeola, Council Secretary, NSE; Alhaji Umaru Kwairanga, former Council Member, NSE; Mr. Oladipo Aina, former Council Member, NSE and Mr. Dunama Balami, former Council Member, NSE at the Nigerian Stock Exchange Extra-Ordinary General Meeting (EGM)



L – R shows James Akume, Country Director, AlESEC; Olumide Orojimi, Head, Corporate Communications, The Nigerian Stock Exchange (NSE);Olasubomi Gbenjo, student, Good Shepherd Schools; Pai Gamde, Chief Human Resources Officer, NSE; Sidikat Olajuwon, City of Knowledge Academy; Umeh Angel, Sacred Heart College; Ayodeji Akinbobola, Head, Children Banking, Access Bank Pic; Maxwell Ezenwa, Team Lead Liability Generation, First Bank Limited; Boluwatiwi Omidiji, former CSR Analyst, NSE and Abimbola Babalola, Head, Market Surveillance, NSE at the Closing Gong Ceremony in commemoration of the Global Money Week.



L – R Ayodeji Akinbobola, Head, Children Banking, Access Bank Plc; Adetokunbo Elliot, Youth Product Manager, First Bank of Nigeria Limited; Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Olumide Orojimi, Head, Corporate Communications, NSE; Abimbola Babalola, Head, Market Surveillance, NSE and David Adonri, Chief Executive Officer, Equity Capital Solutions at the Closing Gong Ceremony in  $\,$  commemoration of the Global Money  $\,$ 



L - R shows Dr. Demola Sogunle, Chief Executive, Stanbic IBTC Bank PLC; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mrs. Sola David-Borha, Chief Executive (Africa Regions), Standard Bank Group; Mr. Yinka Sanni, Chief Executive, Stanbic IBTC Holdings PLC at the Closing Gong Ceremony to introduce the newly appointed CEO of Stanbic IBTC Holdings to capital market stakeholders



L - R shows Professor Mashood Baderin, Head, School of Law, SOAS University of London; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Baroness Valerie Amos, Director, SOAS University of London; HE Mrs. Toyin Saraki, Wife, Senate President, Wellbeing Foundation Africa and Dr. Emilia Onyema, Senior Lecturer, International Commercial Law. SOAS University of London at the Closing Gong Ceremony held at the Exchange to commemorate SOAS 100 years Anniversary.



L – R shows Dr. Demola Sogunle, Chief Executive, Stanbic IBTC Bank PLC; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mrs. Sola David-Borha, Chief Executive (Africa Regions), Standard Bank Group; Mr. Yinka Sanni, Chief Executive, Stanbic IBTC Holdings PLC and Haruna Jalo-Waziri, former Executive Director, Capital Markets, NSE at Closing Gong Ceremony to introduce the newly appointed CEO of Stanbic IBTC Holdings to the capital market stakeholders



L - R shows Damilola Emiola, NSE Graduate Trainee (GT) Class of 2017; Adeolu Towolawi, GT, Class of 2017; Jenny Aigbike, GT, Class of 2017; Joshua Abhulimhen, GT, Class of 2017; Oscar N. Onyema OON, Chief Executive Officer, NSE; Adeoluwa Oni, GT, Class of 2017 Governor; Pai Gamde, Chief Human Resource Officer, NSE; Ayodele Okeniyi, GT, Class of 2017; Omosigho Otarigho, GT, Class of 2017; Adedotun Ogunbiyi, GT, Class of 2017; Luke Ofojebe, GT, Class of 2017; Abimbola Akindolire, GT, of 2017 and Boma Sylvester, NSE GTP Coordinator during The NSE Graduate Trainee Programme, Class of 2017 Closing Gong Ceremony.



L – R shows Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Stephanie Busari, Supervising Producer – Africa, CNN; Oscar N. Onyema, OON, Chief Executive Officer, NSE; Richard Quest, International Business Correspondent, CNN; Ade Bajomo, former Executive Director, Market Operations and Technology, NSE; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, NSE and Tinuade Awe, Executive Director, Regulation, NSE during the NSE Closing Gong ceremony.



L – R shows Ade Bajomo, Former Executive Director, Market Operations and Technology, The Nigerian Stock Exchange (NSE); Pai Gamde, Chief Human Resources Officer, NSE; Oscar N. Onyema, OON, Chief Executive Officer, NSE; Richard Quest, International Business Correspondent, CNN; Stephanie Busari, Supervising Producer – Africa, CNN; Haruna Jalo-Waziri, Former Executive Director, Capital Markets Division, NSE and Tinuade Awe, Executive Director, Regulation, NSE during the NSE Closing Gong ceremony.



L – R shows Ibukun Adebayo, Co-Head, Emerging Markets Strategy, London Stock Exchange Group (LSEG), representing LSEG; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE) representing NSE and Mojisola Adeola, National Council Secetary, NSE at the NSE & LSEG Capital Markets Partnership for Growth renewal ceremony at the NSE.



L – R shows Femi Onifade, Head, Primary Market, The Nigerian Stock Exchange (NSE); Pai Gamde, Chief Human Resource Officer, NSE; Ibukun Adebayo, Co-Head, Emerging Markets Strategy, London Stock Exchange Group, representing LSEG; Haruna Jalo-Waziri, Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE) representing NSE; Mojisola Adeola, Council Secretary, NSE and Nirmal Nandwani, International Markets Associate, LSEG at the NSE & LSEG renewed Capital Markets Partnership for Growth renewal ceremony at the NSE.



L – R shows Ms. Ayotola Jagun, Chief Compliance Officer & Company Secretary, Oando Plc; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mr. Jubril Adewale Tinubu, Group Chief Executive, Oando Plc; Mr. Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, NSE and Mr. Omamofe Boyo, Deputy Group Chief Executive, Oando Plc at Facts Behind the Figures presentation at the Exchange



L – R shows Mr. Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE); Mr. Olufemi Adeyemo, Group Chief Financial Officer; Oando Plc; Mr. Oscar N. Onyema, OON, Chief Executive Officer, NSE; Mr. Jubril Adewale Tinubu, Group Chief Executive, Oando Plc; Mr. Omamofe Boyo, Deputy Group Chief Executive, Oando Plc and Ms. Ayotola Jagun, Chief Compliance Officer & Company Secretary, Oando Plc at Facts Behind the Figures presentation at the Exchange.



L – R shows Dr. Demola Sogunle, Chief Executive Officer, Stanbic IBTC Bank; Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Mr. Basil Omiyi , Chairman, Stanbic IBTC Holdings Plc; Oscar N. Onyema, OON, Chief Executive Officer, NSE; Mr. Atedo Peterside CON, outgoing Chairman, Stanbic IBTC Holding Plc; Mrs. Abiodun Peterside; Mr. Yinka Sanni, Group Chief Executive Officer, Stanbic IBTC Holdings Plc; Mrs. Titi Ogungbesan, Chief Executive Officer, Stanbic IBTC Stockbrokers and Eric Fajemisin, Chief Executive Officer, Stanbic IBTC Pensions at the Closing Gong ceremony in honor of the erstwhile Chairman of Stanbic IBTC, Mr. Atedo Peterside at the Exchange.



L – R shows Mr. Yinka Sanni, Group CEO, Stanbic IBTC Holdings Plc; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mr. Atedo Peterside CON, outgoing Chairman, Stanbic IBTC Holding Plc; Mrs. Abiodun Peterside; Mr. Basil Omiyi , Chairman, Stanbic IBTC Holdings Plc at the Closing Gong ceremony in honor of the erstwhile Chairman of Stanbic IBTC Holdings, Mr. Atedo Peterside at the Exchange



 $L-R\ show\ Tinuade\ Awe,\ Executive\ Director,\ Regulation,\ The\ Nigerian\ Stock\ Exchange\ (NSE);\ Inime\ I.\ Aguma,\ Country\ Vice-President/National\ President and\ Pai\ Gamde,\ Chief\ Human\ Resource\ Officer,\ NSE\ at\ the\ Closing\ Gong\ Ceremony.$ 



L – R shows Mr. Hassan Jibril, Treasury Manager, MRS Nigeria Plc; Mr. Andrew Onum, Chief Legal Counsel, MRS Nigeria Plc; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mr. Andrew Gbodume, Managing Director, MRS Nigeria Plc; Mrs. Oluwakemi Jafojo, Company Secretary, MRS Nigeria Plc; Mr. Martins Orogun, Chief Financial Officer, MRS Nigeria Plc and Mrs. Oluwatara Ajibulu, Sales & Marketing Manager, MRS Nigeria Plc at the Facts Behind the Figures presentation at the Exchange.



L – R show Pai Gamde, Chief Human Resource Officer, The Nigerian Stock Exchange (NSE); Hauwa Shekarau, Ex-officio, International Federation of Women Lawyers (FIDA); Ezinwa Okoroafor, FIDA International Secretary; Tinuade Awe, Executive Director, Regulation, NSE; Inime I. Aguma, Country Vice-President/National President; Rhoda Tyoden-Moore, National Secretary, Princess F. Frank-Chukwuani, National Publicity Secretary, FIDA; Ngozi Ogbolu, Lagos Chairperson, FIDA (Nigeria) and Esohe Akpata, Head, Tips and Complaints Management Unit, NSE at the Closing Gong ceremony.



L – R shows Apostle Hayford Alile, Former Director-General, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON, CEO, NSE; Abimbola Ogunbanjo, President, NSE and Ayo Gbeleyi, Managing Partner of GA Capital Limited, representative of the Honourable Minister of Power, Works and Housing at the NSE Real Estate Investment Trust Conference at the Exchange



L-R shows Oscar N. Onyema, OON, Chief Executive Officer, NSE presenting a replica of the closing gong to Mr. Andrew Gbodume, Managing Director, MRS Nigeria Plc at the Facts Behind the Figures presentation at the Exchange.



L – R shows Arc. Eddy Eguavoen, Non-Executive Director, Mixta Real Estate (Nigeria) Plc; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Hon. Justice George Oguntade (Rtd JSC), (CFR, CON), Chairman, Mixta Real Estate (Nigeria) Plc and Mr. Kola Ashiru-Balogun, Managing Director, Mixta Real Estate (Nigeria) Plc at the Listing of Mixta Real Estate Plc Series 1 Bond at the Exchange.



L – R shows Arc. Eddy Eguavoen, Non-Executive Director, Mixta Real Estate (Nigeria) Plc; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) and Hon. Justice George Oguntade (Rtd JSC), (CFR, CON), Chairman, Mixta Real Estate (Nigeria) Plc at the Listing of Mixta Real Estate Plc Series 1 Bond at the Exchange.



L – R shows Fidel Odey, Senior Adviser, Office of the Executive Director Nigeria, Angola & South Africa, The World Bank; Eme Essien Lore, Country Manager, International Finance Corporation, World Bank Group; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Joaquim Levy, CFO, World Bank and Rachid Benmessaoud, Country Director for Nigeria, Coordinating Director for West Africa Regional Integration Program, World Bank Group, NSE at the Closing Gong Ceremony at the Exchange.



L – R shows Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) presenting a replica of the closing gong to Joaquim Levy, CFO,  $\,$ World Bank at the Closing Gong Ceremony at the Exchange.



L - R; Olumide Orojimi, Head, Corporate Communications, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON, Chief Executive Officer, NSE and Pai Gamde, Chief Human Resources Officer, NSE at the launch of the NSE X-Academy at the Exchange.



L – R shows Gilles Kolifrath, Partner, Kramer Levin Naftalis & Frankel, ISDA Member and Abimbola Ogunbanjo, President, The Nigerian Stock Exchange (NSE), at the NSE X-Academy Training on "Legal and Risk Aspects of Derivatives & Clearing Central Counter Party Transactions" at Civic Centre, Victoria Island, Lagos



L – R shows Tony Ibeziako, Acting Divisional Head, Listing Business, The Nigerian Stock Exchange (NSE); Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, NSE; Jimoh Adebayo, Chairman, Omoluabi Mortgage Bank Plc and Olowookore Ayodele, Managing Director/CEO, Omoluabi Mortgage Bank Plc during a Facts Behind the Figures presentation at the Exchange



L – R shows Chief Dr. Mrs. Nike Akande CON, Former President, Lagos Chamber of Commerce & Industry (LCCI); Mrs. Selloua Chakri, Head of Market Structure Strategy, MEA, Bloomberg L.P; Mrs. Kemi Adeosun, Honourable Minister of Finance, Federal Republic of Nigeria and Mr. Oscar N. Onyema OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) at The NSE & Bloomberg CEO Roundtable event at the Exchange.



Shows Mrs. Betty Anyanwu-Akeredolu, First Lady, Ondo State Government; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Mr. Anokue Uzochukwu from Cutix Plc, Overall Winner and Mr. Olusola Afolabi, Medview Airline Plc during the 2017 NSE Corporate Challenge at Onikan Stadium Lagos.



L - R shows Gilles Kolifrath, Partner, Kramer Levin Naftalis & Frankel, ISDA Member; Irene Robinson-Ayanwale, Head, Legal Department, The Nigerian Stock Exchange (NSE); Abimbola Ogunbanjo, President, NSE and Marilyn Ramplin, Founder, Novia One Group, incorporating Hedge Fund Academy, during the NSE X-Academy Training on "Legal and Risk Aspects of Derivatives & Clearing Central Counter Party Transactions" at Civic Centre, Victoria Island, Lagos.



L – R shows Olumide Orojimi, Head Corporate Communications, The Nigerian Stock Exchange (NSE); Pai Gamde, Chief Human Resources Officer, NSE and Oscar N. Onyema, OON, Chief Executive Officer, NSE; at the HR People Magazine Awards, were the "HR Champion 2016 award" was presented to Oscar N. Onyema, OON, CEO NSE and Employer of Choice (Under 1000 Employees) Award 2016 was presented to The Nigerian Stock Exchange at Oriental Hotel, Victoria Island, Lagos



Shows Bola Adeeko, Head, Shared Services Division, The Nigerian Stock Exchange (NSE); Plc, Aigboje Aig-Imoukhuede, CON, Ex-Officio, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON, Chief Executive Officer, NSE; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, NSE and a participant at the 2017 NSE Corporate Challenge at Onikan Stadium



L – R shows Mr. Babalola Obilana, Executive Director, Stanbic IBTC Asset Management; Mrs. Bunmi Dayo-Olagunju, Chief Executive, Stanbic IBTC Asset Management; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE); Mrs. Ifeoma Esiri, Acting Chairman, Stanbic IBTC Asset Management; Mrs. Nauib Audu, Executive Director, Stanbic IBTC Asset Management; Mrs. Titi Ogungbesan, Chief Executive, Stanbic IBTC Stockbrokers and Mr. Tony Ibeziako, Ag. Head, Listings Business Division, NSE at the Listing of Stanbic IBTC Asset Management Dollar Fund on the NSE.



L – R shows Funso Akere, Chief Executive, Stanbic IBTC Capital; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE); Babatunde Savage, Chairman, Guinness Nigeria Plc; Peter Ndegwa, Managing Director/CEO, Guinness Nigeria Plc at the Facts Behind the Issue at the NSE.



L-R shows Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) presenting a replica of the closing gong to Ibrahim Magu, Ag. Chairman, Economic and Financial Crime Commission (EFCC) during his visit to The Nigerian Stock Exchange



L – R shows Ron Plumridge, Finance Director, Guinness Nigeria Plc; Viola Graham-Douglas, Corporate Relations Director, Guinness Nigeria Plc; Haruna Jalo-Waziri, former Executive Director, Capital Markets Division, The Nigerian Stock Exchange (NSE); Peter Ndegwa, Managing Director/CEO, Guinness Nigeria Plc; Babatunde Savage, Chairman, Guinness Nigeria Plc and Rotimi Odusola, Company Secretary, Guinness Nigeria Plc at the Facts Behind the Issue at the NSE.



L – R shows Boluwatiwi Omidiji, former CSR Analyst, The Nigerian Stock Exchange (NSE); Pai Gamde, Chief Human Resource Officer, NSE; Ambassador Maria Auxiliadora Figueiredo, Consul-General Designate, Brazil; Chief Dr. Mrs. Nike Akande, CON, Former President, Lagos Chamber of Commerce & Industry (LCCI) and Olumide Orojimi, Head, Corporate Communications, NSE at the 2017 LCCI Commerce & Industry Award Ceremony where NSE won the 'CSR Company of the Year" award. The event was held at Oriental Hotel, Victoria Island, Lagos



L – R shows Mrs. Dara Owoyemi, Special Assistant, Minister of Industry, Trade and Investment; Ms Ladi Katagum, Director, Nigerian Investment Promotion Commission (NIPC); Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Ms. Yewande Sadiku, Executive Secretary/CEO, NIPC and Mr. Reuben Kifasi, Director, NIPC during the Closing Gong Ceemony at the Exchange.



L - R shows Soji Adeleye, President Alfe City Institution; Mr Olufemi Shobanjo, Head, Broker Dealer Regulation, The Nigerian Stock Exchange (NSE); Olumide Orojimi, Head, Corporate Communications, NSE and Segun Adeleye, President/ CEO, WorldStage Limited during the presentation of the Nigerian Regulator of the Year 2017 Award to The Nigerian Stock Exchange at the WorldStage Economic Summit 2017 in Lagos



L – R shows Tony Ibeziako, Ag. Head, Listings Business Division, The Nigerian Stock Exchange (NSE); Peter Elumelu, Non-Executive Director, Africa Prudential Plc; Oscar N. Onyema, OON, Chief Executive Officer, NSE; Chief (Mrs.) Eniola Fadayomi, Chairman, Africa Prudential Plc and Peter Ashade, Managing Director/CEO, Africa Prudential Plc during a Closing Gong Ceremony at the Exchange.



L – R shows Sanusi Musa, Securities and Exchange Commission (SEC) Nigeria; Godstime Iwenekhai, Head, Listings Regulation, The Nigerian Stock Exchange (NSE); Tinuade Awe, Executive, Regulation, NSE; Kencho Omojafor, Medview Airline Plc and John Bentur, Securities and Exchange Commission (SEC) Ghana at the Listing and Trading Workshop at the Exchange



L – R shows Chief Kola Jamodu, CFR, Chairman, Nigerian Breweries Plc; Mr. Samuel Yemi Akeju, F.IoD, President & Chairman of Council, Institute of Directors (IoD) Nigeria; His Excellency, Arakunrin Oluwarotimi Akeredolu, SAN, Executive Governor, Ondo State; Oscar N. Onyema, OON, F.IoD, Chief Executive Officer, The Nigerian Stock Exchange (NSE) and Ms. Bennedikter C. Molokwu, DF.IoD, Past President IoD & Chairman, IoD Fellows' Committee at the Special Investiture of IoD Fellows at 5th Biennial Presidential Lecture of the IoD at Metropolitan Club, Victoria Island, Lagos



L – R shows Laurine Ubanozie, Deputy Treasurer, Risk Managers Association of Nigeria (RIMAN); Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Ms. Folake Fatogbe, Chairman, Board of Trustees, RIMAN; Mr. Jude Monye, President, RIMAN and Dr. Gregory Jobome, Board Member, RIMAN at Closing Gong Ceremony at the Exchange.



L – R shows Ayodele Kayode, Partner, Conrad Clark Nigeria Limited; Martha Omamegbe, Regulatory Development and Approvals, The Nigerian Stock Exchange (NSE); Tinuade Awe, Executive Director, Regulation NSE; Joachim Adenusi, Partner, Conrad Clark Nigeria Limited; Olufemi Shobanjo, Head, Broker Dealer Regulation Department, NSE and Hosea Y. Boman, Conrad Clark Nigeria Limited at Enterprise Risk Management Workshop at The NSE in Lagos



L – R shows Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) presenting a gong to the Honorable Minister of Science and Technology, Dr. Ogbonnaya Onu at the commissioning of The NSE Data Centre.



L – R shows Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Ade Bajomo, Former Executive Director, Market Operations and Technology, NSE; Honorable Minister of Science and Technology, Dr. Ogbonnaya Onu; Chief Patrick Ezeagu, Chairman, Association of Stockbroking Houses of Nigeria (ASHON) and Engr. Mohammed Daggash, Former Council Member, NSE at the commissioning of The NSE Data Centre.



L – R shows Moses Umoru, General Manager, Franco-Nigerian Chamber of Commerce (FNCCI); Eric Jeanneau, General Manager, Total E&P Nig Ltd; Tinuade Awe, Executive Director, Regulation, The Nigerian Stock Exchange (NSE); Laurent Polonceaux, Consul General of the French Consulate; Tony Ibeziako, Ag. Head, Capital Markets Division; Francis Widmer, Economic Counsellor of the French Embassy and Laurent Couderc, Ponticelli Nigeria Limited during a Closing Gong Ceremony at NSE.



L – R shows Clifford Akpolo, Brand Marketing Manager, The Nigerian Stock Exchange (NSE); Tony Ibeziako, Head, Domestic Capital Markets, NSE; Andrew Hanlon, Chief Executive Officer, Television Continental (TVC); Ade Bajomo, Former Executive Director, Market Operations and Technology, NSE and Ade Ewuosho, Acting Divisional Head, Trading Business, NSE at the Closing Gong Ceremony in commemoration of the signed Broadcasting Agreement between NSE & TVC



L – R shows Joseph Kadiri, Media Relations Officer, The Nigerian Stock Exchange (NSE); Ade Ewuosho, Ag. Head, Trading Business Division, NSE; Yemi Adefarakan, Chief Financial Officer, Television Continental (TVC); Ade Bajomo, former Executive Director, Market Operations and Technology,NSE; Andrew Hanlon, Chief Executive Officer, TVC; Mabel Aladenusi, Manager, Public Relations & Communications, TVC; Tunde Osho, Deputy Director News, TVC; Tony Ibeziako, Ag. Head, Listing Business Division, NSE and Clifford Akpolo, Brand Marketing Manager, NSE at the Closing Gong Ceremony in commemoration of the signed Broadcasting Agreement with The NSE



L - R shows Victoria Buzugbe, Personal Assistant to Chief Executive Officer, X3m Ideas Limited; Sola Kosoko, Creative Director, X3m Ideas Limited; Ade Bajomo, fomer Executive Director, Market Operations and Technology, The Nigerian Stock Exchange (NSE); Steve Babaeko, Chief Executive Officer, X3m Ideas Limited; Folahan Salam, Head of Finance, X3m Ideas Limited; Favour Femi-Oyewole, Head, Information Security, NSE; Olasukanmi Atolagbe, Head of Human Resources/Administration, X3m Ideas Limited and Femi Taiwo, Team Lead Copy, X3m Ideas Limited at the Closing Gong Ceremony at the Exchange in commemoration of X3M Ideas 5th Anniversary



L – R Shows Bonaventure Onwuji, Listing Compliance Manager, The Nigerian Stock Exchange (NSE); Godstime Iwenekhai, Divisional Head, Listings Regulation Department, NSE; Tinuade Awe, Executive Director, Regulation, NSE; Agnes Lutukai, Head of Department, Professional Practice, West Africa KPMG Professional Service; Chineme Nwigbo, Senior Manager, Department of Professional Practice, West Africa KPMG Professional Services; Williams Erimona, Senior Manager, Department of Professional Practice, West Africa KPMG Professional Services at Regulatory and Statutory Disclosure Training at the



L – R shows Tinuade Awe, Head, Legal and Regulation Division, The Nigerian Stock Exchange (NSE); Joke Silva, Nollywood Veteran; Bola Adeeko, Divisional Head, Shared Services, NSE; Olu Jacobs, Nollywood Veteran receiving a replica of the gong during the End of the Year Closing Gong Ceremony at the Exchange.



 $\mathsf{L}-\mathsf{R}$  shows Mr. Mohammed Olatunde Amolegbe, 2nd Vice President, Chartered Institute of Stockbrokers (CIS); Mr. Oluwaseyi Abe, President, CIS; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) and Newly Inducted Associate Member of CIS; Mr. Dapo Adekoje, 1st Vice President, CIS and Mr. Henry Olayemi, former Council Member NSE during the induction ceremony of Mr. Oscar N. Onyema, OON as an associate member of CIS at The Exchangé.



L – R shows Tunji Kazeem, Chief Risk Officer, The Nigerian Stock Exchange (NSE); Favour Femi-Oyewale, Chief Information Security, NSE; Joke Silva, Nollywood Veteran; Bola Adeeko, Divisional Head, Shared Services, NSE; Olu Jacobs, Nollywood Veteran; Tinuade Awe, Head, Legal and Regulation Division, NSE; Soji Jacobs, General Manager, Lufodo Productions; Maxwell Maduka, Manager, Ascend during the End of the Year Closing Gong Ceremony at the Exchange.



L – R shows Mahmud Kazaure, General Counsel, Dangote Cement Plc; Mansur Ahmed, Executive Director, Stakeholder Management and Corporate Communications, Dangote Industries Limited; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); Titi Ogungbesan, Chief Executive Officer, Stanbic IBTC Stockbrokers Limited and Seyi Osunkeye, Chief Executive Officer, Pilot Securities Limited during the 2017 NSE CEO Awards ceremony at The Exchange



L – R shows Mr. Dapo Adekoje, 1st Vice President, Chartered Institute of Stockbrokers (CIS); Alhaji Rasheed Yusuff, the Doyen of Stockbrokers; Mr. Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE) and Newly Inducted Associate Member of CIS; Mr. Oluwaseyi Abe, President, CIS; Mr. Bola Adeeko, Head, Corporate Services Division, NSE; Mr. Dipo Williams, former President, CIS and Mr. Mohammed Olatunde Amolegbe, 2nd Vice President, CIS during the Closing Gong Ceremony in commemoration of Mr. Oscar N. Onyema, OON as an associate member of CIS at the Exchange.



L – R shows Rt. Hon. Suraj Ishola Adekunbi, Speaker, Ogun State House of Assembly; Oscar N. Onyema, OON, Chief Executive Officer, The Nigerian Stock Exchange (NSE); His Excellency, Senator Ibikunle Amosun, Executive Governor, Ogun State; Abimbola Ogunbanjo, President, NSE and Abayomi Shobande, Head of Service, Ogun State during a Closing Gong Ceremony at The Exchange.



L – R shows Bola Adeeko, Head, Shared Services Division, The Nigerian Stock Exchange (NSE); Aderemi A. Adetayo, Chief Executive Officer, Moving Media; Oscar N. Onyema, OON, Chief Executive Officer, NSE, His Excellency, Senator Ibikunle Amosun, Executive Governor, Ogun State; Abimbola Ogunbanjo, President, NSE and Sola Adeeyo, Chairman, AxaMansard Plc during a Closing Gong Ceremony at The Exchange.



L – R shows Bola Adeeko, Head, Shared Services Division, The Nigerian Stock Exchange (NSE); Oscar N. Onyema, OON,Chief Executive Officer, NSE; Abimbola Ogunbanjo, President, NSE and His Excellency, Senator Ibikunle Amosun, Executive Governor, Ogun State during a Closing Gong Ceremony at The Exchange



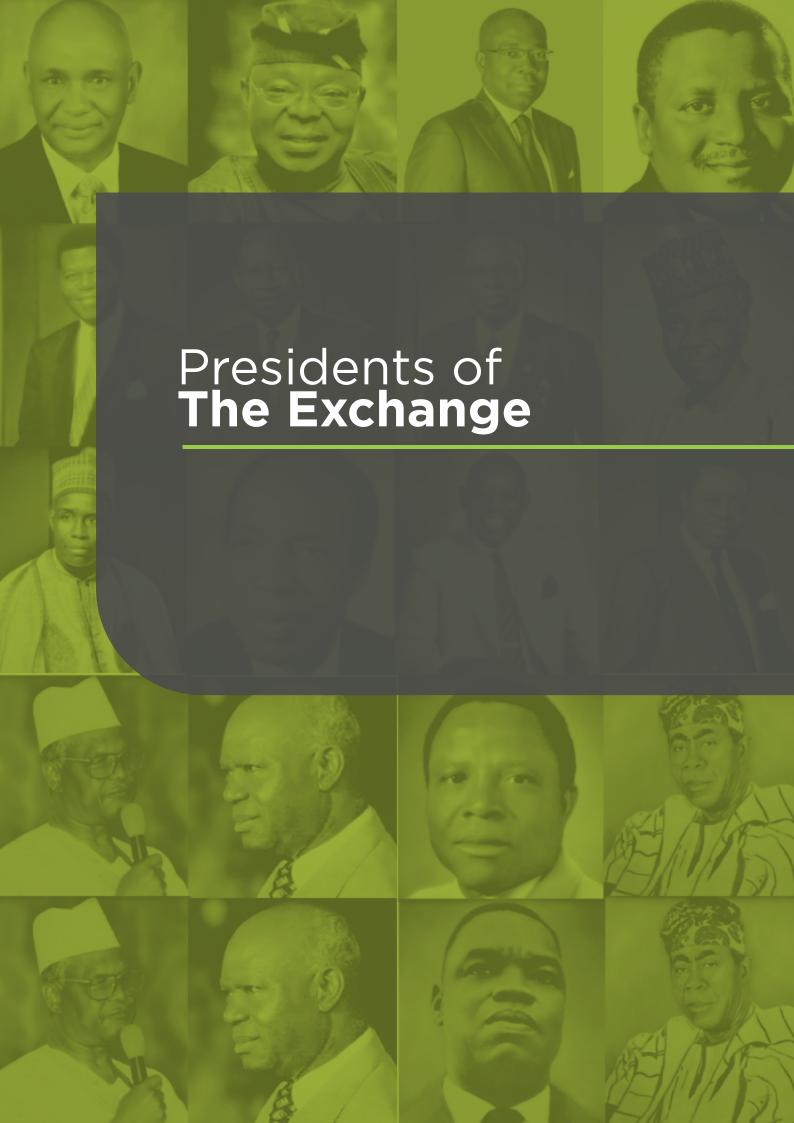
L – R show Mr. Oscar N. Onyema, OON, Chief Executive Officer, NSE; Mister Abimbola Ogunbanjo, Council President, NSE; His Excellency, Sen. Ibikunle Amosun, Executive Governor of Ogun State, during the Governor's courtesy visit to The Exchange.



LL – R show Mr. Abimbola Ogunbanjo, President, The Nigerian Stock Exchange (NSE); Miss Gbenjo Olasubomi Victoria, Winner of the 2017 NSE Essay Competition from Good Shepherd Comprehensive High School, Lagos; Dr. Mrs. Oby Ezekwesili, Former Minister for Education and Mr. Oscar N. Onyema, ONC, Chief Executive Officer, NSE during the presentation of awards at the Award Ceremony of the 2017 NSE Essay Competition at Civic Center, Ozumba Mbadiwe Road, Victoria Island, Lagos.



1.L – R show Mr. Olumide Orojimi, Head, Corporate Communications, The Nigerian Stock Exchange (NSE); Mr. Oscar N. Onyema, OON, Chief Executive Officer, NSE; Master OlanipekunOpeyeoluwa, 1st runner up, 2017 NSE Essay Competition from Oritamefa Baptist Model School, Ibadan, Oyo State; Miss GbenjoOlasubomi Victoria, Winner of the 2017 NSE Essay Competition from Good Shepherd Comprehensive High School, Lagos; Miss ChukwuemekaOluchi, 2nd runner up, 2017 NSE Essay Competition from Notre Dame Girls College, Illorin, Kwara State; Bola Adeeko, Head, Shared Services Division, NSE and Boluwatiwi Omidiji, former CSR Analyst, NSE during the Closing Gong Ceremony in commemoration of the 2017 NSE Essay Competition Award Ceremony at The Exchange, Lagos.





**Mr. Abimbola Ogunbanjo** 2017 - Date



Mr. Aigboje Aig-Imoukhuede,con 2014-2017



Alhaji Aliko Dangote, GCON 2012-2014



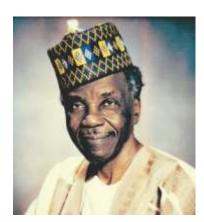
Mallam Ballama Manu 2010-2012



Mr. Oba Otudeko, OFR 2006-2009



**Dr. Raymond C. Obieri,** OON 2003-2006



**Alhaji Abdul Razaq,** OFN, SAN 2000-2003



Mr. Goodie Ibru, OON 1997-2000



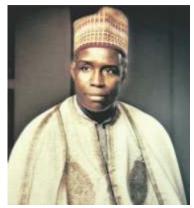
Mr. Pascal G. Dozie, OON 1994-1997



Aare M.K.O Abiola, FCA, FNIM 1991-1994



Chief Bayo Kuku, LL.B, MCL, FNIM, BL 1987-1991



Alhaji Aliko M. Mohammed, OFR 1984-1987



Chief J. O. Udoji, OFR 1981-1984



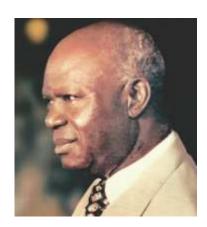
Chief S. O. Asabia, OFR 1975-1981



Chief Adeola Odutola, CON 1972-1975



Chief Silas Bamidele Daniyan, OFR 1970-1972



Sir Mobolaji Bank-Anthony, CON 1966-1970



Sir Odumegu Ojukwu, OBE 1963-1966

## **Proxy Form**

The Nigerian Stock Exchange's 57<sup>th</sup> Annual General Meeting to be held at the NSE Event Centre, 20th floor, Stock Exchange House, 2/4 Customs Street Lagos, on Thursday, 7<sup>th</sup> June 2018 at 11:00 a.m.

| Name of Member:of Address:being a member of the Nigerian Stock Exchange hereby, appoint                            | ge ("The Exchange") | Affix Passport<br>of Member/Proxy |
|--|---------------------|-----------------------------------|
| as my proxy to act and vote on my behalf at t<br>Meeting of The Exchange to be held on <b>Thursd</b><br>11:00 a.m. |                     |                                   |
| Dated this 17 <sup>th</sup> day of May 2018  |                     |                                   |
| Member's Signature/Seal  | <br>Member's Na     | <br>me                            |

| S/N | AGENDA   | FOR | AGAINTS | ABSTAIN |
|-----|--|-----|---------|---------|
|     | ORDINARY BUSINESS  |     |         |         |
|     | 1. To present the Audited Financial Statements of The Exchange for the year ended 31 December 2017, and the Reports of the National Council and the Auditors thereon.  |     |         |         |
|     | <ol> <li>To re-elect the following Council members, who are retiring by rotation, as members of the National Council:         <ol> <li>Mr. Abubakar B. Mahmoud, SAN, OON;</li> <li>Erelu Angela Adebayo;</li> <li>Chartwell Securities Limited (Represented by Mr.Oluwole Adeosun); and</li> <li>Equity Capital Solutions Limited (Represented by Mr. Kamarudeen Oladosu)</li> </ol> </li> </ol> |     |         |         |
|     | 3. To authorize the National Council to fix the remuneration of the Auditors.  |     |         |         |

## Note:

- 1. A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of himself.
- 2. No person shall be appointed a proxy who is not already a member of The Exchange or the accredited representative of a member, save that a corporation being a member of The Exchange may appoint as its proxy one of its Directors or other authorized representative who is not a member of The Exchange.
- 3. The Common Seal must be affixed on the proxy form if executed by a company.
- 4. Executed proxy forms should be deposited at the registered office of The Exchange (2/4 Customs Street, Marina, Lagos State) at least 48 hours before the time of holding the meeting.

## **ADMISSION CARD**

The Nigerian Stock Exchange's 57<sup>th</sup> Annual General Meeting to be held at the NSE Event Centre, 20th floor, Stock Exchange House, 2/4 Customs Street Lagos, on Thursday, 7<sup>th</sup> June 2018 at 11:00 a.m.

| Name of Member (in BLOCK CAPITALS): |
|-------------------------------------|
|                                     |
| ADDRESS:                            |
|                                     |

Note: A member or his/her proxy must produce this admission card in other to be admitted at the meeting.

## The Nigerian Stock Exchange

Stock Exchange House 2-4 Customs Street, Marina, Lagos. Nigeria

Tel: +234 1 4638333-5, +234 /00 225 56/3

Email: contactcenter@nse.com.ng

Web: www.nse.com.ng